

Nonprofit Transfers & the New Real Property Transfer Tax (Measure E) Draft Framework

January 5, 2021 Item 3.3

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Measure E Priorities





- ELI housing **45%** of Measure E funds
- Low-income housing **35%**
- Moderate-income housing **10%**
- Homelessness prevention/Rental Assistance 10%



Tax Rates and Exemptions – Measure E

- Transfers valued under \$2 million: **EXEMPT**
- Transfers from \$2 million to \$5 million: 0.75%
- Transfers from \$5,000,000.01 to \$10 million: **1.0%**
- Transfers over \$10 million: **1.5%**

Donations of property are already exempt (transfer value of \$0)

BUILDING GREAT PLACES



Examples of Measure E Tax Rates

| Type of Property | Sales Price | Measure E Tax |
|--------------------|----------------|---------------|
| Strip Mall | \$3 million | \$22,500 |
| Undeveloped Land | \$7 million | \$70,000 |
| Office Building | \$10.5 million | \$157,500 |
| Single Family Home | \$1.2 million | \$0 |



Consider exempting transfers to/from 501(c)(3) nonprofit organizations when property is:

• **Donated**, rather than sold, to a tax-exempt 501(c)(3) organization

OR

• To be used for building or preserving affordable housing, improving economic equity and access, or other publicly articulated City objectives.



Policy Considerations

| Criteria & Scope | | | | |
|---|---|--|--|--|
| Which nonprofits would be | Measure E Goals | | | |
| eligible? | Encourage production or development of affordable housing | | | |
| How many property transfers could be impacted? | | | | |
| What would be the fiscal impact on Measure E funds? | Preserve housing affordability | | | |
| | Expand housing affordability | | | |

1/05/21



Affordable Housing Production/Preservation



*Qualified Application: 100% of units have minimum affordability at or below 80% of AMI for at least 55 years; site is consistent with the City's Affordable Housing Siting Policy.

INVESTING IN PEOPLE



Other Policy Considerations

- Complexity of administration
- Considering who is benefiting from the tax break and who will benefit from Measure E funds
- Broadening the definition to include education, health and human services depletes scarce resources for affordable housing



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Measure E Spending Plan

| 1. | Permanent supportive and affordable rental housing for extremely low-income households | 45% | \$12,710,000 |
|----|--|------|--------------|
| | Funding for land acquisition and new development of affordable housing | | \$12,710,000 |
| 2. | Affordable rental housing for low-income households | 35% | \$9,975,000 |
| | Funding for land acquisition and new development of affordable housing | | \$4,975,000 |
| | Acquisition and rehabilitation of existing buildings for low-income households | | \$5,000,000 |
| 3. | Rental and for-sale housing for moderate-income households | 10% | \$2,850,000 |
| | ADU Program | | \$2,850,000 |
| 4. | Homelessness Prevention and Rental Assistance | 10% | \$2,850,000 |
| | Homelessness Prevention | | \$2,735,000 |
| | Student Housing FY 2020/21 | | \$55,000 |
| | Student Housing FY 2021/22 | | \$60,000 |
| SU | BTOTAL | 100% | \$28,500,000 |

BUILDING GREAT PLACES