



Memorandum

TO: CITY COUNCIL

FROM: Mayor Sam Liccardo
Councilmember Raul Peralez

SUBJECT: TEAM SAN JOSE
PERFORMANCE MEASUREs

DATE: October 27, 2017

Approved

Date

10-27-17

RECOMMENDATION

Adopt a resolution authorizing the City Manager to negotiate and execute an amendment to the Team San Jose contract to revise performance and incentive measures, and enhance reporting requirements.

DISCUSSION

We thank Team San Jose for leading the industry for exceptional convention center management, attracting events and conventions that are the envy of every city in the nation, such as the Apple and Facebook world conferences, and Silicon Valley Comic Con. We appreciate their great work positioning San Jose globally, and filling our Downtown restaurants, hotels, and cultural venues with millions of visitors.

The changes proposed by staff reflect over seven years of collaboration between City staff, Team San Jose staff and Team San Jose Board of Directors. They provide the City appropriate measures for oversight, but allow Team San Jose to better focus on operations and marketing of the San Jose Convention Center.