# THIRD AMENDMENT TO THE AGREEMENT FOR THE PURCHASE, IMPLEMENTATION, AND MAINTENANCE OF A PARKING ACCESS AND REVENUE CONTROL SYSTEM BETWEEN THE CITY OF SAN JOSE AND SKIDATA, INC.

This Third Amendment to the Agreement for the Purchase, Implementation, and Maintenance of a Parking Access and Revenue Control System by and between the City of San José (hereinafter "City"), a municipal corporation, and SkiData, Inc. (formerly Sentry Control Systems, LLC) (hereinafter "Contractor"), a Delaware corporation registered to conduct business in the State of California, is entered into on the date of execution by City ("Effective Date"). Each of City and Contractor are sometimes hereinafter referred to as a "Party" and collectively as the "Parties."

#### **RECITALS**

WHEREAS, on November 5, 2018, City and Contractor entered into an agreement entitled "Agreement for the Purchase, Implementation, and Maintenance of a Parking Access and Revenue Control System between the City of San José and Sentry Control Systems, LLC" ("Agreement") for the City's Department of Transportation for an initial term through October 31, 2019 and ten (10) options through October 1, 2029; and

WHEREAS, on July 2, 2019, SkiData Inc. executed a Certificate of Merger merging "Sentry Control Systems, LLC," with and into "SkiData, Inc." under the name of "SkiData, Inc.," accomplishing a change of corporate name only and leaving all rights and obligations of the Parties under this Agreement unaffected by this change; and

WHEREAS, on October 30, 2019, City and Contractor executed Option #1 to extend the term of the Agreement through October 31, 2020 prior to completion of System implementation and final acceptance of the System; and

WHEREAS, on October 29, 2020, City and Contractor entered into the First Amendment to the Agreement to retroactively extend the Initial Term through October 31, 2021 to complete System implementation, rescind Option #1, and adjust the number of options by two (2) for a total of eight (8) one-year options through October 31, 2029; and

WHEREAS, on February 24, 2021, City and Contractor entered into the Second Amendment to the Agreement to add two (2) options for a total of ten (10) one-year options through October 31, 2031, subject to the annual appropriation of funds; and

WHEREAS, City and Contractor now desire to further amend the Agreement to extend the Initial Term from October 31, 2021 to June 30, 2022 to complete System implementation and provide for up to ten (10) one-year options following the amended Initial Term through June 30, 2032 and subject to the annual appropriation of funds;

**NOW, THEREFORE**, the Parties agree to amend the Agreement as follows:

**SECTION 1.** Section 3, entitled "Term of Agreement," is hereby amended to read as follows:

3.1 Initial Term

The term of this Agreement is from the November 1, 2018 to June 30, 2022 ("Initial Term"), inclusive, subject to the provisions of Section 14, "Termination."

SkiData, Inc. (formerly Sentry Control Systems, LLC)
Third Amendment to Agreement for the Purchase, Implementation, and Maintenance of a PARC System (DOT)
Page 1 of 27
T-36018-18 / 1865385

# 3.2 Options to Extend

After the Initial Term, the City, at its sole discretion, reserves the right to extend the term of this Agreement for up to ten (10) additional one-year periods through June 30, 2032 ("Option Periods") for ongoing maintenance, support, and related services based on the same terms and conditions of the Initial Term, subject to annual appropriation of funds and compensation adjustments as set forth in Third Revised Exhibit B. City shall provide Contractor prior written notice in the form of Exhibit F of its intention to exercise its option prior to the end of the then current term.

#### 3.3 No Waiver

City's agreement to extend the term of this Agreement is not a waiver of the "time is of the essence" provision in Section 5.

Notwithstanding this Section, the Parties agree that the preliminary project schedule set forth in Second Revised Appendix A-5, Preliminary Project Implementation Schedule, and the ability of the Parties to provide and use the products and/or services under this Agreement may be limited if business activities are subject to local, state, or federal mandates and advisories for managing public health and safety related to the COVID-19 pandemic or other force majeure. The Parties agree that the provision of products and services and the payment for such products and services may be postponed or suspended following execution of this Agreement by the City and that the Parties are not required to act on this Agreement until the City issues a written notice to proceed.

**SECTION 2.** Section 5, entitled "Schedule of Performance," is hereby amended to read as follows:

"Contractor shall perform the Services according to the preliminary schedule set out in the attached Second Revised Appendix A-5, entitled "Preliminary Project Implementation Schedule." Time is expressly made of the essence with respect to each and every term and provision of this Agreement."

**SECTION 3.** Section 32, entitled "Miscellaneous," is hereby amended to add Subsections 32.5 entitled "Counterparts" and 32.6 entitled "Use of Electronic Signatures" as set forth below:

# 32.5 Counterparts

This Agreement may be executed in any number of counterparts and by each Party in separate counterparts, each of which when so executed and delivered shall be deemed to be an original and all of which taken together shall constitute one and the same instrument.

# 32.6 Use of Electronic Signatures

Unless otherwise prohibited by law or City policy, the Parties agree that an electronic copy of a signed contract, or an electronically signed contract, has the same force and legal effect as a contract executed with an original ink signature. The term "electronic copy of a signed contract" refers to a writing as set forth in Evidence Code Section 1550. The term "electronically signed contract" means a contract that is executed by applying an electronic signature using technology approved by the City.

**SECTION 4.** The Agreement is hereby amended to add Section 33 entitled, "Wage Theft Provisions," as set forth below:

# 33 Wage Theft Provisions

- 33.1 **Definition**: For purposes of this provision, "Wage Theft" means a final judgement, order, or other determination of a federal or state court, or of a federal, state, or local administrative agency that a contractor or subcontractor failed to pay its workers in accordance with any applicable federal, state, or local wage and hour laws, regulations, or other requirements. A judgement, order, or other determination is "final" if the contractor or subcontractor has exhausted all appeals, and the time period to appeal has expired.
- 33.2 Compliance with Wage and Hour Laws: The Contractor must comply with all applicable federal, state, and local wage and hour laws, regulations, and policies, as required by City Council Policy 0-44 https://www.sanjoseca.gov/home/showdocument?id=12945. The Contractor must include this requirement in each of its subcontracts.
  - 33.2.1 Representations in Wage Theft Disclosure Certification Forms: The City awarded this Agreement to the Contractor, in part, based on the representations made by the Contractor and its listed subcontractors in the Proposal Certification or Wage Theft Disclosure Certification Form that they completed as part of the of procurement process.
  - 33.2.2 **Contractor Warranty**: By executing this Agreement, the Contractor affirms the accuracy of the representation it made in its Proposal Certification or Wage Theft Disclosure Certification Form. It is a material breach of this Agreement if the City determines that the Proposal Certification or Wage Theft Disclosure Certification Form contained any material inaccuracies.
  - 33.2.3 **Listed Subcontractors**: The Contractor must include in the subcontract of all subcontractors that it listed during the procurement, a provision that does the following:
    - 33.2.3.1 Requires the subcontractor to warrant the accuracy of the Proposal Certification or Wage Theft Disclosure Certification Form that it submitted during the procurement of this Agreement,
    - 33.2.3.2 Allows the Contractor to terminate the subcontract if the City or the Contractor determines that the Proposal Certification or Wage Theft Disclosure Certification Form contained any material inaccuracies.
  - 33.2.4 **Termination of Subcontractor**: The Contractor must terminate a listed subcontractor if requested by the City based on the subcontractor's submittal of a materially inaccurate Proposal Certification or Wage Theft Disclosure Certification form.
- 33.3 **Subcontractors Not Listed**: Before contracting with a subcontractor not listed during the procurement process, the Contractor will require the subcontractor to complete a Wage Theft Disclosure Certification Form provided by the City's Office of Equality Assurance through their website at <a href="https://www.sanjoseca.gov/home/showdocument?id=64354">https://www.sanjoseca.gov/home/showdocument?id=64354</a>. The Contractor must provide the competed certification form to the City within ten (10) calendar days of

SkiData, Inc. (formerly Sentry Control Systems, LLC)

Third Amendment to Agreement for the Purchase, Implementation, and Maintenance of a PARC System (DOT)

Page
T-36018-18 / 1865385

executing the subcontract.

