


### CITY COUNCIL ACTION REQUEST

<b>Department(s):</b> Finance Airport	<b>CEQA:</b> Not a Project, File No. PP17- 003, Agreements/ Contracts (New or Amended) resulting in no physical changes to the environment	<b>Coordination:</b> City Attorney's Office and City Manager's Budget Office	<b>Dept. Approval:</b> /s/ Julia H. Cooper /s/ John Aitken
<b>Council District(s):</b> Citywide			<b>CMO Approval:</b>  12/19/2022

**SUBJECT: AMENDMENT TO THE AGREEMENT WITH SIGNATURE TECHNOLOGIES, INC. FOR PUBLIC ADDRESS SYSTEM**

#### RECOMMENDATION:

Adopt a resolution authorizing the City Manager or their designee to negotiate and execute the Seventh Amendment to the Agreement with Signature Technologies, Inc., dba Com-Net Software for the purchase and installation of a public address system, to extend maintenance and support services for up to two additional one-year options (for a total of 14) through January 14, 2025, with maximum compensation not to exceed \$131,275 for the option period beginning January 15, 2023 and ending January 14, 2024, subject to the appropriation of funds.

**Desired Outcome:** Authorizing the City Manager to take this action provides ongoing support and maintenance to ensure optimal operation of the public address system (PA System) utilized throughout the Norman Y. Mineta San José International Airport (Airport) to page passengers and issue public announcements.

#### BASIS FOR RECOMMENDATION:

Signature Technologies, Inc., dba Com-Net Software (Com-Net), was selected through a Request for Proposal process conducted in 2007 to provide and implement a PA System at the Airport. In March 2008<sup>1</sup>, the San José City Council authorized the Director of Finance to execute a seven-year agreement with Com-Net, inclusive of four one-year options to extend the term through July 14, 2014. Since that time, City Council provided approval through three additional actions<sup>2</sup>, which allowed staff to execute six amendments, nine change orders, and 12 options to expand and update the PA System for new terminals and gates and to extend the term of the agreement through additional options.

The PA System is an integral part of the passenger experience at the Airport and provides timely and vital information to the traveling public. The PA System is made up of a complex set of technologies that have been enhanced and tuned over the past 10 years but is now nearing end of life and must be replaced. Although a Request for Proposal for a replacement system was completed and a [new agreement](#) executed,<sup>3</sup> the new implementation is delayed. Therefore, the current PA System must be maintained and operational until the new implementation is complete, which is estimated to be at least another 18 months. Delays in implementation of the new PA System are due to manufacturing delays and supply chain shortages which have resulted in a severe backlog of orders.

<sup>1</sup> 2007 City Council memorandum: [http://www3.sanjoseca.gov/clerk/Agenda/030408/030408\\_06.03.pdf](http://www3.sanjoseca.gov/clerk/Agenda/030408/030408_06.03.pdf)

<sup>2</sup> 2009 City Council memorandum: [http://www3.sanjoseca.gov/clerk/Agenda/20090929/20090929\\_0206.pdf](http://www3.sanjoseca.gov/clerk/Agenda/20090929/20090929_0206.pdf)

2011 City Council memorandum: [http://www3.sanjoseca.gov/clerk/Agenda/20110621/20110621\\_0305.pdf](http://www3.sanjoseca.gov/clerk/Agenda/20110621/20110621_0305.pdf)

2017 City Council memorandum: <https://sanjose.legistar.com/View.ashx?M=F&ID=5670590&GUID=31A58F2D-3A88-4196-97C6-02593619C58F>

<sup>3</sup> 2022 City Council memorandum: <https://sanjose.legistar.com/View.ashx?M=F&ID=10557844&GUID=5952AE14-C310-4437-B060-755801C34AF1>

Approval of the recommendations in this memorandum would allow ongoing operations, maintenance, and support of the Airport's existing PA System until the new solution is implemented.

**Climate Smart San José:** The recommendation in this memorandum has no effect on Climate Smart San José energy, water, or mobility goals.

**Commission Recommendation/Input:** There is no commission recommendation or input associated with this action.

**COST AND FUNDING SOURCE:**

Fund #	Appn. #	Appn. Name	Total Appn.	Amt. for Contract	2022-2023 Adopted Operating Budget Page	Last Budget Action (Date, Ord. No.)
523	0802	Airport Non-Personal/Equipment	\$51,142,505	\$131,275	948	6/21/2022, 30790

**FOR QUESTIONS CONTACT:** For program-related questions, please contact Rosalyn Bond, Deputy Director, at [rbond@sjc.org](mailto:rbond@sjc.org). For contract- and procurement-related questions, please contact Luz Cofresi-Howe, Assistant Director of Finance, at [luz.cofresi-howe@sanjoseca.gov](mailto:luz.cofresi-howe@sanjoseca.gov).