

COUNCIL AGENDA: 12/7/2021 ITEM: 2.17

FILE NO: 21-2551

Memorandum

TO: HONORABLE MAYOR AND CITY COUNCIL

FROM: Toni J. Taber, CMC

City Clerk

SUBJECT: SEE BELOW DATE: December 7, 2021

SUBJECT: First Quarter Financial Reports for Fiscal Year 2021-2022

Recommendation

As recommended by the Public Safety, Finance and Strategic Support Committee on November 18, 2021:

- (a) Accept the First Quarter (period ended September 30, 2021) Financial Reports for Fiscal Year 2021-2022 for the following programs:
- (1) Debt Management;
- (2) Investment Management;
- (3) Revenue Management; and
- (4) Purchasing and Risk Management.
- (b) Adopt a resolution authorizing the Director of Finance to write-off uncollectible debts in an amount up to \$641,761.52.

CEQA: Not a Project, File No. PP17-009, Staff Reports, Assessments, Annual Reports, and Informational Memos that involve no approvals of any City action. (Finance)

[Public Safety, Finance and Strategic Support Committee referral 11/18/2021 - Item (c)1]

PSFSS COMMITTEE: 11/18/2021 ITEM: (c)1



Memorandum

TO: PUBLIC SAFETY, FINANCE, AND

STRATEGIC SUPPORT COMMITTEE

SUBJECT: FIRST QUARTER FINANCIAL

REPORTS FOR FISCAL YEAR

2021-2022

FROM: Julia H. Cooper

DATE: November 3, 2021

Approved Date 11/10/2021

RECOMMENDATION

- (1) Accept the First Quarter (period ended September 30, 2021) Financial Reports for Fiscal Year 2021-2022 for the following programs:
 - (a) Debt Management
 - (b) Investment Management
 - (c) Revenue Management;
 - (d) Purchasing & Risk Management
- (2) Refer and cross-reference the First Quarter Financial Reports for Fiscal Year 2021-2022 to the December 7, 2021, City Council Meeting for full adoption, and
- (3) Forward recommendation to the City Council for the December 7, 2021 Council Meeting to adopt a resolution authorizing the Director of Finance to write-off uncollectible debts in an amount up to \$641,761.52.

OUTCOME

Provide the quarterly update on debt management, investment management, revenue management, purchasing and risk management work efforts, and write-off uncollectible debts.

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BACKGROUND

The attached First Quarter Financial Reports for Fiscal Year 2021-2022 presents the Finance Department's quarterly activity for the City of San José ("City") Debt Management, Investment Management, Revenue Management and Purchasing and Risk Management programs (Attachment A). Additionally, the First Quarter Investment Report has been distributed to the City Council via email and is available on the Finance Department web page¹. As part of the ongoing effort to streamline work efforts within the Finance Department, these reports on four programs are combined into a single report for submission to the Public Safety, Finance, and Strategic Support Committee ("PSFSS Committee") for its review and acceptance. A brief narrative discussion is provided below for all four components of this quarterly report. For the First Quarter report, the report includes the annual bad debt write-off as described more fully in this memo.

<u>ANALYSIS</u>

This section of the report is divided into the following sections: Debt Management Program, Investment Management Program, Revenue Management Program and Purchasing & Risk Management.

Debt Management Program

This First Quarter Debt Report focuses on the City's debt activities for the period ended September 30, 2021, and relates to the following elements of the City's Debt Management Program:

- Completed financings and current debt portfolio
- Debt issuance and management activities completed and anticipated during the next quarter.
- Current interest rate environments and credit ratings

Completed financings and current debt portfolio

Completed financings:

City of San José 2021 Tax and Revenue Anticipation Notes (TRAN) — On July 1, 2021, the City issued a 2021 TRAN in the amount of \$285,000,000. Following a competitive selection process in which the City received 18 different proposed options from 10 different banks, the TRAN was purchased directly by Bank of America, N.A. (the "Bank") to facilitate the prefunding of employer retirement contributions in FY 2021. A portion of the 2021 TRAN was issued as a fixed rate loan (with the fixed rate set upon the three-month LIBOR

¹ https://www.sanjoseca.gov/your-government/departments/finance/reports/-folder-450

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Index at the time of rate setting plus a credit spread of 0.185%), and the remaining portion of the 2021 TRAN issued as a variable rate loan (to be reset over the course of the borrowing based on one-month LIBOR plus a credit spread of 0.185%). The fixed rate note have provisions that allow the City to prepay only upon making the Bank whole for all reasonable losses, expenses and liabilities which the Bank may sustain as a consequence of prepaying or missing fixed payments as due referred to as "Breakage Fees" in the documents (commonly referred to as a "make whole" provision). The variable rate portion of the 2021 TRAN will offer the City more repayment flexibility as prepayment can be made without any penalty. The City will have an option to prepay the variable rate notes in whole or in part with least three business days prior written notice to the Bank, without penalty or cost. The 2021 TRAN structure also provides the flexibility to defer all 2021 TRAN repayment to June 30, 2022. Security for repayment of the 2021 TRAN is a pledge of the City's FY 2021-22 Secured Property Tax and all other legally available General Fund revenues of the City including Sales Tax revenues, if required.

