

Contracting with Local and Small Businesses in Fiscal Year 2017-18

Community and Economic Development Committee

November 26, 2018

Finance/Purchasing

\$211M Total MRO Spend:

- Local Businesses awarded 19% of total spend
- Small Businesses awarded 9% of total spend

\$14M Total P-Card Spend:

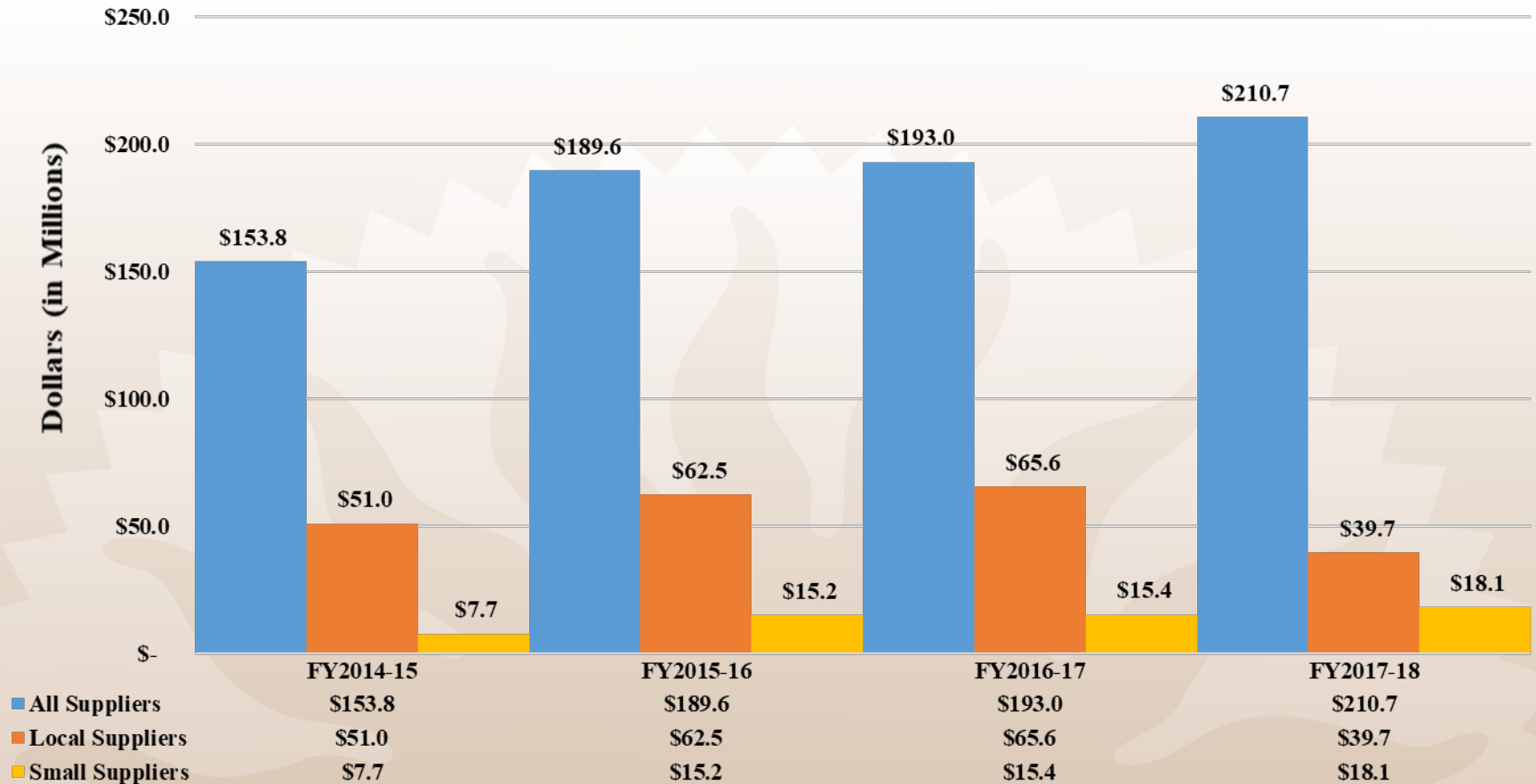
- Local Businesses awarded ~32% of total spend

Participation in Outreach Events:

- **Small Business Expo** (Hosted by Small Business Administration)
- **1st Annual Minority Women's Business Conference** (Hosted by California Pacific Chamber and National Asian/Pacific Islander American Chamber of Commerce and Entrepreneurship)
- **A Small Business Resource Fair** (Hosted by Hispanic Chamber of Commerce Silicon Valley)
- **California Public Utilities Commission (CPUC)/Joint Utilities Small/Diverse Business Expo** (Hosted by CPUC/Joint Utilities)
- **County of Santa Clara Business Diversity Fair** (Hosted by Santa Clara County and Valley Transportation Authority)
- **Certification Workshop** (Hosted by Black Chamber of Commerce)

