



Equipment Assistance Grant for **San Jose Stage Company**

September 25, 2018
City Council

Equipment Assistance Grant, up to \$1M



\$1M already appropriated by City Council in FY2016-2017.

- Lighting
- Sound
- Audio/Video
- Seating/furnishings

Property Disposition

- Oversight Board approves **Long Range Property Management Plan** (February 2014).
- Oversight Board approves sale of **490 South First Street** for \$2.3M (April 2018).



About the San Jose Stage Company (“The Stage”)

- Established 35 years ago as a nonprofit theater company
- Original anchor arts organization in SoFA District, with 200-seat theater
- Award-winning Bay Area off-Broadway theater Draws audiences of 30,000 yearly
- Economic impact estimated at \$1.9M annually
- Sound management, operating in the black for over 9 years



Facility Acquisition Status

\$2.3M Sales Price

- \$230,000 deposited in escrow (June)
- Funds raised from County and private partners
- Escrow scheduled to close October 9, 2018.





The Stage's Development Vision

New theater within a mixed-use development featuring:

- 325 seats in an expanded 20,000 square foot theater
- State-of-the-art sound, lighting and audio-video equipment
- Lobby with café/cabaret space
- Dressing rooms, scene shop and administrative offices



City Grant Terms

1. For equipment and furniture (i.e, lighting, sound & seating)
2. Covenant guarantees cultural facility in perpetuity
3. Grant release triggered by building permit submittal for theater tenant improvements (2 years)
4. City-use allowance
5. Security interest retained in equipment and furniture