


CITY COUNCIL ACTION REQUEST

Department(s): Transportation, Finance	CEQA: Not a Project, File No. PP17-003, Agreements/Contracts (New or Amended) resulting in no physical changes to the environment	Coordination: City Attorney's Office and City Manager's Budget Office	Dept. Approval: /s/ John Ristow /s/ Julia H. Cooper
Council District(s): 3			CMO Approval:  2/11/2021

SUBJECT: SECOND AMENDMENT TO THE AGREEMENT WITH SKIDATA, INC. FOR THE PURCHASE, IMPLEMENTATION, AND MAINTENANCE OF A PARKING ACCESS AND REVENUE CONTROL SYSTEM FOR THE DEPARTMENT OF TRANSPORTATION

RECOMMENDATION:

Adopt a resolution authorizing the City Manager to execute the Second Amendment to the Agreement with SkiData, Inc. (formerly Sentry Control Systems, LLC) (Van Nuys, CA) for the Purchase, Implementation, and Maintenance of a Parking Access and Revenue Control System for the Department of Transportation to add two options consistent with negotiations for a total of ten one-year options through October 31, 2031 under the same terms and conditions for a maximum compensation not to exceed \$6,326,346 for the initial term ending October 31, 2021, subject to the annual appropriation of funds.

Desired Outcome: To preserve annual rates for warranty and maintenance services for the full ten option terms established through the solicitation process.

BASIS FOR RECOMMENDATION:

In August 2017, the Finance Department released a Request for Proposal for a Parking Access and Revenue Control System ("PARCS") at eight downtown parking garages on behalf of the Department of Transportation. In October 2018, the San José City Council adopted a resolution authorizing the City Manager to execute an agreement with awarded vendor Sentry Control Systems, LLC (now known as SkiData, Inc.).¹ The Agreement was executed on November 5, 2018 and included an original initial term ending October 31, 2019 for implementation and ten (10) options for ongoing warranty and maintenance through October 31, 2029.

From late 2018 through early 2019, City staff and SkiData finalized the system design and installation at the first location in June 2019. Installations progressed through the remainder of 2019 and the first half of 2020. However, with the advent of the COVID-19 pandemic and the resulting adverse impacts to parking operations and staffing resources, there have been significant delays in the original project implementation schedule. Implementation has now extended well beyond the original initial term of the Agreement into the option periods designated for ongoing warranty and maintenance services and is now anticipated to be complete in 2021.

To address this issue, staff amended the Agreement in October 2020 to extend the initial term through October 31, 2021 to provide sufficient time to complete implementation. In doing so, two (2) options terms

¹ <https://records.sanjoseca.gov/Resolutions/RES78845.pdf>

were removed to stay within Council's prior authorization, which only allowed for option terms through October 31, 2029.

Approval of this recommendation will provide staff authorization to amend the Agreement to add back the two (2) options for a total of ten (10) to preserve pricing and options for ongoing warranty and maintenance services established through the solicitation process. There is no change in compensation as a result of this amendment.

Climate Smart San José: This recommendation has no effect on Climate Smart San José energy, water, or mobility goals.

Commission Recommendation/Input: There is no commission recommendation or input associated with this action.

This action is consistent with the City's 2018-2019 Adopted Operating Budget, specifically the Service Delivery Framework for the City Service Area pertaining to Transportation and Aviation Services: 1) Provide viable transportation choices that promote a strong economy; 2) Travelers have a positive, reliable, and efficient experience; and 3) Preserve and improve transportation assets and facilities.

COST AND FUNDING SOURCE:

No changes are anticipated to the cost and funding source, which maintains the original capital outlay encumbered from the General Purpose Parking Capital Fund (559) in FY 2018-19 (\$6,626,346) and ongoing warranty and maintenance related payments beginning in FY 2020-21 from the General Purpose Parking Operating Fund (533) and appropriated annually thereafter.

FOR QUESTIONS CONTACT: For procurement or contract questions, please contact Jennifer Cheng, Deputy Director of Finance, at jennifer.cheng@sanjoseca.gov. For PARCS implementation and program-related questions, please contact Heather Hoshii, DOT Division Manager of Parking and Downtown Operations, at heather.hoshii@sanjoseca.gov.