City of San José General Obligation Bonds – On July 29, 2021 the City sold \$200,530,000 of General Obligation Bonds, Series 2021A (in the amount of \$151,210,000), Series 2021B (federally taxable, in the amount of \$8,450,000) and Series 2021C (federally taxable, in the amount of \$40,870,000) (collectively, the "2021 GO Bonds"). The 2021 GO Bonds constitute the second round of bonds issued under the Measure T authorization of \$650,000,000 for Disaster Preparedness, Public Safety, and Infrastructure, approved by the voters in November 2018. The 2021 GO Bonds are secured by a pledge of the City to levy ad valorem property taxes without limitation of rate or amount (except certain personal property which is taxable at limited rates). The ad valorem property tax levy is calculated for each fiscal year to generate sufficient revenue to pay 100% of annual debt service net of other available funding sources. The 2021 GO Bonds were rated Aa1 by Moody's Investors Service ("Moody's"), AA+ by S&P Global Ratings ("S&P"), and AAA by Fitch Ratings ("Fitch"), each with a stable outlook. As of July 29, 2021, the City had remaining authorization under Measure T in the amount of \$209.6 million.

City of San José Financing Authority ("CSJFA" or "Authority") Lease Revenue Commercial Paper Notes. Recent market events have affected San José Clean Energy's ("SJCE") financial operations and reduced cash levels for the enterprise, creating a cash shortfall and need for cash flow borrowing. Finance, SJCE, the City Manager's Budget Office and the City's Attorney's Office collaborated to assess the SJCE cash shortfall and borrowing options to help SJCE through a convergence of energy market events. SJCE's existing revolving credit agreement with Barclays Bank was determined to be insufficient to meet the SJCE current financial needs, and the mechanics of drawing on the Barclays' line of credit made its use impractical under the circumstances. Following approval by two-thirds majority of City Council on June 22, 2021, SJCE borrowed \$15.0 million from the Commercial Paper ("CP") program to finance the purchase of power and other operating costs. In July, September and October 2021, the Authority issued \$15.0 million \$6.2 million, and \$5.0 million respectively, of CP Notes to lend to SJCE. The CP Note draws are expected

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to continue through February 2022 and projected to total \$69.5 million to provide SJCE sufficient cash to pay power purchase and other operating costs. The CP interest rates are significantly lower, and the CP Note repayment terms are significantly more flexible, than the Barclays' line of credit.

Airport Commercial Paper Notes. On August 19, 2021, the City extended the BofA Reimbursement Agreement securing the Norman Y. Mineta San José International Airport's ("Airport") CP program through September 10, 2024. BofA extended the issuance of its irrevocable transferable letter of credit in the stated amount of \$81.7 million (to cover the principal of \$75 million and interest on the Subordinated CP Notes accruing calculated at a rate of 12% for 270 days based on a 365 day year) scheduled to expire on September 10, 2021, unless sooner terminated or extended pursuant to its terms. The facility fee rate in effect changed from 0.35% to 0.40%.

On August 31, 2021, the City conducted a Tax Equity and Fiscal Responsibility Act ("TEFRA") hearing with respect to the proposed issuance by the City of one or more issues of tax-exempt Series B subordinated CP Notes ("Series B Notes") in an aggregate principal amount not to exceed \$600,000,000 pursuant to a plan of finance to provide proceeds to pay or reimburse all or a portion of the costs of acquisition, construction, equipping, financing, reconstruction, development, and modification of airport terminal and ancillary facilities that are included in or are consistent with the Airport Master Plan for the Airport. The amount of CP that can be issued is constrained by the current amount of the letter of credit. Holding a new TEFRA hearing and approving the issuance of the Series B Notes allowed the issuance of tax-exempt Series B Notes for new projects after September 2021 since the prior TEFRA approval expired in September 2021. The TEFRA hearing was held and the resolution regarding the issuance of the Series B Notes was adopted.

Current Debt Portfolio

The City's total outstanding debt portfolio as of September 30, 2021 is \$4.9 billion; of that amount, \$4.1 billion is direct debt issued by the City and agencies of the City and \$775.5 million is conduit debt for multi-family housing. The amount of debt issued (City, agency and conduit) for the first quarter of FY 2021-22 was \$506.7 million.

Debt issuance, reporting and management activities completed to fiscal year end

Debt Issuance

<u>Pre-issuance activities.</u> During the First Quarter, the City was engaged in pre-issuance activities for the City of San José Financing Authority Lease Revenue Bonds, Series 2021A for the Fire Training Center/Central Service Yard Projects; and education and outreach to the City Council and two Retirement Plan Boards.

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On September 30, 2021, Debt Management assisted in preparing, and participated in presenting, a three-hour joint Council and Retirement Boards Study Session. The purpose of the joint study session was to present and discuss the respective roles and responsibilities of the City Council and Retirement Plan Boards in policy development as the City Council evaluates the possibility of issuing Pension Obligation Bonds ("POBs") as an option to reduce the unfunded actuarial liabilities ("UAL") in the Plans. The Study Session was intended to provide preparatory work to enable the City Council and Retirement Plan Boards to make informed decisions about the policies they will formulate and adopt, should the City choose to issue POBs, and align all parties' understanding of their respective roles to improve the funded status of the Plans that included the Federated Retirement Board and the Police and Fire Retirement Board and Council.