- 33.3.1 The Contractor cannot use any subcontractor that has one or more Wage Theft violations, or has one (1) outstanding, unpaid Wage Theft violation, within five (5) years before the date it certified the Wage Theft Disclosure Certification Form.
- 33.3.2 The Contractor must include a provision in each subcontract allowing the Contractor to terminate the subcontract based on the subcontractor's submission of a materially inaccurate Wage Theft Disclosure Certification Form. The Contractor must terminate a subcontractor if requested by the City based on the subcontractor's submittal of a materially inaccurate Wage Theft Disclosure Certification Form.
- 33.4 Occurrence or Discovery of Wage Theft: The Contractor must notify, in writing, the City's Office of Equality Assurance no more than fifteen (15) calendar days after either of the following events: (1) any Wage Theft that occurs during the term of the Agreement involving the Contractor or a subcontractor, and (2) the Contractor becomes aware of Wage Theft by the Contractor or a subcontractor that should have been previously disclosed but was not.
  - 33.4.1 **Satisfaction by Contractor**: The Contractor must promptly satisfy and comply with a Wage Theft judgement, order, or other determination against it. The Contractor must provide the City's Office of Equality Assurance with documentary evidence that it satisfied and complied with the Wage Theft judgement, order, or other determination within five (5) calendar days of doing so.
  - 33.4.2 **Satisfaction by Subcontractor**: The Contractor must include appropriate provisions in each subcontract requiring the subcontractor to do the following: (a) promptly satisfy and comply with a Wage Theft judgement, order, or other determination against it and (b) provide the Contractor and the City's Office of Equality Assurance with documentary evidence that it satisfied and complied with the Wage Theft judgement, order or other determination within five (5) calendar days of doing so.
  - 33.4.3 **City's Right to Withhold Payment**: The City has the right to withhold any moneys owing the Contractor in the amount of the Wage Theft against the Contractor or a subcontractor.
  - 33.4.4 **Material Breach**: Failure to comply with any part of this Section 33 constitutes a material breach of this Agreement. Such breach may serve as a basis for immediate termination of this Agreement and/or any other remedies available under this Agreement and/or law.
  - 33.4.5 **Notice**: Notice provided to the Office of Equality Assurance as required under this Section 28 shall be addressed to: Office of Equality Assurance, 200 East Santa Clara Street, 5th Floor, San José, CA 95113. The Notice provisions of this Section are separate from any other notice provisions in this Agreement and, accordingly, only notice provided to the above address satisfies the notice requirements in this Section.

**SECTION 5.** Revised Appendix A-5, entitled "Preliminary Project Implementation Schedule" is amended and restated in its entirety as set forth in "Second Revised Appendix A-5, Preliminary Project Implementation Schedule" attached hereto and incorporated by this reference as fully set forth herein.

**SECTION 6.** Second Revised Appendix A-6, entitled "Warranty and Maintenance Services" is amended and restated in its entirety as set forth in "Third Revised Appendix A-6, Warranty and Maintenance Services" attached hereto and incorporated by this reference as fully set forth herein.

**SECTION 7.** Second Revised Exhibit B, entitled "Compensation and Payment Schedule" is amended and restated in its entirely as set forth in "Third Revised Exhibit B" attached hereto and incorporated by this reference as fully set forth herein.

**SECTION 8.** Second Revised Exhibit B, Second Revised Appendix B-2, entitled "Warranty & Maintenance Services Price List" is amended and restated in its entirely as set forth in "Third Revised Appendix B-2" attached hereto and incorporated by this reference as fully set forth herein.

**SECTION 9.** All terms and conditions of the original Agreement not specifically modified by this Third Amendment shall remain in full force and effect.

WITNESS THE EXECUTION HEREOF on the day and year set forth beneath the respective name below.

City of San José ("City") a municipal corporation	SkiData, Inc. ("Contractor") a Delaware corporation registered to conduct business in the State of California
By Jennifer Cheng	By
Deputy Director, Finance	Senior Vice President, North America
APPROVED AS TO FORM:	
Diana Yuan Deputy City Attorney	
2 op j 1 1	

# SECOND REVISED APPENDIX A-5 PRELIMINARY PROJECT IMPLEMENTATION SCHEDULE

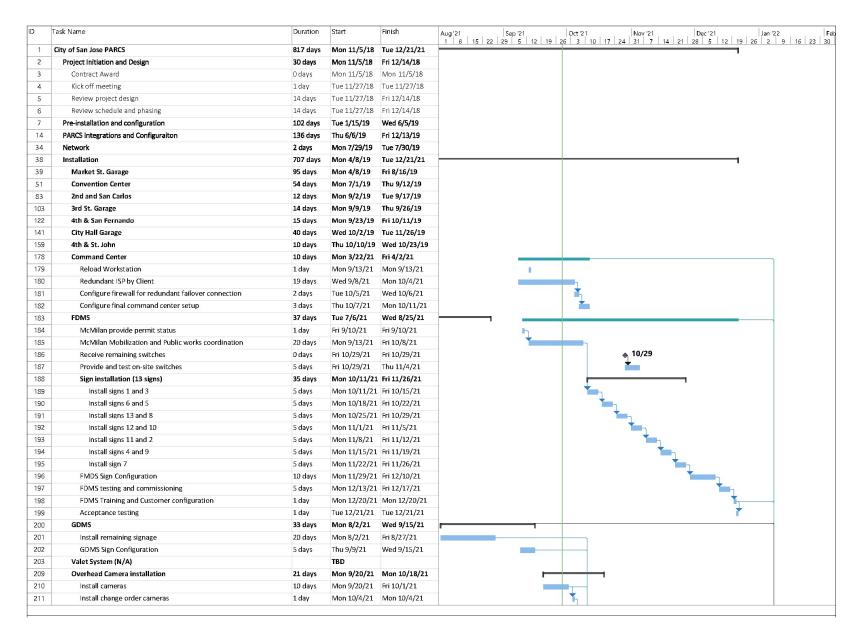
Implementation of this project will proceed in accordance with this Preliminary Project Implementation Schedule set forth on the following page, except as may be modified into a Final Project Implementation Schedule that is approved by the City. The Final Project Implementation Schedule will become the governing project schedule incorporated into the Agreement.

The Project Implementation Schedule is based upon work being accomplished Monday through Friday during normal business hours (defined as 8:00 AM to 5:00 PM), with the exception of City holidays. However, the Contractor may work on extended hours and weekends with prior authorization from the City at no additional cost to the City.

Work shall commence immediately upon execution of the Agreement. All timeline dates are understood to be close of business, 5:00 PM Pacific Time. If timeline dates fall on a weekend or City holiday, the date is understood to be the next business day.

See next page

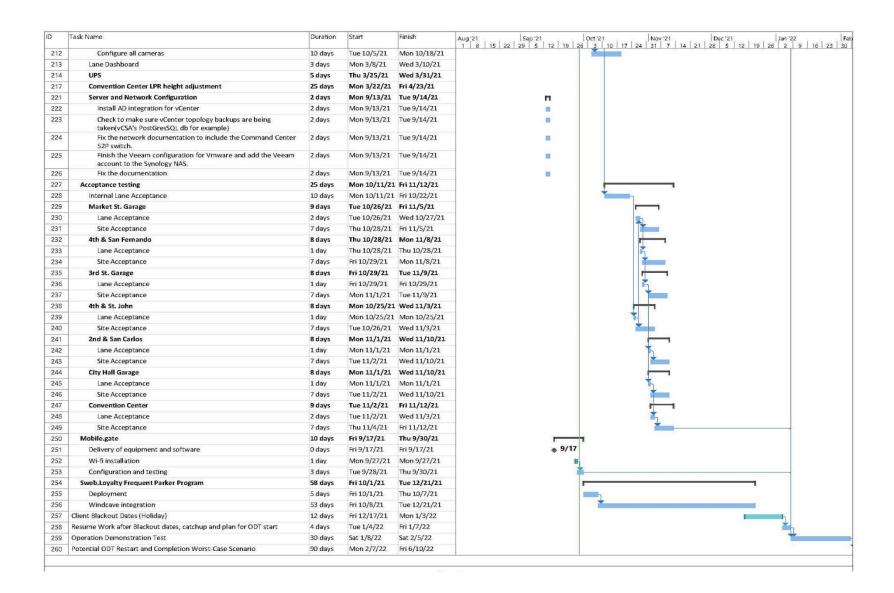
SkiData, Inc. (formerly Sentry Control Systems, LLC)
Third Amendment to Agreement for the Purchase, Implementation, and Maintenance of a PARC System (DOT)Third Revised
Appendix A-6, Warranty and Maintenance Services
Page 6 of 27
T-36018-18 / 1865385



SkiData, Inc. (formerly Sentry Control Systems, LLC)

Third Amendment to Agreement for the Purchase, Implementation, and Maintenance of a PARC System (DOT)Third Revised Appendix A-6, Warranty and Maintenance Services

Page 7 of 27



SkiData, Inc. (formerly Sentry Control Systems, LLC)

Third Amendment to Agreement for the Purchase, Implementation, and Maintenance of a PARC System (DOT)Third Revised Appendix A-6, Warranty and Maintenance Services

Page 8 of 27

# THIRD REVISED APPENDIX A-6 WARRANTY AND MAINTENANCE SERVICES

# 1 **GENERAL**

- 1.1 All Maintenance Services provided by Contractor shall provide the City with complete PARCS support, including all services, software, hardware, and equipment installed as part of the original installation as well as any software, hardware, equipment, enhancements, and upgrades installed during the term of the Agreement.
- 1.2 There shall be no appreciable difference between Maintenance Services covered during the Warranty Period or provided in exchange for the City's monthly payment of the maintenance fee other than the Maintenance Services during the Warranty Period is included in the contract sum. Contractor shall ensure that the complete PARCS provided by Contractor to the City continues to operate in accordance with the functional and availability requirements and specifications set out in in the Agreement.

