

Contracting with Local and Small Businesses in Fiscal Year 2019-20

City Council
Tuesday, January 12, 2021
Item 3.5

Presenters:

Jennifer Cheng, Deputy Director, Finance Department

David French, Division Manager, Public Works Department

Finance/Purchasing

\$310M Total MRO Spend:

- Local Businesses awarded 25% of total spend
- Small Businesses awarded 7% of total spend

\$13M Total P-Card Spend:

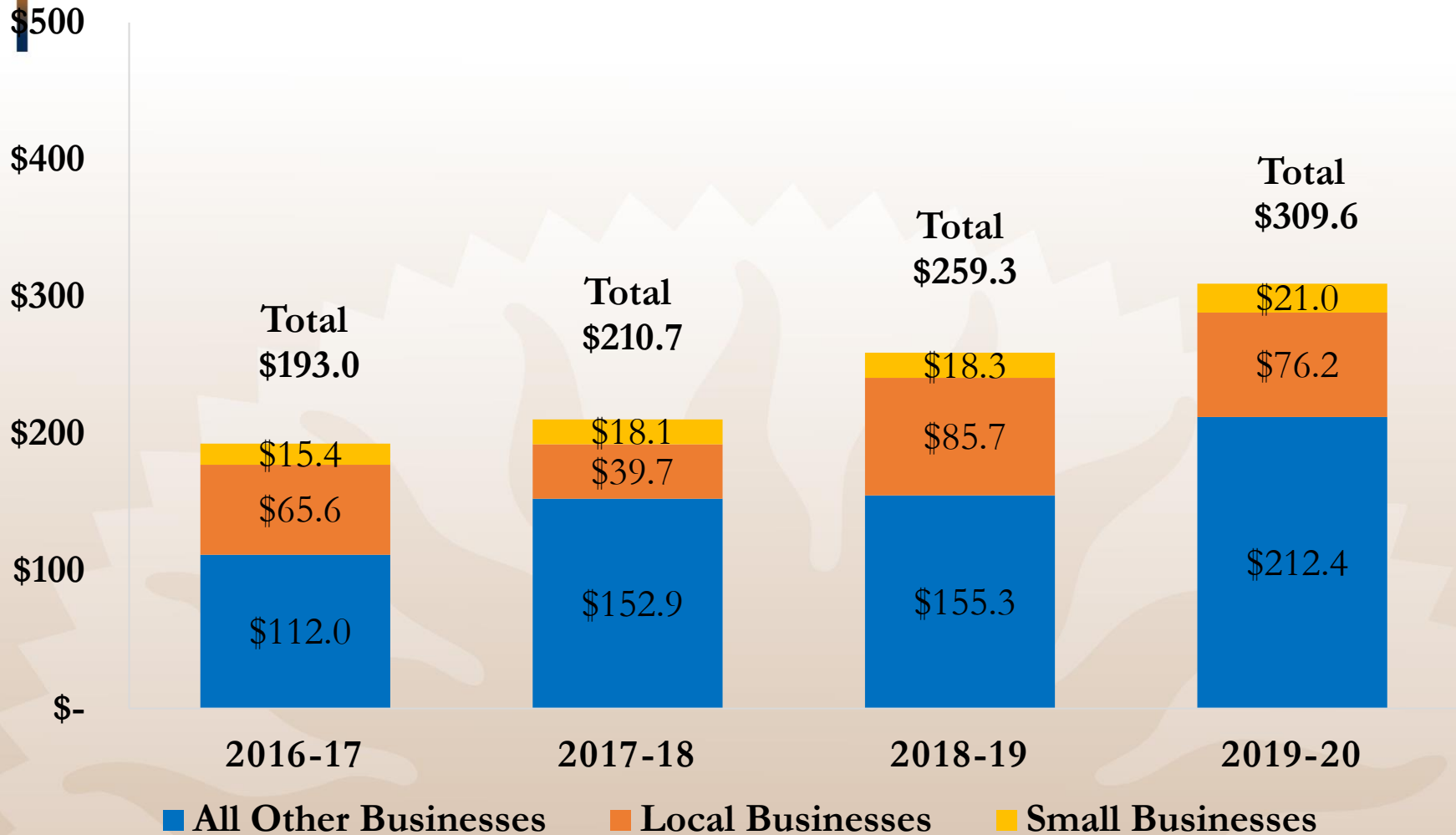
- Local Businesses awarded ~29% of total spend