Reporting

During this period, in July 2021, S&P lowered the rating of the Special Hotel Tax Bonds, Series 2011 from A+ to A (Outlook: Negative) due to the impact of COVID-19 on revenues. Moody's rates the Special Hotel Tax Bonds A2, with a stable outlook. The Special Hotel Tax Bonds are not rated ("NR") by Fitch.

| Series 2011 | Moody's | S&P | Fitch |
|-------------------|---------|----------|-------|
| Prior Ratings | A2 | A+ | NR |
| After (July 2021) | A2 | A | NR |
| Rating Outlook | Stable | Negative | NR |

In August 2021, Fitch revised its outlook on the City's Airport Bonds from Negative to Stable on all of the outstanding parity Airport Revenue Bonds. The City's Airport bonds credit ratings are A2, A- and A from Moody's, S&P, and Fitch, respectively. Previously on March 12, 2021, S&P revised its outlook from Negative to Stable, in conjunction with the issuance of City of San José Airport Revenue Refunding Bonds, Series 2021. The ratings applied to the new and outstanding parity Airport Revenue Bonds.

| Airport Bonds | Moody's | S&P | Fitch |
|---------------|---------|--------|--------|
| Rating | A2 | A- | A |
| Outlook | Stable | Stable | Stable |

Management activities completed this quarter

Convention Center Facilities District Bond Refunding. In August 2021, the City issued an request for proposals ("RFP") to municipal advisory firms to provide financial advisory services in connection with the refunding of the City's currently outstanding obligations which include Special Hotel Tax Bonds, Series 2011 (outstanding par amount of \$93,420,000), tax-exempt Lease Revenue Bonds, Series 2011A (outstanding par amount of

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\$27,345,000), and related outstanding CP in the amount of \$42.4 million for the Convention Center South Hall and \$8.4 million for the Convention Center Exhibition Hall (all four transactions together, "CCFD obligations"). The City received responses from four firms and following the review of the proposals received and following the end of the Quarter, the City selected PFM Financial Advisors, LLC to serve as the City's Municipal Advisor. Staff anticipates the refunding during Spring of 2022. The estimated refunding amount is \$175 million.

Anticipated Debt Issuance and Management in the next quarter (through December 2021)

City of San José Financing Authority Lease Revenue Bonds, Series 2021A (Fire Training Center and Central Service Yard Projects). On October 5, 2021, Council and the Authority authorized the sale and issuance of bonds and related bond documents for the Series 2021A Bonds, in the principal amount not to exceed \$30 million. The 2021A Bonds were priced on October 19, 2021, with a par amount of \$22,825,000, an all-in true interest cost of 1.57% and ratings of Aa2, AA and AA from Moody's, S&P and Fitch respectively. The proceeds of the Series 2021A Bonds, together with premium and debt service reserve funds released by refunding the Series 2003A Lease Revenue Bonds allowed the City to refinance \$2.474 million of outstanding commercial paper notes issued for prior Central Service Yard improvements; refund \$3.155 million of Series 2003A Lease Revenue Bonds for the Central Service Yard; and to fund \$15 million in project costs for the Fire Department Training Center and \$7.6 million for other Central Service Yard projects. The City will pay average debt service on the bonds of less than \$2.3 million through October 1, 2034. Issuance of the Series 2021A Bonds was a collaborative effort of the City Attorney's Office, the Budget Office, Public Works and Finance (along with all of the other departments that participated in reviewing or drafting elements in the Official Statement and/or participating in the Disclosure Working Group). The Series 2021A Bonds are scheduled to close on November 2, 2021.

Pension Obligation Bonds. On October 5, the City Council adopted a resolution authorizing the issuance of Pension Obligation Bonds ("POBs") to refund and repay certain pension obligations of the City, approving the form and authorizing the execution of a Trust Agreement and Bond Purchase Agreement; authorizing judicial validation proceedings relating to the issuance of such bonds. If the City receives a favorable judgment through the judicial validation process, staff will return to the City Council for approval to issue any specific series of POBs in 2022 or such later time when market conditions for issuing such bonds and investing the proceeds of those bonds are favorable. Prior to returning for approval of bonds and before the judicial validation process has concluded, staff expects to prepare proposed pension funding policies for City Council consideration and approval. The Council would need to authorize a bond offering document ("Preliminary Official Statement") and other documents before any bonds are issued and any staff recommendation to proceed with such issuance would be accompanied by further detailed financial and risk/benefit analysis based on then-prevailing market conditions.

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Multi-Family Housing Revenue Bonds: Vitalia (formerly known as Bascom

Apartments). On November 2, 2021, the City will hold a TEFRA public hearing for Vitalia in an amount not to exceed \$35,672,716 in tax-exempt private-activity bonds by the City to finance the acquisition construction and development of a mixed-use project to include 79 rental housing units (including two managers units) and approximately 619 square feet of commercial office space by Affirmed Housing Group, Inc., to be located at 3090 South Bascom Avenue in San José, and to be renumbered upon building permit issuance to 3100 South Bascom Avenue. The tentative sale date is December 2021, with a tentative January 2022 closing date.

<u>Multi-Family Housing Revenue Bonds: Mariposa Place</u>. On November 2, 2021, the City will hold a TEFRA public hearing for Mariposa Place apartments in an amount not to exceed \$31,341,010 in tax-exempt private-activity bonds by the City to finance the construction of the Mariposa Place Apartments Development, a 80-unit apartment complex located at 750 W San Carlos, San José. The tentative sale date is December 2021.

Convention Center Facilities District Bonds. Debt Management is monitoring options for refinancing currently outstanding bonds related to the City Convention Center. The obligations include bonds issued by the Convention Center Facilities District ("CCFD" or the "District") including Special Hotel Tax Bonds, Series 2011 (outstanding par amount of \$93,420,000), tax-exempt Lease Revenue Bonds, Series 2011A (outstanding par amount of \$27,345,000), and outstanding commercial paper issued by the San José Financing Authority in the amount of \$42.4 million, each payable from special hotel tax revenues. Following the end of the Quarter, the City selected PFM Financial Advisors LLC on October 27, 2021 as Municipal Advisor to advise on the transaction and expects PFM to assist in the RFP process for underwriter services in time for a Spring 2022 refinancing.