# 2 SCOPE OF WARRANTY AND MAINTENANCE SERVICES

# 2.1 Warranty

For a period of twelve (12) consecutive months following final system acceptance ("Warranty Period"), Contractor shall warrant that the complete PARCS will perform and operate in accordance with the functional and availability requirements and specifications set forth in the Agreement. All inclusive costs (parts, labor, maintenance, warranty repairs, Contractor travel time, Contractor expenses, etc.) incurred during the Warranty Period shall be provided without additional cost to the City.

#### 2.2 Maintenance Services After Warranty Period

For a period up to nine (9) years following the expiration of the Warranty Period, for as long as the City pays the agreed monthly maintenance fee provided in Third Revised Exhibit B, Contractor shall provide complete maintenance and support of the PARCS.

# 2.3 Additional Services

Additional services, as described in Sections 12 and 13, shall be invoiced to the City above the fixed maintenance fee on a time and material basis pursuant to the rates set forth in Third Revised Exhibit B.

# 3 CONTRACTOR RESPONSIBILITIES

- 3.1 Contractor shall be responsible for providing all labor, materials, tools, replacement parts, equipment, test equipment or any specialized tools required to perform any and all warranty and maintenance tasks as well as any method of transportation, such as a vehicle, required to transport the technician(s) and store required tools and spare parts.
- 3.2 Contractor shall maintain an appropriately sized staff to ensure successful performance of all service requirements. Contractor's staffing plan shall take into consideration extenuating circumstances such as illness, family emergencies, vacations, etc. such that at all times the required number of technicians are available.

SkiData, Inc. (formerly Sentry Control Systems, LLC)

Third Amendment to Agreement for the Purchase, Implementation, and Maintenance of a PARC System (DOT)Third Revised
Appendix A-6, Warranty and Maintenance Services
Page 9 of 27
T-36018-18 / 1865385

- 3.3 Contractor shall comply with all data security provisions set forth in the Agreement, including but not limited to, the use of confidential and proprietary information and compliance with PCI DSS standards. Contractor shall provide documents showing that its employees who are involved in the maintenance of the system have been trained on all PCI compliance.
- 3.4 Contractor shall provide factory trained technicians to perform the scope of work described herein.

# 4 CITY RESPONSIBILITIES

- 4.1 The City shall assign a City manager who will be responsible for coordinating Contractor's access to city facilities and providing information held by the City that is necessary for Contractor to provide the Maintenance Services.
- 4.2 The City shall permit Contractor's representatives to access the PARCS equipment and software to perform Maintenance Services.
- 4.3 The City shall provide the fiber-optic network that connects the parking garages. Contractor shall not be liable for communication interruptions that result from failure of the City-owned fiber-optic network.

### 5 **SOFTWARE SUPPORT**

- 5.1 Contractor shall provide on-site and remote software support for all software installed as part of the PARCS.
- 5.2 All software patches, updates, and upgrades must be accompanied by accurate and complete documentation. When software upgrades include new functions and processes (enhancements), Contractor shall provide a written evaluation for acceptance by the City of the upgraded software's on the City's PARCS prior to installation of the upgraded software.
- 5.3 Contractor shall provide on a monthly basis prior to any installation a list detailing all required or proposed software patches, updates, upgrades or modifications that will be installed.
- 5.4 Contractor shall coordinate the testing and implementation of all patches, updates, upgrades, or modifications with the City.
- 5.5 Contractor shall coordinate all remote and physical access into the servers with the City.
- 5.6 Contractor shall commit to provide corrective patches, updates, and upgrades in the event security vulnerability or system availability issues are discovered within fifteen (15) business days of discovery.
- 5.7 Copies of all software (and software updates/upgrades made during the Warranty Period) must be provided to the City at the conclusion of the Warranty Period.
- 5.8 Parking.Logic Software
  - 5.8.1 Contractor shall make available to the City normal Parking.Logic Software improvement releases (updates) when they become available. Where

SkiData, Inc. (formerly Sentry Control Systems, LLC)

Parking.Logic Software problems are identified and are agreed to be minor, that is not affecting revenue, reporting, or the entry/exit or payment functionalities, these problems shall be corrected in a new Parking.Logic Software release to be available to the City within thirty (30) calendar days of notification. All updates or improvements to Parking.Logic Software shall be documented and approved prior to implementation. Contractor shall correct major Parking.Logic Software problems immediately on a priority basis. Major Parking.Logic Software problems are defined as those causing erroneous financial transactions, revenue loss, reporting errors, loss of entry/exit functionality, loss of payment functionality, system instability, database corruption and compromised operational efficiency. Where Parking.Logic Software problems are identified and are agreed to be major, these problems shall be corrected in a new Parking.Logic Software release to be available to the City within five (5) calendar days of notification.

- 5.8.2 All Parking.Logic Software patches and updates shall be provided at no additional cost. Seven (7) calendar days prior to all Parking.Logic Software modifications, patches, and updates, Contractor shall provide accurate and complete documentation that describes:
  - 5.8.2.1 Patch/update release designation
  - 5.8.2.2 Proposed date and time of implementation
  - 5.8.2.3 Detailed description of what the patch/update accomplishes
  - 5.8.2.4 Full disaster recovery procedures that return the system to its pre-patch update condition
  - 5.8.2.5 List of other installations where the patch has been previously installed, and contact information for those customers
- 5.8.3 Contractor shall make available upgrades and new modules which offer new benefits to the City. The City can decide to purchase the upgrades offered by the Contractor or remain on the existing supported version.
- 5.8.4 The City understands that upgrades to supported versions may be required in order to meet future compliance requirements and this may include upgrades to required hardware and third-party software.
- 5.9 Operating System / Third Party Software
  - 5.9.1 Third party software packages shall have all registration and licensing documentation filed indicating the City as the owner of the software. Costs for third party software support shall be included in the maintenance fee.
  - 5.9.2 At any time during the term of the Agreement or during any Maintenance Period, if the operating system or other third-party software not directly licensed by the Contractor must be updated or replaced because the licensor of said software will no longer support the installed version of said operating system or software or the version of software required to support an upgrade of said systems, at the City's request, Contractor shall procure said updated operating

SkiData, Inc. (formerly Sentry Control Systems, LLC)

- system or software for the City, and the City shall be the licensee for said operating system or software. The City shall reimburse Contractor for procuring said operating system or software at the Contractor's actual costs, subject to proof. Contractor shall install and configure such operating system and other software updates on a time and material basis.
- 5.9.3 The PARCS servers and workstations shall be delivered with the most recent service packs and software patches and must be updated throughout the Warranty Period and Maintenance Period, unless otherwise specified by the City.
- 5.9.4 Contractor shall support upgrades to its application based on operating system patch and upgrade requirements (for example, if the PARCS runs on a Microsoft operating system, the software shall be patched according to the Microsoft patch and upgrade schedule without breaking any application. If Microsoft decommissions an operating system, Contractor shall release code compatible with next operating system upgrade prior to Microsoft ending support for current operating system, at no cost to the City.)

#### 6 EQUIPMENT/HARDWARE SUPPORT

#### 6.1 General

Contractor shall provide all necessary maintenance, repairs, and replacement of equipment installed by Contractor. Hardware maintenance includes but is not limited to the following:

- 6.1.1 All scheduled inspection, cleaning, lubricating and adjusting of the PARCS equipment, which Contractor shall perform not less often than quarterly ("Preventive Maintenance Services"), as further described below.
- 6.1.2 All non-scheduled service calls for system repairs.
- 6.1.3 All parts and components of the PARCS, including parts and components covered by a manufacturer's warranty.
- 6.1.4 Replacement and repair of damaged or broken parts or items rendered inoperative as a result of wear and tear.
- 6.1.5 Replacement and repair of the following components commonly referred to as consumable items. Covered components include but are limited to: validators, thermal printer heads, UPS power supplies; key pads; touch screens; display screens; announcers; sound devices and speakers. Contractor shall set and reset as necessary time and date clocks.