Participation in Outreach Events:

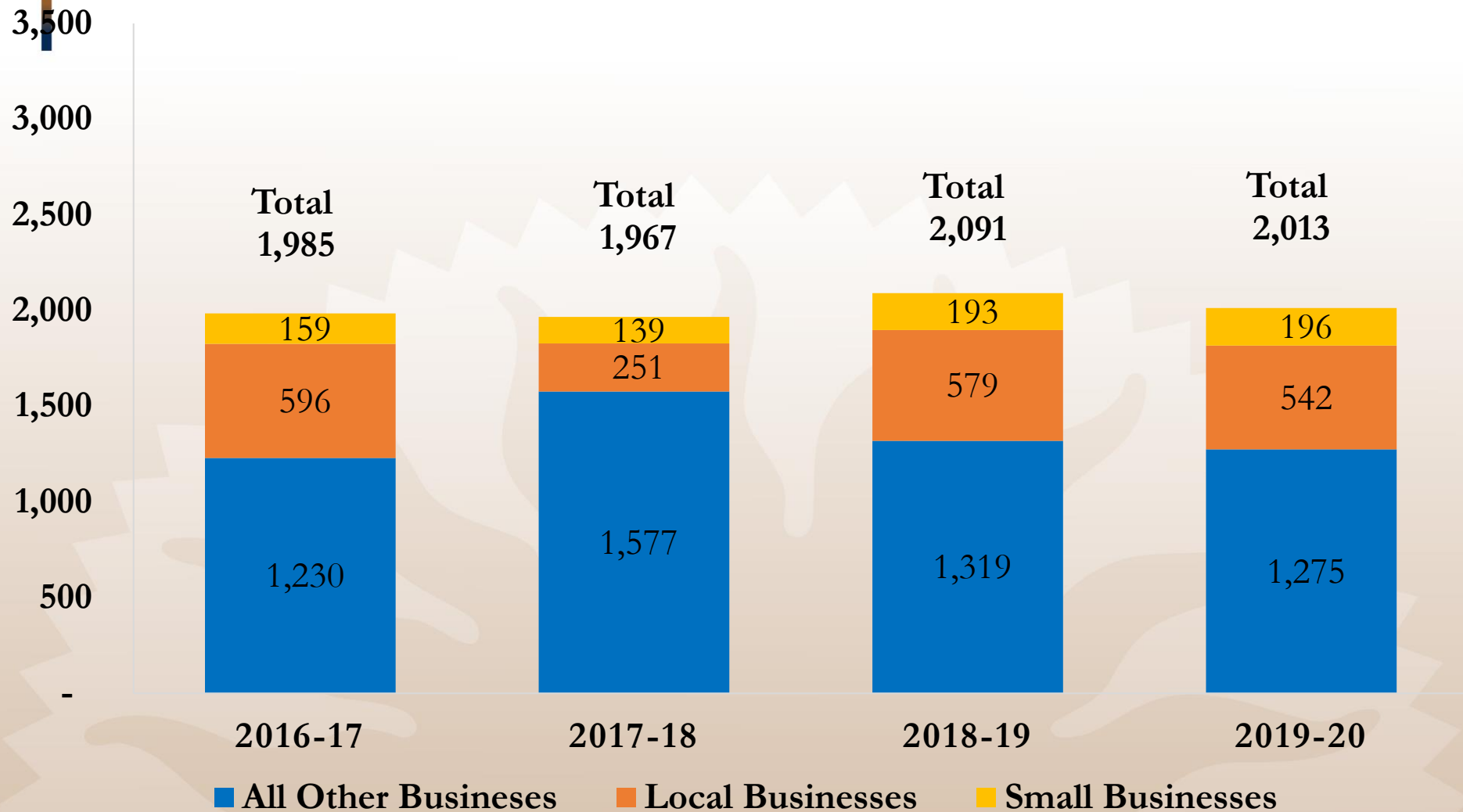
- Due to the COVID-19 pandemic, unable to expand efforts this year to participate in business outreach events and forums
- Attended December 11, 2020 Silicon Valley Heritage Expo sponsored by the Hispanic, Vietnamese, Filipino, Chinese and Black Chambers of Commerce