Regional Wastewater Facility ("RWF") Improvements — Debt Management is in the planning stages for the issuance of bonds for the \$1.4 billion RWF. Current financial support is in the form of a Credit Agreement (initially approved by the City Council in October 2017, and extended to October 2023 through an amendment approved by City Council in October 2020) in the amount of \$300 million in the form of a subordinate tax-exempt or taxable wastewater revenue note ("RWF Note"). The planned bond issuance would refinance the outstanding balance on the RWF Note with long-term fixed rate obligations and potentially include additional new money borrowing. Additional RWF Notes may be reissued if and when capacity is needed and made available. On October 27, 2021, the City selected Public Resources Advisory Group ("PRAG") as Municipal Advisor to advise on the transaction and expects PRAG to assist in the RFP process for underwriter services in time for a late Spring/early Summer 2022 bond issuance..

Current interest rate environments and credit ratings

Current interest rate environment

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Fixed Rates – Over the last 10 years, the index of tax-exempt bond interest rates maturing in 20 years has averaged 3.13%; the index was 2.06% as of October 21, 2021.

Variable Taxable Interest Rates – The London Interbank Offered Rate (LIBOR), represents the average rate at which a leading bank can obtain unsecured funding in the London interbank market. LIBOR serves as a benchmark for various interest rates. The City uses LIBOR (1-month and 3-month LIBOR) for its projections of Commercial Paper interest cost calculations, for budgeting purposes and certain bank agreements. Taxable LIBOR monthly interest rates averaged 0.09% in the first quarter of FY 2021-22 and are currently at 0.09% as of October 21, 2021.

LIBOR Update —In the wake of the financial crisis of 2008 and LIBOR manipulation by several financial institutions in 2012, regulators grew wary of that particular benchmark and established a scheduled phase-out replacing LIBOR with an alternative reference rate, SOFR (Secured Overnight Financing Rate). On November 30, 2020, the Federal Reserve announced that LIBOR will be phased out and eventually replaced by June 2023; banks were instructed to stop writing contracts using LIBOR by the end of 2021 and all contracts using LIBOR are to wrap up by June 30, 2023. Publication of LIBOR rates is scheduled to cease in 2023.

Credit ratings

The City made bond rating presentations to three of the major national bond rating agencies, Moody's, S&P, and Fitch, on June 16, 17 and 18, 2021, respectively, in anticipation of the City's general obligation bond sale and the anticipated lease revenue bond sale for the Fire Training Center and Central Service Yard Projects. The City's Series 2021 GO Bonds were rated Aa1, AA+, and AAA respectively by Moody's, S&P, and Fitch. In conjunction with the 2021 GO Bond issuance, in June 2021 Fitch raised the City's GO Bond rating to AAA from AA+, with Stable outlook. Moody's and S&P reaffirmed the City's ratings, which remain unchanged from the prior year and are the third highest among the nation's ten largest cities. In conjunction with the issuance of the Series 2021A Lease Revenue Bonds, the City received the ratings of Aa2, AA and AA from Moody's, S&P and Fitch respectively, with a Stable outlook from each firm.

The City's current credit ratings are:

| Type of Rating | Moody's | S&P | Fitch |
|--------------------------|--------------|-----------------|-----------------|
| Issuer Rating | Aal (stable) | AA+ (stable) | AA+ (stable) |
| General Obligation Bonds | Aal (stable) | AA+ (stable) | AAA (stable) |

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| Type of Rating | Moody's | S&P | Fitch |
|--|--------------|----------------|-----------------|
| Lease Revenue Bonds (Essential Assets) | Aa2 (stable) | AA (stable) | AA (stable) |
| Lease Revenue Bonds (Less Essential Assets) | Aa3 (stable) | AA (stable) | AA- (stable) |
| Airport Revenue Bonds | A2 (stable) | A- (stable) | A (stable) |
| Successor Agency Senior Tax Allocation Bonds | Not rated | AA (stable) | AA- (stable) |
| Special Hotel Tax Revenue Bonds | A2 (stable) | A (negative) | Not rated |

Investment Management Program

A quarterly investment report for the period ended September 30, 2021 is posted on the Finance Department website and provided to the PSFSS Committee. Pursuant to the City's Investment Policy, verbal presentations in addition to the written reports are provided to the PSFSS Committee for the Second and Fourth Quarter Reports. The materials presented in this consolidated report provide a "snapshot" of the investment portfolio. The report will be agendized for acceptance by the City Council pursuant to the Investment Policy.

Revenue Management Program

The Revenue Management report highlights key aspects of the City's ongoing collection efforts. These efforts focus on reducing delinquent accounts receivable and enhancing revenue compliance through four (4) primary collection programs: Accounts Receivable, Business Tax, Revenue Compliance and Monitoring, and Utility Billing. This report highlights the Revenue Management Division's collection efforts and summarizes the progress towards maintaining a Return on Investment ratio of 5.5 to 1. The Q1 FY 2021-22 Return on Investment is 9.7 to 1.