#### 6.2 Preventative Maintenance Services

6.2.1 Preventative Maintenance Services shall be in accordance with the approved preventive maintenance plan as approved by the City, and shall include but are not limited to inspection, testing, necessary adjustment, alignments, lubrication, parts cleaning, replacement of consumables, battery refresh, and communication

SkiData, Inc. (formerly Sentry Control Systems, LLC)

Third Amendment to Agreement for the Purchase, Implementation, and Maintenance of a PARC System (DOT)Third Revised
Appendix A-6, Warranty and Maintenance Services
Page 12 of 27
T-36018-18 / 1865385

- system. Contractor shall provide a list of preventive maintenance tasks and frequencies for each component, to include daily, weekly, bi-weekly, monthly, quarterly, semi-annual, and annual overhauls as part of the preventive maintenance plan. The City reserves the right to modify any portion of the preventive maintenance plan throughout the life of the Agreement.
- 6.2.2 Preventive Maintenance Services shall be scheduled to the greatest extent possible during non-peak periods. Contractor shall consult with the City to determine periods of peak activity for the various devices.
- 6.2.3 Contractor shall initial and note the date and time each service was performed either a handheld computer or laptop computer and update a maintenance log stored on the server. The City shall, at any time, access the maintenance log to compare the entries to the scheduled and logged maintenance services within the Maintenance Log and monthly reports provided to the City by Contractor.

# 7 SERVICE AVAILABILITY

- 7.1 Contractor shall be available at any time, twenty-four (24) hours per day, seven days per week, three hundred sixty-five (365) days per year. Due to the gravity of a system malfunction/failure, service repairs and associated corrective actions shall be provided within the response times specified in Section 9.
- 7.2 The City shall enforce that only authorized staff shall notify Contractor to initiate emergency service notification (Priority 1, as defined below). The intent of this provision is to reduce or eliminate unnecessary service notifications and interventions onsite. The City shall provide to Contractor a list of all individuals authorized to place emergency service notifications. This list shall be included in the maintenance agreement and shall be updated as required by the City. Contractor shall answer all notifications, but shall only respond to a notification for emergency service if call was initiated by an authorized representative. On the returned call, Contractor shall notify any unauthorized individuals that the service request must be placed by an authorized individual in order for the service to be initiated.
- 7.3 As with Preventive Maintenance Services, all service calls shall be tracked in the Maintenance Log. Contractor shall follow City provided procedures on who to contact to inform and/or update the status or resolution of a problem.
- 7.4 The City reserves the right to modify notification policies and procedures at any time throughout the life of the maintenance agreement.

#### 8 COMPENSATION

- 8.1 The City shall pay Contractor monthly for Maintenance Services before and after the Warranty Period as set forth in Third Revised Exhibit B.
- 8.2 For any additional services as may be required by the City, Contractor shall provide the services on a time and material basis as set forth in Third Revised Exhibit B.

SkiData, Inc. (formerly Sentry Control Systems, LLC)
Third Amendment to Agreement for the Purchase, Implementation, and Maintenance of a PAR

Third Amendment to Agreement for the Purchase, Implementation, and Maintenance of a PARC System (DOT)Third Revised
Appendix A-6, Warranty and Maintenance Services

Page 13 of 27

# 9 SERVICE LEVELS

Contractor shall provide a response to all service requests within the time provided in the table below.

		During O	perational H	Iours	After Hours			
		(7:00 am through 11:00 PM, Pacific Time, 7 days a week)			(11:00 PM through 7:00 AM, Pacific Time, 7 days a week)			
Priority Code	Definition	Remote Response	On-Site Response	Repair Resolution	Remote Response	On-Site Response	Repair Resolution	
1	Emergency: An entire critical sub-system is down or an entire parking structure is inoperable.  Emergency failures shall include but not limited to the situations described below.  • Critical software system is down or facility has no alternate revenue collection method to Enter/Exit a Parking Facility.  • Anything else as determined as an emergency failure by City.	30 minutes	Within 2 hours of service call	Within 4 hours or notification is required	30 minutes	Within 2 hours of service call	Within 4 hours or notification is required	

		During O	perational H	Iours	After Hou	rs		
		(7:00 am through 11:00 PM, Pacific Time, 7 days a week)			(11:00 PM through 7:00 AM, Pacific Time, 7 days a week)			
Priority Code	Definition	Remote Response	On-Site Response	Repair Resolution	Remote Response	On-Site Response	Repair Resolution	
2	Urgent: An important subsystem is down or a major aspect of a parking facility is not functional.  Urgent failures shall include but not limited to the situations described below.  • Important system function or lane is down, but fail-over or redundancy exists for temporary use.	2 hours	Within 4 hours of service call	Same day or notification is required	2 hours	Before noon the nearest business day	Same day or notification is required	
3	Normal: Routine standard response to minor issues and/or repairs.	4 hours	Within 8 hours of service call	Same day or notification is required	4 hours	During Operational Hours day or notification is required.	Same day or notification is required	

#### 10 <u>SERVICE PERFORMANCE REQUIREMENTS</u>

# 10.1 Preventive Maintenance Performance Requirements

Contractor shall complete no less than ninety-eight percent (98.00%) of all Preventive Maintenance Services scheduled during the month. Percentages shall be calculated on the total number of Preventive Maintenance tasks scheduled for just that month and the total number of Preventive Maintenance tasks fully completed in the month even if the scheduled maintenance is a monthly, quarterly, or annual maintenance requirement. Partial completion of a scheduled Preventive Maintenance item shall not meet this requirement and shall not meet the City's standards of fully completed. Any month that falls below this level shall require a written justification from Contractor and with measures implemented to assure City staff that performance will improve. For each percentage point (below 98%) of total scheduled maintenance tasks that the Contractor does not complete, the Contractor's monthly invoice PM amount shall be reduced by \$1,000.00. For example, if the Maintenance Tracking System indicates that the Contractor performed 96% of all scheduled maintenance tasks, Contractor's monthly invoice shall be reduced by \$2,000.00.

SkiData, Inc. (formerly Sentry Control Systems, LLC)

Third Amendment to Agreement for the Purchase, Implementation, and Maintenance of a PARC System (DOT)Third Revised Appendix A-6, Warranty and Maintenance Services Page 15 of 27 T-36018-18 / 1865385

- 10.2 Service Requests Performance Requirements
  - 10.2.1 In the event that Contractor cannot meet the response times indicated in Section 9, liquidated damages shall be assessed against the Contractor pursuant to Section 7 of Third Revised Exhibit B.
  - 10.2.2 Resolution of the situation within four (4) hours after notification is required in all situations, unless waived by the City. A temporary solution is acceptable.
  - 10.2.3 Factors beyond the control of Contractor, such as unexpected delays in parts, accidents, severe weather, incorrect priority classification and unusual traffic, shall be thoroughly documented in the maintenance log and reported to the City the next business day. The City will grant relief for the service hour requirement after reviewing these factors.
  - 10.2.4 The City shall cooperate with Contractor to fully explore any concerns regarding service and performance standards.
  - 10.2.5 The City shall notify Contractor in writing of performance problems with respect to the service standards within twenty (20) days after the end of each month based on the performance reports from the maintenance tracking system.
  - 10.2.6 Contractor shall be given thirty (30) days from receipt of notification to take corrective actions with respect to the problem identified by the City or request relief.

# 11 ELECTRONIC MAINTENANCE TRACKING SYSTEM

- 11.1 Contractor shall provide three methods of notification for service requests. The methods of notification shall provide a means of tracking the date and time the service request was delivered. Examples of some documented communication include cell phones and email.
- 11.2 Contractor shall utilize a Maintenance Tracking System (MTS) to monitor and record all scheduled, requested, and performed maintenance services.
- 11.3 Contractor shall fill in all required fields, completely, for all services performed at City facilities.
- 11.4 Contractor shall submit monthly maintenance reports in a City-approved format to designated personnel. All reporting requirements shall be determined at the time of contract start.

#### 12 NON-COVERED SERVICES

- 12.1 Maintenance Services do not include the services and PARCS failures listed below, but Contractor shall provide said services as requested by the City on a time and materials basis at the rates set forth in Third Revised Exhibit B.
- 12.1.1 Service calls as a result of power failure or removal of primary power for any SkiData, Inc. (formerly Sentry Control Systems, LLC)

Third Amendment to Agreement for the Purchase, Implementation, and Maintenance of a PARC System (DOT)Third Revised Appendix A-6, Warranty and Maintenance Services

Page 16 of 27
T-36018-18 / 1865385

- reason, to the extent such power failure lasts longer than the thirty (30) minutes for which backup power shall be available to PARCS equipment components via installed uninterrupted power source (UPS) units.
- 12.1.2 Failure of interconnect wiring (communication cabling) not installed by Contractor.
- 12.1.3 Failure of a PARCS component due to vandalism (intentional damage).
- 12.1.4 Damage to PARCS components due to the negligence of employees of City employees, garage customers or other third parties, excluding failure caused by wear and tear.
- 12.1.5 Failure of communication networks and services that provide internet connectivity that are provided or maintained by entities other than Contractor.
- 12.1.6 Failure of a PARCS component due to a modification or repair or rework performed by any party other than Contractor, without Contractor's prior consent.
- 12.1.7 Failure of a PARCS component due to improper storage, by City.
- 12.1.8 Failure of a PARCS component due to use of the equipment or software by City in conjunction with another equipment or software that is electronically or mechanically incompatible or of an inferior quality.
- 12.1.9 Failure of a PARCS component due to modifications by City to the interface specifications that Contractor does not agree to.
- 12.1.10Failure of a PARCS Component due to any damage to the Equipment or Software by power failure, fire, explosion or any act of God or other cause beyond Contractor's control.
- 12.1.11Failure of a PARCS component due to installation not performed in accordance with the Contractor's procedures and/or instructions.
- 12.1.12Failure of a PARCS component due to installation not performed and or provided by Contractor.
- 12.1.13Replacement or repair of consumable products including but not limited to: tickets, blank receipt stock, thermal ticket printer heads, gate arms, labels/signs, gate shear bolts, RFID cards/tags, and printer ink cartridges.
- 12.1.14Typical daily maintenance activity support such as ticket jams, ticket dispenser loading, receipt paper loading, replenishing ticket stock, replenishing printer paper, clearing simple ticket and credit card jams that present no risk of damage to the equipment, etc.