Finance/Purchasing Contracts and Purchase Orders

Dollars Awarded



Finance/Purchasing Contracts and Purchase Orders Contracts Awarded



Capital Improvement Program (CIP)

\$191M Total Construction Contract Awards:

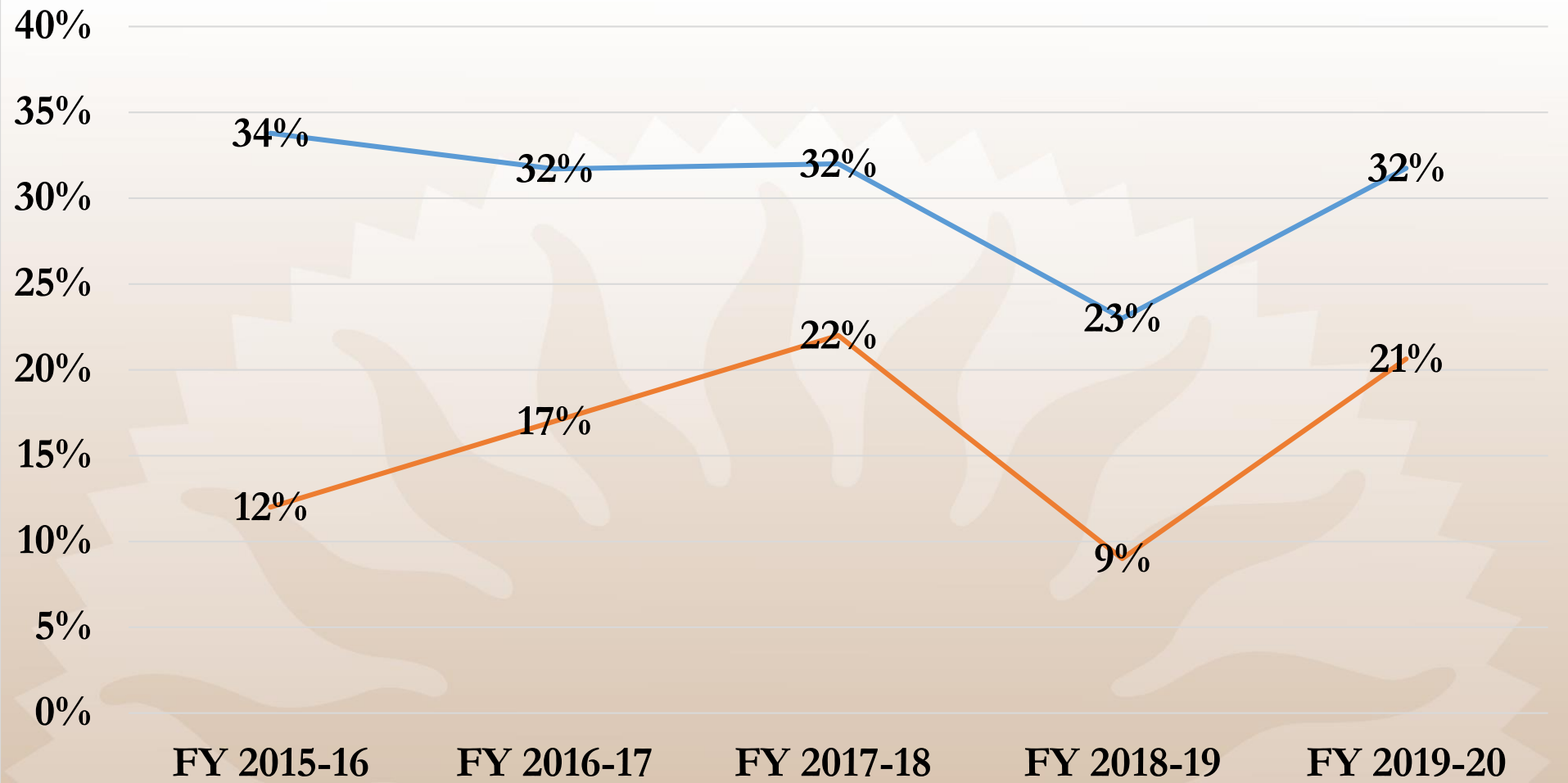
- Local Businesses awarded 28% of total dollars
- Small Businesses awarded 6% of total dollars