Finance/Purchasing Contracts and Purchase Orders

Dollars Awarded





Capital Improvement Program (CIP)

\$290M Total Construction Contract Awards:

- Local Businesses awarded 55% of total dollars awards
- Small Businesses awarded 3% of total dollars awards

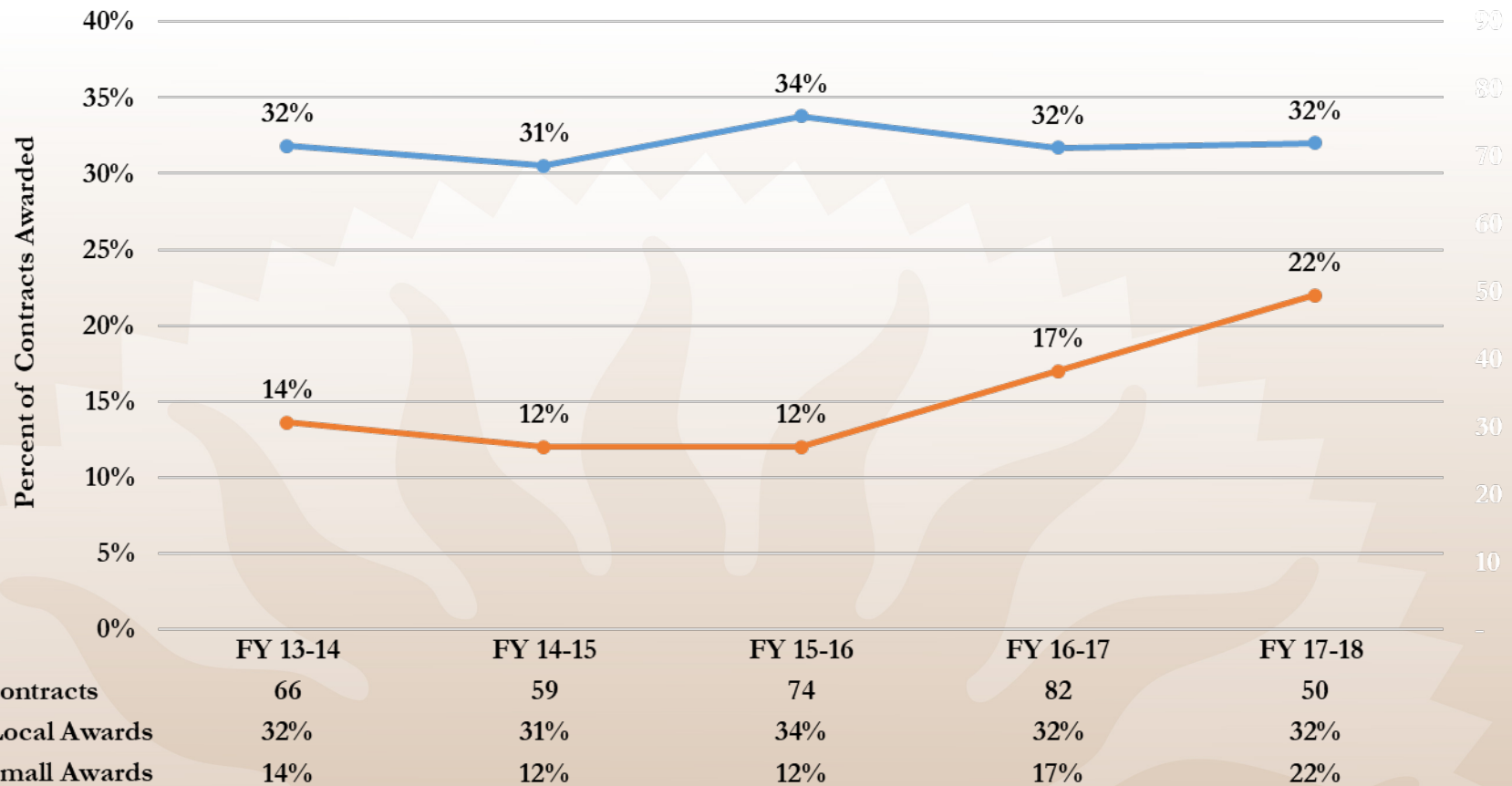
\$35M Total Consultant Contract Awards:

- Local Businesses awarded 34% of total dollars awarded
- Small businesses awarded 3% of total dollars awarded