#### 13 SPECIAL PROJECTS AND SERVICES

13.1 Upon the request of the City, Contractor shall provide services and resources required to implement system upgrades, improvements, and enhancements to the PARCS as required by the City.

SkiData, Inc. (formerly Sentry Control Systems, LLC)

Third Amendment to Agreement for the Purchase, Implementation, and Maintenance of a PARC System (DOT)Third Revised
Appendix A-6, Warranty and Maintenance Services
Page 17 of 27
T-36018-18 / 1865385

- 13.2 Contractor shall ensure all work performed under this section is quoted and approved by the City prior to start of work.
- 13.3 The quote may be on a time and material basis at the rates set forth in Third Revised Exhibit B, or lump sum. Quotes shall include all work to be performed, including a breakdown of all labor and materials. Contractor payment will not exceed the amount of the mutually agreed upon lump sum price.
- 13.4 Contractor shall obtain approval using the Work Order Form in Appendix A-8. Upon receiving City's written approval to proceed, Contractor shall perform the requested work at a time mutually agreed upon by the City and according to the quoted price.
- 13.5 All work provided by Contractor is subject to written acknowledgement and acceptance by the Contractor designated staff. Contractor shall obtain City's acceptance of the work using the same Work Order Form in Appendix A-8.

# 14 **SPARE PARTS**

- 14.1 Contractor shall provide listing of all spare components and manufacturers of those spare components to the City with contact information, pricing, and availability.
- 14.2 Contractor shall provide an asset management application that is accessible by the City representatives. This application shall maintain an ongoing inventory of all available spare parts and components, parts distribution, and pricing. The asset management application shall track on a daily basis and provide an up to date inventory of spare parts. The City shall have access to the asset management application to include review of spare parts inventory at any time.
- 14.3 Contractor shall provide guaranteed component pricing for five (5) years inclusive of a maximum percentage increase not to exceed the published CPI index for all components following contract award. These prices shall be valid prices for the City to purchase the spare parts through a service agreement between the City and the Contractor.
- 14.4 The City reserves the right to order additional parts and manage the PARCS spare parts inventory as required to maintain the system.
- 14.5 The spare parts list is subject to the approval of the City, and the City reserves the right to modify the spare parts inventory throughout the term of the agreement. The City shall provide a storage location of the spare parts, exact location to be identified by the City. Contractor shall have access to the spare parts inventory and shall have the responsibility of ordering replacement components or parts as components or parts are used prior to completion of the warranty. Contractor shall replace used spare parts immediately upon use and invoice City where use of part was not covered by warranty and maintenance services. Contractor can use parts from its own stock. All equipment and parts shall be newly manufactured within the past 6 months and never installed in any other operational system other than for factory test purposes for this contract.
- 14.6 When delivered to the City, an itemized list of Contractor's part numbers, model numbers, pricing, supplier's address, supplier's telephone numbers, and any single source components shall be identified by the Contractor. Contractor shall provide listing of all spare components and manufacturers of those spare components to the

SkiData, Inc. (formerly Sentry Control Systems, LLC)

City with contact information, pricing, and availability.

# 15 MAINTENANCE COMMITMENT

In the event that Contractor withdraws from the manufacture, distribution, or support of parking revenue control systems in the United States; or sunsets a hardware component, Contractor shall provide the City with the notice of such occurrence at least 180 calendar days in advance of withdrawal. In addition, Contractor shall provide the City with manufacturing specifications for all Contractor-manufactured components and sourced-proprietary components of the PARCS, and the City shall be provided the opportunity to purchase a suitable number of spares of all discontinued components.

# THIRD REVISED EXHIBIT B COMPENSATION AND PAYMENT SCHEDULE

# 1 MAXIMUM COMPENSATION

The maximum amount payable for all products and services provided under this Agreement shall not exceed **Six Million Three Hundred Twenty-Six Thousand Three Hundred Forty-Six Dollars** (\$6,326,346) during the Initial Term covering system implementation. Any additional services or products requested by the City that would exceed the preceding maximum amount will be addressed in accordance with the Change Order Procedures as set forth in Section 8 of the Agreement. No additional services will be performed unless both Parties execute a Change Order outlining the services requested and the compensation agreed for such services.

# 2 PAYMENT SCHEDULE FOR SYSTEM IMPLEMENTATION

- 2.1 Progress payments shall be made to Contractor by City following acceptance of designated milestones as shown below in Table B-1. See Third Revised Appendix B-1 for the cost breakdown.
- 2.2 All payments are based upon City's acceptance of Contractor's performance as evidenced by successful completion of all of the deliverables as set forth for each milestone. City shall have no obligation to pay unless Contractor has successfully completed and City has approved the milestone for which payment is due.
- 2.3 Payment for any part or parts of the System provided hereunder, or inspection or testing thereof by City, shall not constitute acceptance or relieve Contractor of its obligations under this Agreement. City may inspect the components of the System when delivered and reject upon notification to Contractor any and all the System, which does not conform to the specifications or other requirements of this Agreement. Components of the System, which are rejected shall be promptly corrected, repaired, or replaced by Contractor. If City receives components of the System with defects or nonconformities not reasonably apparent on inspection, then City reserves the right to require prompt correction, repair, or replacement by Contractor in accordance with Contractor's warranty obligations.