\$72M Total Consultant Contract Awards:

- Local Businesses awarded 82% of total dollars
- Small businesses awarded 33% of total dollars

CIP Construction Contracts Awarded

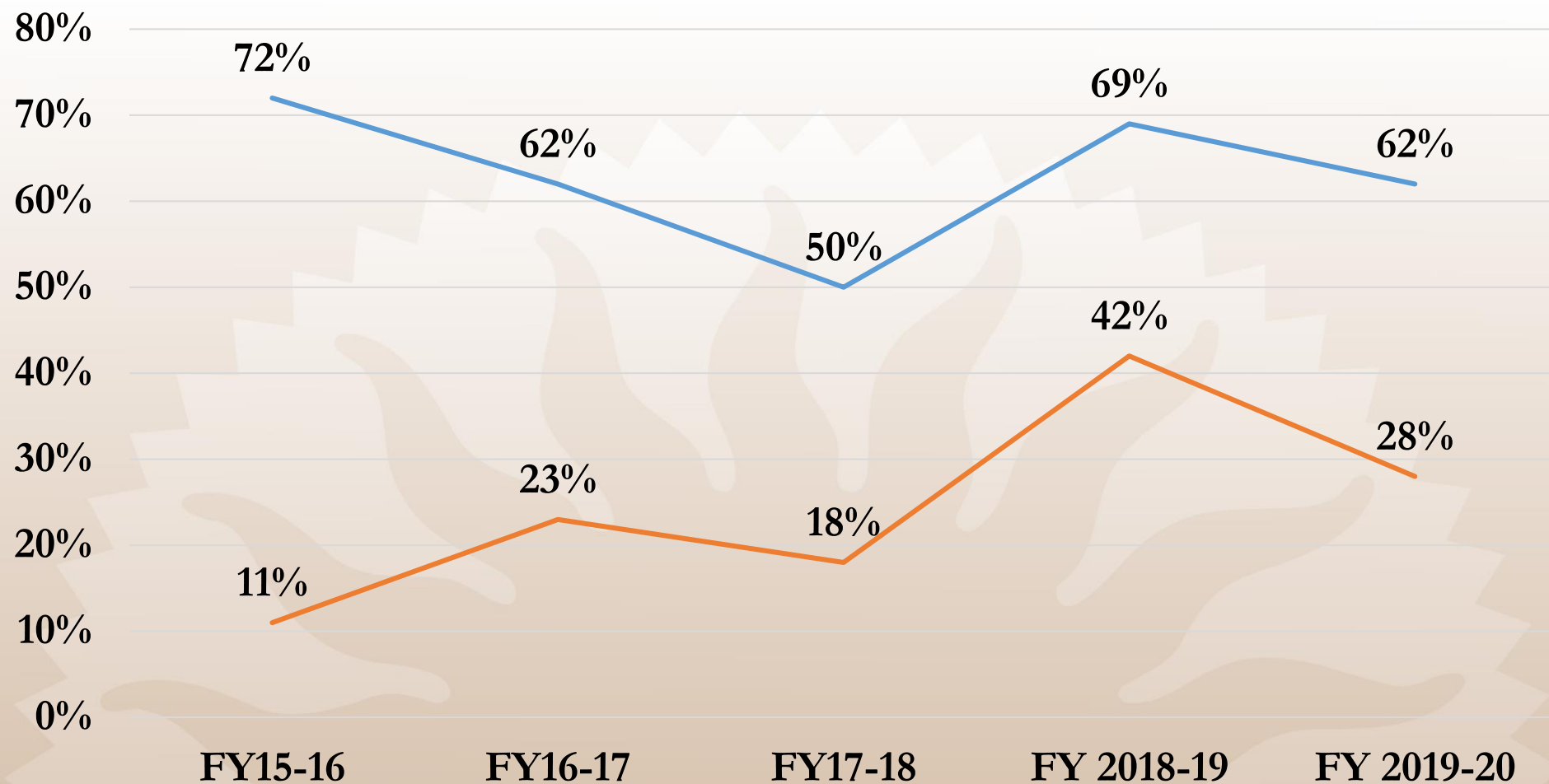
— % of Local Awards — % of Small Awards



CIP Consultant Contracts Awarded

— % of Local Consultants

— % of Small Consultants



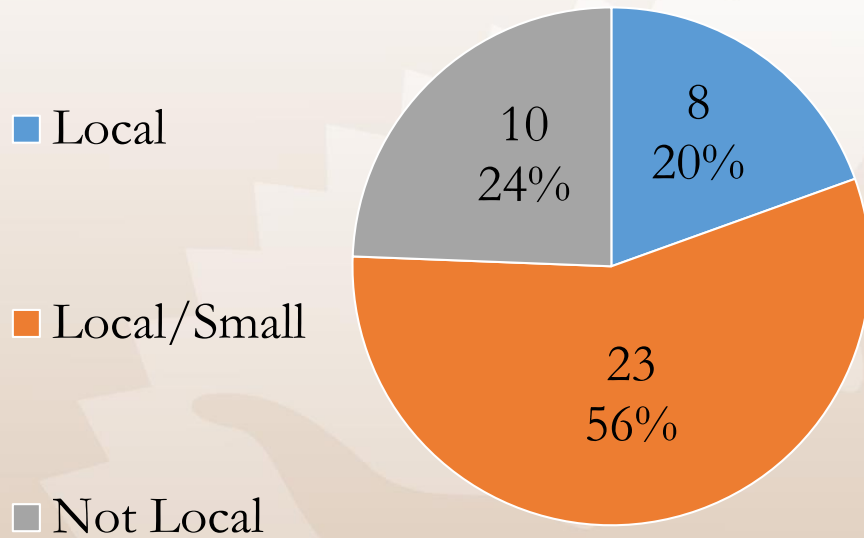
“Building Our City With Our Community”

Public Works Contracting Program:

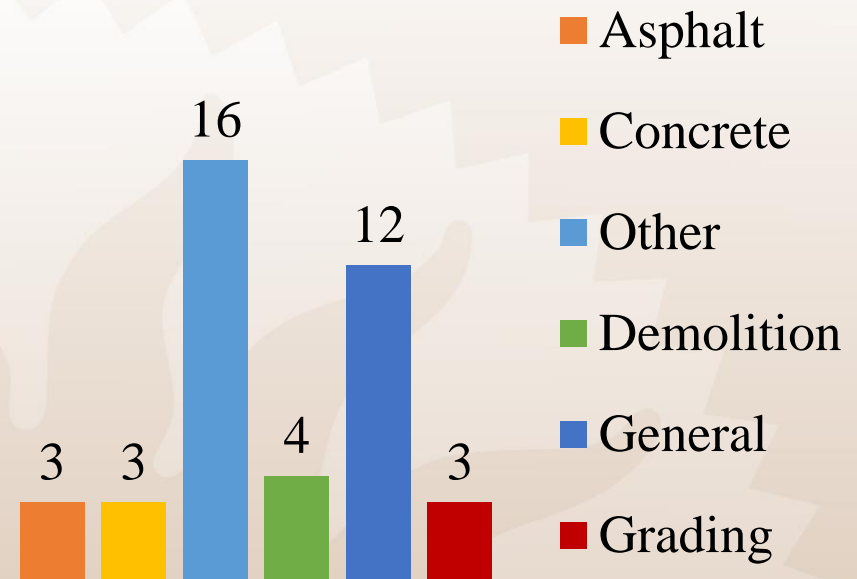
- Public Works Academy**
 - Opportunity Awareness Events**
 - Contracting Seminars**
 - Educational Workshops**
- Minor Public Works Project Prequalification Program**
 - 5 Established Pools**
- Local and Small Business Preference on Minor Construction Contracts**

“Building Our City With Our Community”

Educational Seminar Attendees



Educational Seminar Attendee Contractor Types



Projects Completed by Local Contractors

2020 Local Streets Minor ADA #3
Wattis Construction Co. – \$557K
(Local/Small)



Alum Rock Falls Road Slope Repair 2019
Granite Rock Company - \$223K (Local)

Projects Completed by Local Contractors

**Vine Safety Street Light Improvements
Phase II
Pacific Electric Company - \$63K (Local)**



**Guadalupe Gardens Burrowing Owl Habitat
Galeb Paving Inc. – \$227K (Local/Small)**

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