Bad Debt Write-Off Process

<u>Overview of Collection Process</u>. City departments issue invoices for various fines, fees, or costs incurred by the City. Invoices are entered in the City's centralized Accounts Receivable system, RevQ, or referred to the Accounts Receivable group, for accounts generated by City departments through stand-alone billing systems. Each department is responsible for the initial invoicing of the appropriate parties.

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If an account has an unpaid balance after 30 days, a delinquency notice, including any additional interest, penalties, and applicable fees, is generated and mailed to the debtor. The account is then assigned to a Finance Investigator Collector, who begins the revenue collection process by contacting the debtor to attempt to collect the past due amount. After 60 days, a second collection notice, including any additional interest, penalties, and other fees, is mailed to the debtor. At this point, a collection cost recovery fee is added to each account. This cost recovery fee is reviewed and set on an annual basis. After approximately 120 days, the Senior Investigator Collector reviews each remaining delinquent invoice with Investigator Collectors to determine the appropriate action to take against the debtor to collect the outstanding balances.

Overview of the Bad Debt Write-Off Process. In addition to proactively collecting the City's delinquent accounts, it is also important to write-off the City's uncollectible debts, to ensure the accuracy of the City's financial statements. On a periodic basis, the Finance Department, coordinating with other departments, establishes reserves for bad debt to cover potential write-offs of uncollectible accounts. The bad debt reserves are funded as an estimate of total billings each year, in each revenue category billed. The accounts recommended for bad debt write-off will be offset by bad debt reserves that have been established.

The annual analysis of the City's bad debt reserve is conducted by the Finance Department and reviewed by the City Manager's Budget Office during the year-end closing process. In addition, during the preparation of the City's annual financial statements, the City's external auditors review the City's bad debt exposure as well as the adequacy of the bad debt reserves.

The Director of Finance is authorized to write-off as uncollectible any account or claim not exceeding five thousand dollars (\$5,000). No account or claim of the City exceeding \$5,000 shall be written off as uncollectible without the express authorization of the City Council.

As accounts are considered for write-off through the City's evaluation process, the following criteria is used to determine if an account should be written off as bad debt:

- Debtor has no assets, is out of business, or has no indication of future assets;
- Debtor is deceased and has no estate;
- Debtor is incarcerated for an extended or unknown period;
- Debtor filed bankruptcy;
- Debtor "skipped," moved, or sold property with no forwarding information; and/or
- Statute of limitations has expired.

Recommended Bad Debt Write-Offs. The Finance Department recommends the PSFSS Committee forward the attached list of delinquent accounts, with delinquent balances totaling \$641,761.52 (Attachment B), to the City Council for write-off approval. This request represents a total of 40 uncollectible invoices representing 29 individuals or businesses with delinquent balances ranging from \$5,037.08 to \$123,019.10.

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<u>Collection Efforts (Post Write-Offs)</u>. It should be noted that a write-off is not a relinquishment of the City's claim for debts due to the City. Should new information arise that changes the collectability of these claims, the City may attempt to collect payment.

Business Tax COVID-19 Assistance

In Q1 FY 2021-22, 7,047 businesses and residential landlords with renewals due were notified about the expanded COVID-19 assistance. Subsequently, 889 applied for an exemption, resulting in 409 approved exemptions, 36 duplicate requests, 31 denied, 14 invalid accounts and 399 pending review. The estimated loss of revenue associated with exemptions for the first quarter is \$83,375.

From inception of this financial hardship exemption program on October 1, 2020 through September 30, 2021, 29,914 business and residential landlords with renewals due have been contacted about the COVID-19 assistance. Of those, 4,608 applied for an exemption, resulting in 2,968 approved exemptions, 172 duplicate requests, 479 denied, 41 invalid accounts and 948 pending review. The actual loss of revenue associated with exemptions for the period of October 1, 2020 through September 30, 2021 is \$605,026.

On September 28, 2021, City Council voted to amend Chapter 4.76 of Title 4 of the San José Municipal Code to extend the COVID-19 Business Tax Hardship Exemption Program and to expand its eligibility requirements². The program will continue from October 1, 2021 - June 30, 2022, and eligibility now includes all businesses where Gross Receipts do not exceed \$25,760 or where the combined Adjusted Gross Income of the business owner and their spouse/partner does not exceed \$51,520. Businesses may apply for this financial hardship exemption based upon anticipated 2021 income instead of actual 2020 tax returns. Verification of 2021 actual income, as reported to the IRS, is required to be reported by exempted businesses for the 2022 business tax renewal period.

It is estimated at 5,500 businesses may be eligible for the expanded/extended Business Tax Hardship Exemption Program. Given the anticipated participation, an estimated \$900,000 in general business tax revenues may be foregone over the nine (9) month program extension period.

Purchasing Program

The Purchasing report highlights the key aspects of the City's purchasing operations. The Purchasing Division of the Finance Department is responsible for the centralized procurement of equipment, supplies, materials, Information Technology (IT), and non-consulting services,

² Temporary Expansion of Business Tax Financial Hardship Exemptions Memorandum https://sanjose.legistar.com/View.ashx?M=F&ID=9829822&GUID=5B216B7E-D80B-45C9-9784-B7E071EE14C0

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pursuant the City of San José Municipal Code Title 4, Chapter 4.12. The Division is focused on delivering procurement and contracting services based on public procurement best practices.