**Table B-1: System Implementation Payment Schedule** 

PARCS Design	#	Payment Milestone	Estimated Completion Date	Payment Amount
2	1	PARCS Design	1/3/2019	\$300,000
Paid 12/2019   S253,002   Paid 12/2019   S253,002			Paid 04/2019	
3	2	Order for Production - PARCS	12/1/2018	\$715,751
Paid 12/2019   S850,000   S850,000   S850,000   S850,000   S950,000   S950,			Paid 12/2019	
Completion of Factory Acceptance Test - PARCS   12/17/2020   6/30/2022	3	Order for Production - FDMS	12/1/2018	\$253,002
System Manuals/Documentation			Paid 12/2019	
5         System Manuals/Documentation         2/12/2019 Paid 04/2020         \$50,000           Completion of System Configuration and Site Preparations (Subtotal of Payments)         \$2,168,753           7         Market Street Site Acceptance         12/8/2020 11/5/2021         \$466,873           6         11/5/2021         \$262,630           7         11/8/2021         \$262,630           9         3rd Street Garage Site Acceptance         12/14/2020 11/8/2021         \$238,865           8         11/9/2021         \$163,278           9         11/3/2021         \$163,278           9         11/3/2021         \$163,278           10         11/9/2021         \$163,278           11         2nd & San Carlos Garage Site Acceptance         12/14/2020         \$235,426           10         11/10/2021         \$21/11/2020         \$165,592           11         11/10/2021         \$165,592           12         11/10/2021         \$165,592           12         11/10/2021         \$592,450           12         11/12/2021         \$592,450           12         11/12/2020         \$253,002           14         The Globe Garage Site Acceptance         12/14/2020         \$253,002	4	Completion of Factory Acceptance Test - PARCS	<del>12/17/2020</del>	\$850,000
Paid 04/2020   S2,168,753			6/30/2022	
Completion of System Configuration and Site Preparations (Subtotal of Payments)   \$2,168,753	5	System Manuals/Documentation	<del>2/12/2019</del>	\$50,000
Payments			Paid 04/2020	
6         11/5/2021           8         4th & San Fernando Garage Site Acceptance         12/9/2020         \$262,630           7         3rd Street Garage Site Acceptance         12/10/2020         \$238,865           8         11/9/2021         \$238,865           10         4th & St. John Garage Site Acceptance         12/11/2020         \$163,278           9         11/3/2021         \$163,278           11         2nd & San Carlos Garage Site Acceptance         12/14/2020         \$235,426           10         11/10/2021         \$235,426           10         11/10/2021         \$235,426           10         11/10/2021         \$165,592           11         11/10/2021         \$165,592           11         11/10/2021         \$165,592           12         11/10/2021         \$592,450           12         11/10/2021         \$106,682           13         11/12/2021         \$106,682           13         11/12/2021         \$106,682           14         The Globe Garage Site Acceptance         12/18/2020         \$253,002           14         Parking Network System Acceptance         12/21/2021         \$110,000           15         12/21/2021         \$35,000	_		ns (Subtotal of	\$2,168,753
8       4th & San Fernando Garage Site Acceptance       \$\frac{12/9/2020}{11/8/2021}\$       \$\frac{262,630}{11/8/2021}\$         9       3rd Street Garage Site Acceptance       \$\frac{12/11/2020}{12/11/2020}\$       \$\frac{238,865}{233,865}\$         10       4th & St. John Garage Site Acceptance       \$\frac{12/11/2020}{11/3/2021}\$       \$\frac{163,278}{11/3/2021}\$         1+       2nd & San Carlos Garage Site Acceptance       \$\frac{12/14/2020}{11/10/2021}\$       \$\frac{235,426}{11/10/2021}\$         12       City Hall Garage Site Acceptance       \$\frac{12/14/2020}{11/10/2021}\$       \$\frac{165,592}{11/10/2021}\$         13       Convention Center Garage Site Acceptance       \$\frac{12/17/2020}{11/12/2021}\$       \$\frac{592,450}{11/12/2021}\$         14       The Globe Garage Site Acceptance       \$\frac{12/14/2020}{11/12/2021}\$       \$\frac{506,682}{11/12/2021}\$         14       FDMS and GDMS Site Acceptance       \$\frac{12/14/2020}{12/21/2021}\$       \$\frac{523,002}{12/21/2021}\$         14       Parking Network System Acceptance       \$\frac{12/21/2021}{12/21/2021}\$       \$\frac{510,000}{50/30/2022}\$         18       Parking Command Center Site Acceptance       \$\frac{11/20/2020}{12/21/2021}\$       \$\frac{535,000}{50/30/2022}\$         19       Completion of Training       \$\frac{12/14/2020}{12/14/2020}\$       \$\frac{525,000}{50/30/2022}\$         Completion of Site Acceptance (Subtotal of Payments)       <	7	Market Street Site Acceptance	<del>12/8/2020</del>	\$466,873
7         11/8/2021           9         3rd Street Garage Site Acceptance         12/10/2020         \$238,865           8         11/9/2021         \$163,278           10         4th & St. John Garage Site Acceptance         12/11/2020         \$163,278           9         11/3/2021         \$235,426           10         11/10/2021         \$235,426           10         11/10/2021         \$165,592           12         City Hall Garage Site Acceptance         12/15/2020         \$165,592           11         11/10/2021         \$592,450           12         11/10/2021         \$592,450           12         11/10/2021         \$592,450           12         11/12/2020         \$106,682           12         11/12/2021         \$106,682           13         11/12/2021         \$106,682           14         FDMS and GDMS Site Acceptance         12/18/2020         \$253,002           14         Parking Network System Acceptance         12/8/2020         \$110,000           15         12/21/2021         \$35,000           16         12/21/2021         \$25,000           16         12/21/2021         \$25,000           17         Completion of Train			11/5/2021	
9       3rd Street Garage Site Acceptance       12/10/2020       \$238,865         8       11/9/2021       \$163,278         40       4th & St. John Garage Site Acceptance       12/11/2020       \$163,278         9       11/3/2021       \$235,426         10       11/3/2021       \$235,426         10       11/10/2021       \$235,426         10       11/10/2021       \$165,592         11       11/10/2021       \$165,592         11       11/10/2021       \$592,450         12       11/10/2021       \$592,450         12       11/12/2020       \$592,450         12       11/12/2021       \$106,682         13       11/12/2021       \$106,682         13       11/12/2021       \$106,682         14       The Globe Garage Site Acceptance       12/18/2020       \$106,682         14       FDMS and GDMS Site Acceptance       12/21/2021       \$253,002         14       Parking Network System Acceptance       12/28/2020       \$110,000         15       12/21/2021       \$35,000         16       12/21/2021       \$25,000         16       12/21/2020       \$25,000         17       Completion of Training	8	4th & San Fernando Garage Site Acceptance	<del>12/9/2020</del>	\$262,630
Standard S	7		11/8/2021	
8       11/9/2021         40       4th & St. John Garage Site Acceptance       12/11/2020       \$163,278         9       11/3/2021       \$235,426         11       2nd & San Carlos Garage Site Acceptance       12/14/2020       \$235,426         10       11/10/2021       \$165,592         12       City Hall Garage Site Acceptance       12/15/2020       \$165,592         11       Convention Center Garage Site Acceptance       12/17/2020       \$592,450         12       11/12/2021       \$592,450         12       11/12/2021       \$106,682         13       11/12/2021       \$106,682         13       11/12/2021       \$253,002         14       FDMS and GDMS Site Acceptance       12/18/2020       \$253,002         14       Parking Network System Acceptance       12/21/2021       \$110,000         15       12/21/2021       \$35,000         16       12/21/2021       \$35,000         16       12/21/2021       \$25,000         17       Completion of Training       12/14/2020       \$25,000         17       Completion of Site Acceptance (Subtotal of Payments)       \$2,654,798         20       Business Intelligence and Customer Loyalty       12/18/2020	9	3rd Street Garage Site Acceptance	<del>12/10/2020</del>	\$238,865
9     11/3/2021       41     2nd & San Carlos Garage Site Acceptance     12/14/2020     \$235,426       10     11/10/2021     \$235,426       42     City Hall Garage Site Acceptance     12/15/2020     \$165,592       11     11/10/2021     \$592,450       12     11/12/2021     \$592,450       12     11/12/2021     \$106,682       13     11/12/2021     \$106,682       13     11/12/2021     \$106,682       14     The Globe Garage Site Acceptance     12/18/2020     \$106,682       13     11/12/2021     \$253,002       14     FDMS and GDMS Site Acceptance     12/21/2021     \$253,002       14     Parking Network System Acceptance     12/21/2021     \$110,000       15     12/21/2021     \$110,000       16     12/21/2021     \$35,000       16     12/21/2021     \$35,000       16     12/21/2020     \$35,000       17     Completion of Training     12/14/2020     \$25,000       17     Completion of Site Acceptance (Subtotal of Payments)     \$2,654,798       20     Business Intelligence and Customer Loyalty     12/18/2020     \$61,500	8		11/9/2021	
9     11/3/2021       41     2nd & San Carlos Garage Site Acceptance     12/14/2020     \$235,426       10     11/10/2021     \$235,426       42     City Hall Garage Site Acceptance     12/15/2020     \$165,592       11     11/10/2021     \$592,450       12     11/12/2020     \$592,450       12     11/12/2021     \$106,682       13     11/12/2021     \$106,682       13     11/12/2021     \$106,682       14     FDMS and GDMS Site Acceptance     12/18/2020     \$253,002       14     Parking Network System Acceptance     12/21/2021     \$253,002       17     Parking Network System Acceptance     12/21/2021     \$110,000       15     12/21/2021     \$35,000       16     12/21/2021     \$35,000       16     12/21/2021     \$25,000       17     Completion of Training     12/14/2020     \$25,000       17     Completion of Site Acceptance (Subtotal of Payments)     \$2,654,798       20     Business Intelligence and Customer Loyalty     12/18/2020     \$61,500	10	4th & St. John Garage Site Acceptance	12/11/2020	\$163,278
10	9		11/3/2021	
10	11	2nd & San Carlos Garage Site Acceptance	<del>12/14/2020</del>	\$235,426
11	10		11/10/2021	
13	<del>12</del>	City Hall Garage Site Acceptance	12/15/2020	\$165,592
12       11/12/2021         14       The Globe Garage Site Acceptance       12/18/2020       \$106,682         13       11/12/2021       \$253,002         14       FDMS and GDMS Site Acceptance       12/18/2020       \$253,002         14       Parking Network System Acceptance       12/8/2020       \$110,000         15       12/21/2021       \$35,000         16       Parking Command Center Site Acceptance       11/20/2020       \$35,000         16       12/21/2021       \$25,000         17       Completion of Training       12/14/2020       \$25,000         17       Completion of Site Acceptance (Subtotal of Payments)       \$2,654,798         20       Business Intelligence and Customer Loyalty       12/18/2020       \$61,500	11		11/10/2021	
12       11/12/2021         14       The Globe Garage Site Acceptance       12/18/2020       \$106,682         13       11/12/2021       \$253,002         14       FDMS and GDMS Site Acceptance       12/18/2020       \$253,002         14       Parking Network System Acceptance       12/8/2020       \$110,000         15       12/21/2021       \$35,000         16       Parking Command Center Site Acceptance       11/20/2020       \$35,000         16       12/21/2021       \$25,000         17       Completion of Training       12/14/2020       \$25,000         17       Completion of Site Acceptance (Subtotal of Payments)       \$2,654,798         20       Business Intelligence and Customer Loyalty       12/18/2020       \$61,500	13	Convention Center Garage Site Acceptance	12/17/2020	\$592,450
13       11/12/2021         16       FDMS and GDMS Site Acceptance       12/18/2020       \$253,002         14       12/21/2021         17       Parking Network System Acceptance       12/8/2020       \$110,000         15       12/21/2021         48       Parking Command Center Site Acceptance       11/20/2020       \$35,000         16       12/21/2021         49       Completion of Training       12/14/2020       \$25,000         17       06/30/2022         Completion of Site Acceptance (Subtotal of Payments)       \$2,654,798         20       Business Intelligence and Customer Loyalty       12/18/2020       \$61,500	12		11/12/2021	
16       FDMS and GDMS Site Acceptance       \$253,002         14       12/21/2021       \$253,002         17       Parking Network System Acceptance       \$12/8/2020       \$110,000         15       12/21/2021       \$35,000         16       12/21/2021       \$35,000         16       12/21/2021       \$25,000         19       Completion of Training       \$25,000         17       06/30/2022       \$25,000         Completion of Site Acceptance (Subtotal of Payments)       \$2,654,798         20       Business Intelligence and Customer Loyalty       \$2/18/2020       \$61,500	14	The Globe Garage Site Acceptance	12/18/2020	\$106,682
14       12/21/2021         47       Parking Network System Acceptance       12/8/2020       \$110,000         15       12/21/2021       \$35,000         16       12/21/2020       \$35,000         16       12/21/2021       \$25,000         17       Completion of Training       12/14/2020       \$25,000         17       06/30/2022       \$2,654,798         20       Business Intelligence and Customer Loyalty       12/18/2020       \$61,500	13		11/12/2021	
14       12/21/2021         17       Parking Network System Acceptance       12/8/2020       \$110,000         15       12/21/2021       \$35,000         16       12/21/2020       \$35,000         16       12/21/2021       \$25,000         17       Completion of Training       12/14/2020       \$25,000         17       06/30/2022       \$2,654,798         20       Business Intelligence and Customer Loyalty       12/18/2020       \$61,500	16	FDMS and GDMS Site Acceptance	12/18/2020	\$253,002
15       12/21/2021         18       Parking Command Center Site Acceptance       11/20/2020       \$35,000         16       12/21/2021         19       Completion of Training       12/14/2020       \$25,000         17       06/30/2022         Completion of Site Acceptance (Subtotal of Payments)       \$2,654,798         20       Business Intelligence and Customer Loyalty       12/18/2020       \$61,500	14	•	12/21/2021	,
15       12/21/2021         18       Parking Command Center Site Acceptance       11/20/2020       \$35,000         16       12/21/2021         19       Completion of Training       12/14/2020       \$25,000         17       06/30/2022         Completion of Site Acceptance (Subtotal of Payments)       \$2,654,798         20       Business Intelligence and Customer Loyalty       12/18/2020       \$61,500		Parking Network System Acceptance	12/8/2020	\$110,000
18         Parking Command Center Site Acceptance         \$11/20/2020         \$35,000           16         12/21/2021         \$25,000           19         Completion of Training         \$25,000           17         06/30/2022         \$2,654,798           Completion of Site Acceptance (Subtotal of Payments)         \$2,654,798           20         Business Intelligence and Customer Loyalty         \$12/18/2020         \$61,500				
16       12/21/2021         19       Completion of Training       12/14/2020       \$25,000         17       06/30/2022         Completion of Site Acceptance (Subtotal of Payments)       \$2,654,798         20       Business Intelligence and Customer Loyalty       12/18/2020       \$61,500	-	Parking Command Center Site Acceptance		\$35,000
19         Completion of Training         \$25,000           17         06/30/2022           Completion of Site Acceptance (Subtotal of Payments)         \$2,654,798           20         Business Intelligence and Customer Loyalty         \$12/18/2020         \$61,500			12/21/2021	
17 06/30/2022  Completion of Site Acceptance (Subtotal of Payments) \$2,654,798  20 Business Intelligence and Customer Loyalty 12/18/2020 \$61,500	-	Completion of Training		\$25,000
Completion of Site Acceptance (Subtotal of Payments) \$2,654,798  Business Intelligence and Customer Loyalty \$12/18/2020 \$61,500				
		Completion of Site Acceptance (Subtotal of Paym		\$2,654,798
	<del>20</del>	Business Intelligence and Customer Loyalty	12/18/2020	\$61,500
			05/30/2022	