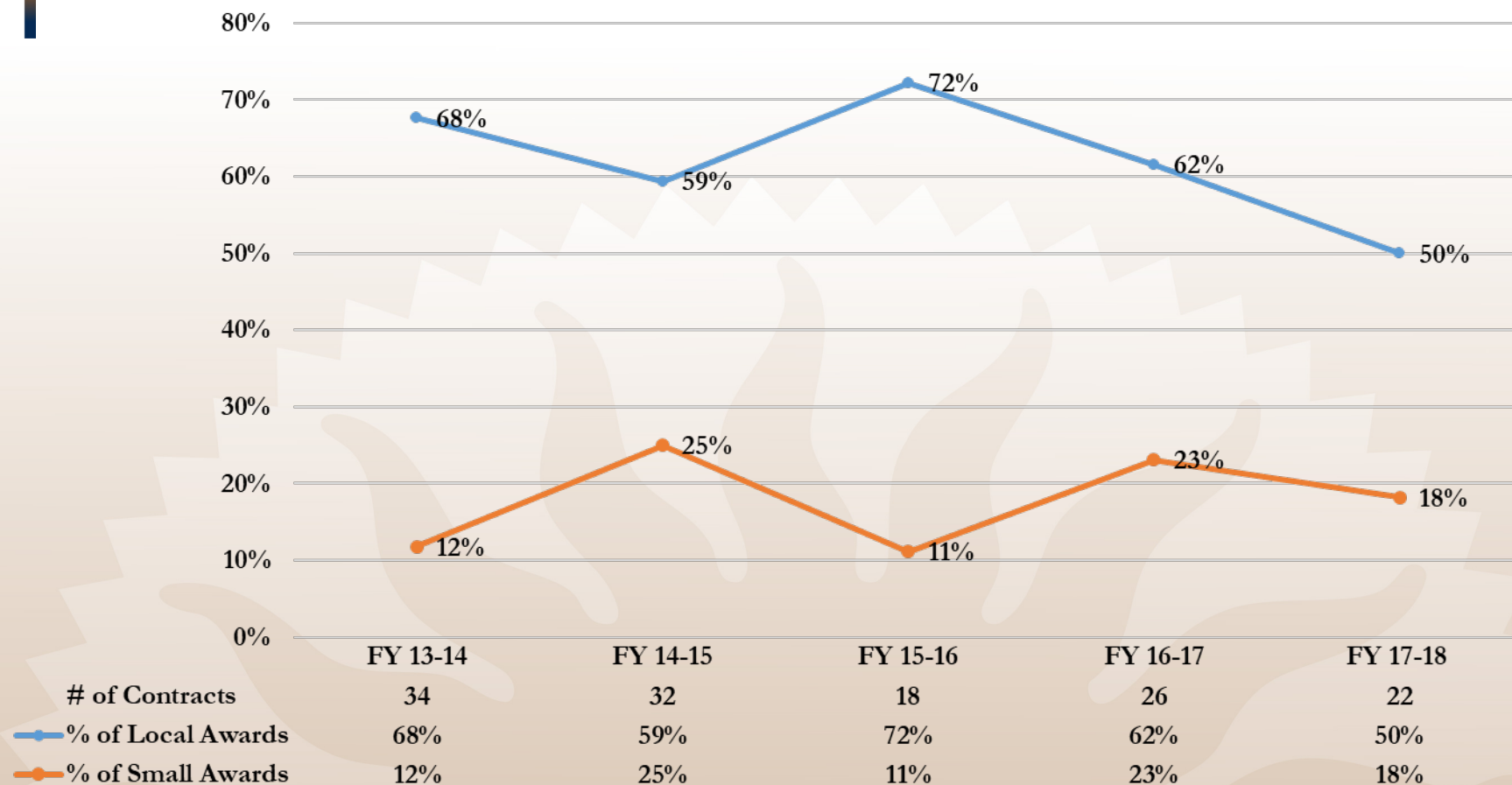
Future Outreach Programs and Events:

- FY 2018-19
 - Minor Public Works Project Prequalification Program
 - Contracting with the City of San Jose Seminars
 - Small Business Event (Hosted by Minority Business Development Agency)
 - Vendor Open House at the Regional Wastewater Facility (Hosted by ESD)

Total Number of CIP Construction Contracts Awarded



Total Number of CIP Consultant Contracts Awarded



Projects Completed by Local Contractors



PAC UPS System Upgrade – Phase II
Cupertino Electric – \$2.3M (Local)



MSJIA – Terminal Roadway Safety Improvements
Granite Rock Company - \$1.1M (Local)

Projects Completed by Local Contractors



Park Ave. Green Street Pilot Program
Guerra Construction Group - \$972K
(Local/Small)



Century Oaks Park Slope Stability Project
Pacific Underground Construction – 118K
(Local)

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