August 9, 2022

Nanci Klein, Director of Economic Development Lori Severino, Assistant to the City Manager Rosalynn Hughey, Deputy City Manager



**Consulting Services RFP: Master Agreements for Community** Engagement and Facilitation Consultants

# RECOMMENDATIONS

- 1. Adopt a resolution authorizing the City Manager or designee to:
- a) Negotiate and execute up to nine master agreements for on-call community engagement consultants for terms through June 30, 2025, for a total maximum compensation of up to \$4 million.
- b) Exercise options to extend the master agreements for up to an additional two years under the same terms and conditions.
- c) Negotiate and execute amendments to the master agreements to shift funding between the master agreements provided the total maximum compensation does not exceed \$4 million.
- 2. Direct staff to conduct a separate procurement process for establishing a bench of oncall community-based organizations that can assist the City with engagement processes.





## **RFP Process**

- Developed an RFP for Consulting Services: Master Agreements for  $\bullet$ **Community Engagement and Facilitation Consultants**
- Submission period: April 12<sup>th</sup> through May 3<sup>rd</sup>
- Advertised through Biddingo, social media, and emails to approximately 130  $\bullet$ community leaders
- Received 23 proposals
- and recommended the award of contract (Master Agreements) to 9 consultants
- CatalyzeSV Sangsé

• A panel of three City staff evaluated the responses against the RFP criteria

Received two protests from American Leadership Forum Silicon Valley and

## **Recommended Contracts**

- 1. Actionable Insights, LLC
- 2. Baird + Driskell Community Planning
- 3. CultureWonk
- 4. EMC Research
- 5. Katz & Associates / InterEthnica Joint Venture
- 6. PlaceWorks
- 7. Raimi + Associates
- 8. Resource Development Associates
- 9. Winter Consulting LLC

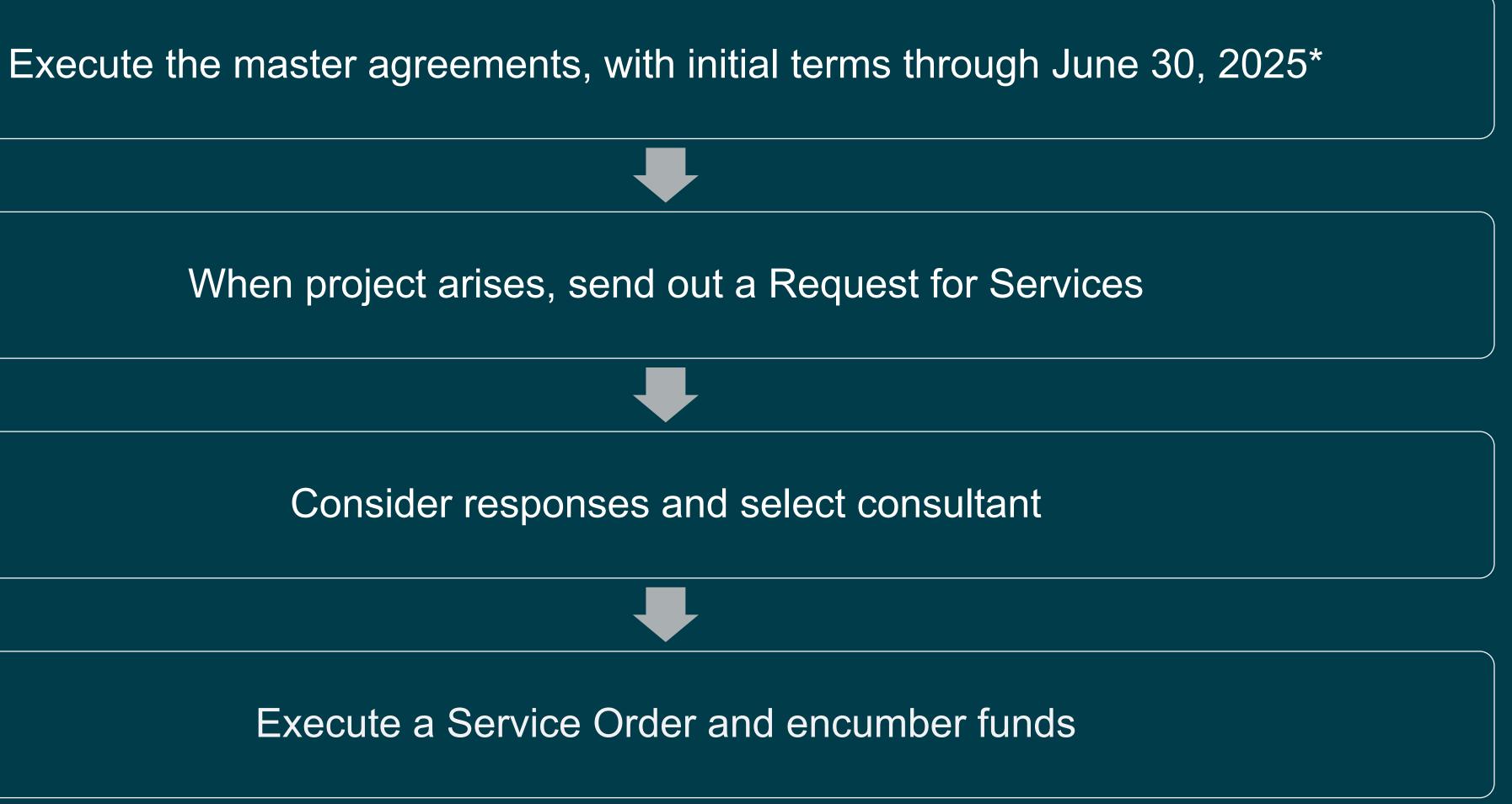




### How it will work

SANJOSE

\* The City is not dedicating any funds at this time. Funds would be allocated at the Service Order stage for the specific projects.



# RECOMMENDATIONS

- 1. Adopt a resolution authorizing the City Manager or designee to:
- a) Negotiate and execute up to nine master agreements for on-call community engagement consultants for terms through June 30, 2025, for a total maximum compensation of up to \$4 million.
- b) Exercise options to extend the master agreements for up to an additional two years under the same terms and conditions.
- c) Negotiate and execute amendments to the master agreements to shift funding between the master agreements provided the total maximum compensation does not exceed \$4 million.
- 2. Direct staff to conduct a separate procurement process for establishing a bench of oncall community-based organizations that can assist the City with engagement processes.