For the first quarter of Fiscal Year 2021-2022 (July 1-Sept 30), the Purchasing Division completed the following on behalf of City departments:

- Issued 765 purchase orders and purchase order adjustments totaling \$83,086,286
- Awarded 15 Request for Quotes (RFQ) and 6 Request for Bids (RFB)
- Completed 1 Request for Proposal (RFP) and 1 Request for Information (RFI)
- Negotiate and executed 5 new agreements totaling \$13,171,000
- Negotiate and executed 26 contract management actions (e.g. amendments, change orders, options) totaling \$25,518,876
- Total dollars procured: \$121,776,162
- At least an additional 13 other procurement items were worked on that were subsequently canceled for various reasons (e.g. department decision; could not reach agreement with vendor).

Collectively, staff brought forward seven (7) items to City Council for approval. Notable items include the "Report on Request for Bids for Concrete Removal and Replacement Services" which was conducted on behalf of five (5) City departments, and the "Actions Related to the Purchase Orders for Citywide Radio Upgrade Assurance Plan" for the Police and Public Works departments.

In alignment with the Council-approved City Roadmap, Finance-Purchasing also re-initiated the effort to conduct a detailed assessment of Purchasing Division's procurement processes ("Procurement Improvement"). A consulting firm, Guidehouse Inc. was selected as a result of an RFP processes to conduct the assessment and develop strategic recommendations for how we can improve our procurement processes. The Finance Department has partnered with the City Manager's Office to ensure that the review also includes a review of City's consulting procurement process, which are currently decentralized with City departments. To kickstart the project, Guidehouse will begin by collecting data, conducting analyses, and comparing the City's procurement processes to leading practices nationwide. Part of this processes involves the extensive interviewing of city staff at all levels that interact with the procurement process. Staff expects to bring recommendations back to City Council and Council Committee in early 2022.

Risk Management Program

The Risk Management report highlights the key aspects of the City's risk management program. The Division is responsible for procurement and oversight of the City's property and casualty insurance programs. The Division also provides contractual risk management services, property subrogation claims reporting and other key services to City Departments including enterprise departments such as the Airport Department and San José – Santa Clara Wastewater Facility.

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For the fourth quarter of 2021, the Risk Management Division completed the following on behalf of City departments:

• Request for Contract Insurance Specifications: 171

• Request for Insurance Contracts Compliance Review: 139

• Request for Letter of Self Insurance: 27

• Subrogation: Billed \$208,377 to responsible third parties

The Division also successfully completed the City's major annual insurance renewal process and brought forward recommendations to Council on September 21, 2021 to select and purchase ten (10) of the City's insurance policies for the October 1, 2021 to October 1, 2022 policy period, including property, government crime, and auto liability insurance at the Airport and Regional Wastewater facility.

CONCLUSION

The Financial Reports provide information and transparency of the Finance Department's debt, investment, and revenue management activities for the quarter.

EVALUATION AND FOLLOW-UP

The Finance Department prepares this report on a quarterly basis for review and approval by the PSFSS Committee. The Finance Department staff will be available to answer questions on the First Quarter Financial Reports for Fiscal Year 2021-2022 at the PSFSS Committee meeting on November 18, 2021.

CLIMATE SMART SAN JOSE

The recommendation in this memo has no effect on Climate Smart San José energy, water, or mobility goals.

PUBLIC OUTREACH/INTEREST

This memorandum will be posted on the City's website for the November 18, 2021 PSFSS Committee meeting.

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The business community has been informed about the extension of the Business Tax Hardship Exemption Program through various communication channels. These include the business tax website, City phone systems, notes printed on business tax renewals, and emails sent to registered businesses. The Finance Department, in collaboration with the Office of Economic Development, has provided the Mayor's Office and City Council District Offices a written summary of this extension, which may be distributed through their networks. Program messaging will be translated into Spanish and Vietnamese, and the Finance Department will use certified bilingual staff as primary resources to assist customers over the phone, as needed. Voiance interpretation services will be a secondary resource to aid customers with language accessibility. Exemption materials will include referrals to other City resources, such as those offered by the Office of Economic Development. Lastly, the Finance Department is partnering with the Office of Economic Development to explore additional program outreach and tracking opportunities.

COORDINATION

This memorandum has been coordinated with the City Attorney's Office and City Manager's Budget Office.

COMMISSION RECOMMENDATION/INPUT

No commission recommendation or input is associated with this action.

JULIA H. COOPER Director of Finance

Attachment A: First Quarter (period ended September 30, 2021) Financial Reports Presentation

for Fiscal Year 2021-2022

Attachment B: Write-Off List Over \$5,000, October 6, 2021

November 3, 2021

Subject: First Quarter Financial Reports for Fiscal Year 2021-2022

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For questions please contact:

| | Program | Deputy Finance Director | Finance Division | Phone |
|----|---------------------|----------------------------|---------------------|----------------|
| 1. | Debt Management | Nikolai J. Sklaroff | Debt & Treasury | (408) 535-7832 |
| | | | Management | |
| 2. | Investment | Nikolai J. Sklaroff | Debt & Treasury | (408) 535-7832 |
| | Management | | Management | |
| 3. | Revenue | John Kachmanian | Revenue Management | (408) 535-7034 |
| | Management | | | |
| 4. | Purchasing and Risk | Jennifer Cheng | Purchasing and Risk | (408) 535-7059 |
| | Management | | Management | |