SkiData, Inc. (formerly Sentry Control Systems, LLC)

Third Amendment to Agreement for the Purchase, Implementation, and Maintenance of a PARC System (DOT)

Third Revised Exhibit B, Compensation and Payment Schedule

T-36018-18 / 1865385

Page 21 of 27

#	Payment Milestone	Estimated Completion Date	Payment Amount			
21	Business Intelligence and Customer Loyalty	<del>12/18/2020</del>	\$61,500			
19	Program Acceptance					
<del>22</del>	Valet Parking System Acceptance	<del>11/20/2020</del>	\$97,500			
20		06/30/2022				
<del>23</del>	Delivery of Spare Parts and Ticket Stock	\$75,000				
21		06/30/2022				
<del>24</del>	Operational Demonstration Test (ODT)	<del>4/1/2021</del>	\$557,296			
22		02/28/2022				
		\$852,796				
25	Subtotal System Implementation	\$5,676,347				
23						
<del>26</del>	26 Additional Products & Services (Section 4 below.)					
24						
<del>27</del>	Pre-Sales Tax Subtotal		\$5,926,345.68			
25						
28	Estimated Sales Tax (to be paid in accordance with a	\$400,00.32				
26	which sales tax is due)					
	INITIAL TERM (SYSTEM IMPLEMENTATION) MAXIMUM COMPENSATION					

<sup>\*</sup>Milestone numbers updated Amendment 3 due to clerical error.

# 3 PAYMENT SCHEDULE FOR ONGOING SERVICES

- 3.1 Warranty and Maintenance Services as set forth in Third Revised Appendix A-6 shall be exercised as options at the sole discretion of the City on an annual basis and shall be on a fixed fee basis per Table B-2. See Third Revised Appendix B-2 for cost breakdown.
- 3.2 Contractor shall invoice the City monthly for all applicable support and maintenance costs. In the event of early termination of the Agreement, Contractor shall refund the City on a pro-rated basis any fees paid in advance that have not been expended as of the date of termination.

**Table B-2: Warranty and Maintenance Services** 

		Additional Products and Services –	
V	Fixed	Time & Materials	Annual
Year	Maintenance Fee	(not to exceed amount)	Total
Year 1 Warranty Services	\$92,000	\$250,000	\$342,000
Year 2 Maintenance Services	\$403,900	\$250,000	\$653,900

SkiData, Inc. (formerly Sentry Control Systems, LLC)

Third Amendment to Agreement for the Purchase, Implementation, and Maintenance of a PARC System (DOT)

Third Revised Exhibit B, Compensation and Payment Schedule

T-36018-18 / 1865385

Page 22 of 27

		Additional Products and Services – Time & Materials	
Year	Fixed Maintenance Fee	(not to exceed amount)	Annual Total
Year 3 Maintenance Services	\$403,900	\$250,000	\$653,900
Year 4 Maintenance Services	\$403,900	\$250,000	\$653,900
Year 5 Maintenance Services	\$403,900	\$250,000	\$653,900
Year 6 Maintenance Services	\$403,900	\$250,000	\$653,900
Year 7 Maintenance Services	\$403,900	\$250,000	\$653,900
Year 8 Maintenance Services	\$403,900	\$250,000	\$653,900
Year 9 Maintenance Services	\$403,900	\$250,000	\$653,900
Year 10 Maintenance Services	\$403,900	\$250,000	\$653,900

#### 4 ADDITIONAL PRODUCTS AND SERVICES

- 4.1 The City has set aside the maximum amount of Two Hundred Fifty Thousand (\$250,000) per year for the payment of additional products and services as may be required by the City on a Time and Materials basis. In the event the City requires these additional products or services, Contractor shall obtain approval before starting work using the Work Order Form in Appendix A-8.
- 4.2 Any additional products or services requested by the City that would exceed the maximum amount will be addressed in accordance with the Change Order Procedures. No additional products or services will be provided unless both Parties execute a Change Order.
- 4.3 The City reserves the right to request a fixed priced quote in lieu of time and materials.
- 4.4 Contractor shall provide additional products and services at the rates listed below or its current best government rates, whichever is less. Hourly rates shall be inclusive of all costs, including but not limited to, labor, equipment, materials, training, travel, overhead, profit, insurance, employee benefits, ancillary personnel, etc.).