First Quarter Financial Report for Fiscal Year 2021-2022

Public Safety, Finance and Strategic Support Committee

Prepared by the Finance Department November 3, 2021



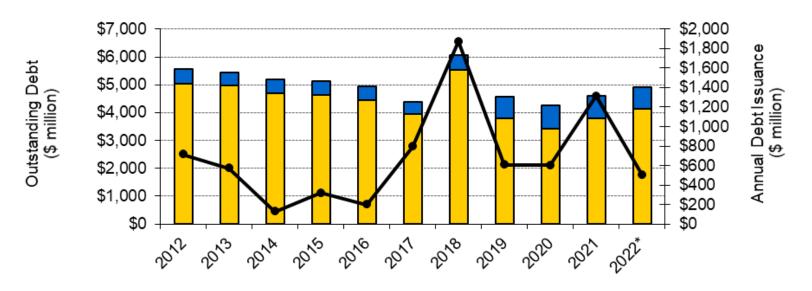
First Quarter Debt Management Report for Fiscal Year 2021-2022



Outstanding Debt Issued

(City and All Agencies)

Outstanding Debt as of September 30, 2021: \$4.9 Billion FY 2021-22 Actual Debt Issuance: \$506.7 Million



1st Quarter Ended September 30, 2021

City and Related Entity Debt Outstanding Conduit Debt Outstanding Annual Debt Issuance

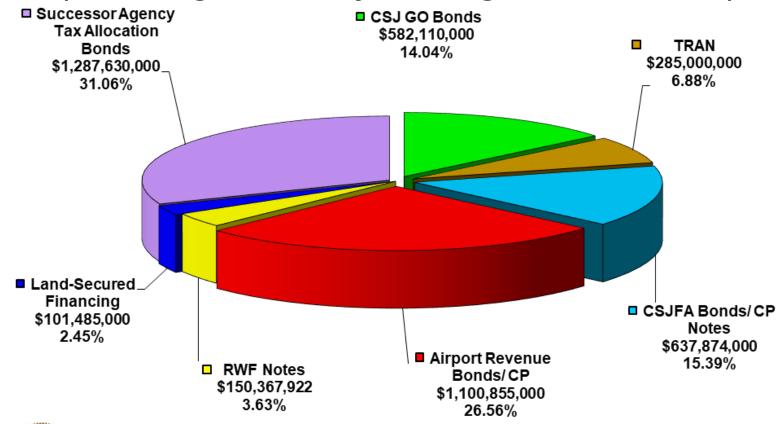
* YTD Debt Issuance



Direct Outstanding Debt

(By City and Agencies)

Outstanding Debt as of September 30, 2021: \$4,145,321,922 (Excluding Multifamily Housing Revenue Bonds)





^{*} Excludes conduit debt such as Multi Housing Revenue Bonds as well as other long-term obligations such as, pension, OPEB, and other long-term liabilities of the City.

Debt Issuance Activities

During First Quarter (July - September 2021)

- ➤ 2021 TRAN (Prefunding of employer retirement contributions in FY 2021-22)
 - \$285.0 million, July 1, 2021
- ➤ 2021 General Obligation Bonds (Second issuance authorized under Measure T)
 - 200.5 million, July 29, 2021
- CSJFA Lease Revenue Commercial Paper Notes
 - San José Clean Energy (SJCE) (\$21.2 million, July and September)



Selected Debt Management Activities

During First Quarter (July - September 2021)

- Debt Management Pre-issuance activities for:
 - 2021 CSJFA Lease Revenue Bonds (Fire Department Training Center and Central Service Yard Projects) (priced on Oct 19 and expected to close Nov 2021)
 - Meetings with Federated Board, Police & Fire Board, Federated Unions, Police & Fire Unions and a joint City Council and Retirement Boards Study Session to discuss Pension Obligation Bonds ("POBs") prior to Second Quarter Council consideration of Judicial Validation of POBs)



Selected Debt Management Activities

During First Quarter (July - September 2021)

- ➤ On August 19, 2021, the City extended the Bank of America Letter of Credit securing the Airport Commercial Paper ("CP") from September 20, 2021 to September 10, 2024.
- ➤ On August 31, 2021, the City held a Tax Equity and Fiscal Responsibility Act ("TEFRA") hearing for Airport approving the issuance of Series B CP Notes.
- ➤ On August 31, 2021, the CSJFA CP program capacity was expanded from \$125 million to \$175 million and expiration date was extended to March 2025. The State Street LOC was terminated and the full amount is now provided by U.S. Bank National Association.
- Annual General Obligation Bond Tax Levy
- Reporting Bond Ratings



Upcoming Debt Issuance and Management Through December 31, 2021

- Debt Issuance
 - CSJFA Lease Revenue Bonds Fire Department Training Center and Central Service Yard projects (\$22.825 million; closing on November 2, 2021)
 - Multi-Family Housing Revenue Bonds
 - ✓ Vitalia (formerly known as Bascom Apartments) (~\$36 million, tentative bond sale December 2021)
 - ✓ Mariposa Place (~\$31 million, tentative bond sale December 2021)
 - CSJFA CP issuance for \$5 million for SJCE for Oct 2021 and as yet unknown amounts possible for November and December. Issuance projected to continue through February 2022.