**Table B-3: Additional Product & Services** 

Additional Equipment / Hardware	Unit Price
Validation Station	\$3,720
Field Validation Machines	\$1,160
IP-Based Validation Station Scanner	\$1,250
Spare Parts	15% discount off list price

SkiData, Inc. (formerly Sentry Control Systems, LLC)

Third Amendment to Agreement for the Purchase, Implementation, and Maintenance of a PARC System (DOT)

Third Revised Exhibit B, Compensation and Payment Schedule

T-36018-18 / 1865385

Page 23 of 27

Transaction-Based Fees	<b>Additional Fee</b>
Additional reservations (beyond first 10,000)	\$0.75 per transaction
PSP Gateway Fees for Terminal and Online Card Transactions	as applicable
Labor	<b>Hourly Rate</b>
Hourly Service Rate	\$165
(Regular Business Hours - 7:00 AM through 11:00 PM, 7 days a week)	
Hourly Service Rate	\$326
(Outside of Business Hours - 11:00 PM through 7:00 AM, 7 days a week)	

# 5 INVOICING AND PAYMENT PROCEDURE

- 5.1 The City agrees to compensate Contractor for the Services performed and System provided in accordance with the terms and conditions of this Agreement.
- 5.2 Compensation and payments shall be made to Contractor by City based on Net Thirty (30) days payment terms.
- 5.3 City will make payments when due in the form of a check, cashier's check, or wire transfer drawn on a U.S. financial institution.

# 6 <u>COMPENSATION ADJUSTMENT</u>

6.1 CPI Adjustment

The Contractor's compensation rates shall be subject to adjustment on each anniversary of the performance period after Year 2 of the warranty and maintenance period. The adjustment shall be calculated as follows:

- 6.1.1 The base for computing the adjustment shall be the Consumer Price Index for Urban Wage Earners and Clerical Workers (with a base year of 1982-1984=100) for the San Francisco-Oakland-San José area, published by the United States Department of Labor Statistics ("Index"), which is published most immediately preceding the commencement of the applicable extension term ("Extension Index"), shall be compared with the Index published most immediately preceding the commencement date of the then expiring term ("Beginning Index"). If the Extension Index published has increased over or decreased under the Beginning Index, the monthly compensation rates for the extension term shall be set by multiplying the then expiring term's monthly compensation rate by a fraction, the numerator of which is the Extension Index and the denominator of which is the Beginning Index.
- 6.1.2 If the Index is changed so that the base year differs from that used as of the month immediately preceding the Agreement's commencement date, the Index

SkiData, Inc. (formerly Sentry Control Systems, LLC)

Third Amendment to Agreement for the Purchase, Implementation, and Maintenance of a PARC System (DOT)

Third Revised Exhibit B, Compensation and Payment Schedule T-36018-18 / 1865385

Page 24 of 27

shall be converted in accordance with the conversion factor published by the United States Department of Labor, Bureau of Labor Statistics. If the Index is discontinued or revised during the term of the Agreement such other government index or computation with which it is replaced shall be used in order to obtain substantially the same result as would be obtained if the Index had not been discontinued of revised.

- 6.1.3 The preceding provision of this section notwithstanding, the adjustment of any monthly compensation rate for any extension term shall not exceed 3% of the previous term's monthly compensation rate, unless the increase to the City's Living/Prevailing Wage exceeds 3% of the Living/Prevailing Wage of the previous term. Contractor must provide wages and benefits information to establish the amount paid to their workers to justify an adjustment that is greater than 3%. In no event will an adjustment greater than 3% be allowed for general and administrative expenses, overhead expenses, and profit.
- 6.1.4 For the purpose of illustration only, if a Beginning Index is 115 and the Extension Index is 124, the monthly compensation rate to be paid during the extension term shall \$ X (the then expiring term's monthly compensation rate) multiplied by 124/115.

#### 7 LIQUIDATED DAMAGES

THE PARTIES HERETO AGREE THAT IT WOULD BE IMPRACTICAL AND EXTREMELY DIFFICULT TO DETERMINE THE ACTUAL DAMAGE TO THE CITY IF CONTRACTOR WERE TO TERMINATE THIS AGREEMENT PRIOR TO EXPIRATION OR OTHERWISE BREACH. IN ADDITION TO THE SERVICES PROVIDED, CITY EXPECTS TO RECEIVE OTHER BENEFIT FROM CONTRACTOR'S SERVICES. THE PARTIES MUTUALLY AGREE THAT LIQUIDATED DAMAGES SET FORTH IN THIS SECTION ARE ACCEPTABLE TO EACH PARTY AND ARE A REASONABLE ESTIMATE OF CITY'S LOSS IF CONTRACTOR FAILS TO COMPLETE SERVICES IN ACCORDANCE WITH THE SCHEDULE OF PERFORMANCE.

BY PLACING THEIR INITIALS BELOW, CITY AND CONTRACTOR ACKNOWLEDGE THAT THE AMOUNTS SET FORTH BELOW HAVE BEEN AGREED UPON AS THE PARTIES' REASONABLE ESTIMATE OF CITY'S DAMAGES.

Failure to respond within thirty (30) minutes to a	\$500 per occurrence
Level 1 (Emergency) notification	

"CITY"

"CONTRACTOR"

SkiData, Inc. (formerly Sentry Control Systems, LLC)
Third Amendment to Agreement for the Purchase, Implementation, and Maintenance of a PARC System (DOT)
Third Revised Exhibit B, Compensation and Payment Schedule
T-36018-18 / 1865385

Page 25 of 27

By:	By:

# THIRD REVISED APPENDIX B-2 WARRANTY & MAINTENANCE SERVICES PRICE LIST

Table B2-1: Warranty & Maintenance Services Price List, starts after Initial Term

Description	Option 1 (7/1/22-6/30/23)	Option 2* (7/1/23- 6/30/24)	Option 3 (7/1/24-6/30/25)	Option 4 (7/1/25- 6/30/26)	Option 5 (7/1/26- 6/30/27)	Option 6 (7/1/27- 6/30/28)	Option 7 (7/1/28- 6/30/29)	Option 8 (7/1/29- 6/30/30)	Option 9 (7/1/30- 6/30/31)	Option 10 (7/1/31- 6/30/32)
Software Support Services	Included	\$97,850	\$97,850	\$97,850	\$97,850	\$97,850	\$97,850	\$97,850	\$97,850	\$97,850
Hardware Maintenance Services	Included	\$93,500	\$93,500	\$93,500	\$93,500	\$93,500	\$93,500	\$93,500	\$93,500	\$93,500
Intercom System	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
Parking Space Count System	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
Proximity Card Access System	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
Web-based Validation Solution	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
FDMS	Included	\$16,250	\$16,250	\$16,250	\$16,250	\$16,250	\$16,250	\$16,250	\$16,250	\$16,250
Business Intelligence (up to 4,000 users)	Included	\$19,000	\$19,000	\$19,000	\$19,000	\$19,000	\$19,000	\$19,000	\$19,000	\$19,000
Customer Loyalty Program (up to 25,000 accounts)	Included	\$37,700	\$37,700	\$37,700	\$37,700	\$37,700	\$37,700	\$37,700	\$37,700	\$37,700
Valet Parking System	Included	\$22,100	\$22,100	\$22,100	\$22,100	\$22,100	\$22,100	\$228100	\$22,100	\$22,100
Smarking (not-to-exceed)	\$92,000	\$92,000	\$92,000	\$92,000	\$92,000	\$92,000	\$92,000	\$92,000	\$92,000	\$92,000
Parking Network System	Included	\$25,500	\$25,500	\$25,500	\$25,500	\$25,500	\$25,500	\$25,500	\$25,500	\$25,500
Total Fixed Maintenance Fee	\$92,000	\$403,900	\$403,900	\$403,900	\$403,900	\$403,900	\$403,900	\$403,900	\$403,900	\$403,900
Time & Materials (not-to-exceed)	\$250,000	\$250,000	\$250,000	\$250,000	\$250,000	\$250,000	\$250,000	\$250,000	\$250,000	\$250,000
<b>Total Annual Compensation</b>	\$342,000	\$653,900	\$653,900	\$653,900	\$653,900	\$653,900	\$653,900	\$653,900	\$653,900	\$653,900

<sup>\*</sup>Beginning with Option 3 (7/1/24), Contractor may request a compensation adjustment on each anniversary of the performance period pursuant to Section 6 of Third Revised Exhibit B

SkiData, Inc. (formerly Sentry Control Systems, LLC)

Third Amendment to Agreement for the Purchase, Implementation, and Maintenance of a PARC System (DOT)