Upcoming Debt Issuance and Management Through December 31, 2021

- Other Debt Management activities
 - Pension Obligation Bonds ("POBs") preparation and planning of judicial validation; presentations and study sessions with Federated Board, Police & Fire Board and Council; drafting pension obligation funding policy; further analysis in response to Council referrals



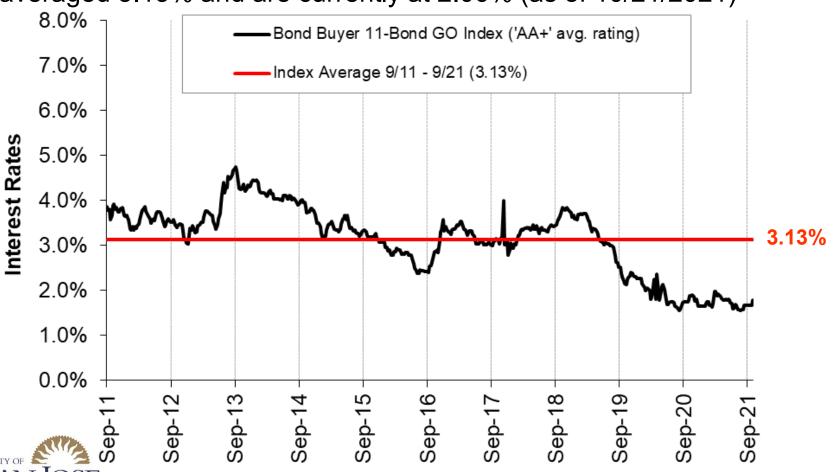
Upcoming Debt Issuance and Management Through December 31, 2021

- Pre-Issuance Planning
 - Planning for Refunding of 2011 Special Hotel Tax Bonds and Lease Revenue Bonds (Convention Center Expansion Project) for debt service savings
 - Planning for issuance of bonds for Regional Wastewater Facility improvements in 2022
 - Planning for issuance of potential POBs
- Debt Management
 - Annual Continuing Disclosure/Compliance Reporting
 - 2021 Comprehensive Annual Debt Report (CADR)
 - Annual CDIAC Mello Roos and Marks Roos Reports in October
 - TEFRA Hearing for multiple Housing Revenue Bonds

Tax-Exempt Market Index

(20 Year Fixed Rate)

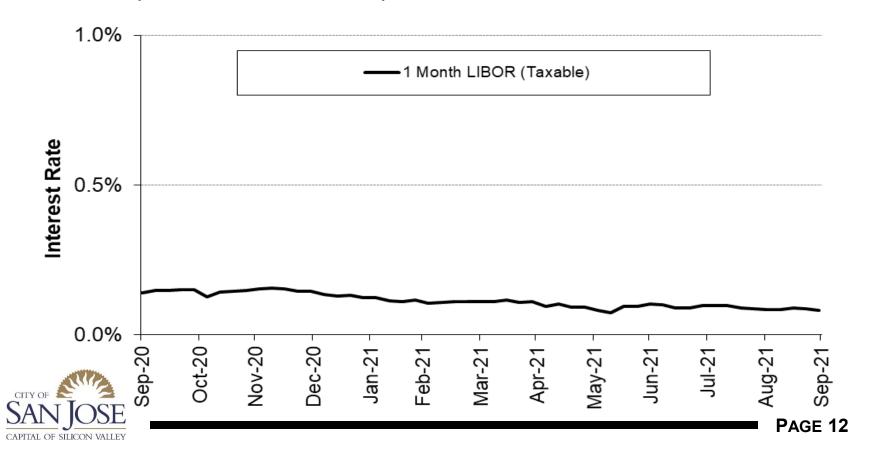
10-year history of tax-exempt long-term (20-year term) interest rates averaged 3.13% and are currently at 2.06% (as of 10/21/2021)



Variable Interest Rates

(Taxable)

Taxable LIBOR monthly interest rates paid by the City averaged 0.09% in Q1 FY 2021-22 and are currently at 0.09% (as of 10/21/2021)



General Credit Ratings

City of San José

- City continues to maintain very high credit ratings
- The credit ratings from Moody's and Fitch were both reaffirmed with Stable outlooks on October 5, 2021, respectively. S&P reaffirmed City's credit rating on October 11, 2021 with Stable outlook.

| Type of Rating | Moody's | S&P | Fitch |
|---|----------|----------|----------|
| Issuer Rating | Aa1 | AA+ | AA+ |
| | (stable) | (stable) | (stable) |
| General Obligation Bonds | Aa1 | AA+ | AAA |
| | (stable) | (stable) | (stable) |
| Lease Revenue Bonds (Essential Assets) | Aa2 | AA | AA |
| | (stable) | (stable) | (stable) |
| Lease Revenue Bonds (Less Essential Assets) | Aa3 | AA | AA- |
| | (stable) | (stable) | (stable) |



General Obligation Ratings in Context

 City's General Obligation Bonds ("G.O.") Ratings are higher than the State of California's G.O. ratings, and similar to Santa Clara County's G.O. ratings, which is not surprising given their shared tax base and other credit fundamentals.

| Type of Rating | Moody's | S&P | Fitch |
|-----------------------------|---------|-----|-------|
| City of San José G.O. Bonds | Aa1 | AA+ | AAA |
| State of California | Aa2 | AA- | AA |
| Santa Clara County | Aa1 | AAA | AA+ |



Other Credit Ratings City of San José

San José Airport bonds:

| | Moody's | S&P | Fitch |
|---------|---------|--------|--------|
| Rating | A2 | A- | Α |
| Outlook | Stable | Stable | Stable |

SARA Senior Tax Allocation Bonds:

| | Moody's | S&P | Fitch |
|---------|-----------|--------|--------|
| Rating | Not Rated | AA | AA- |
| Outlook | | Stable | Stable |



Other Credit Ratings

City of San José

City of San José Special Hotel Tax Revenue Bonds, Series 2011:

| ` | Moody's | S&P | Fitch |
|---------|---------|----------|-----------|
| Rating | A2 | Α | Not Rated |
| Outlook | Stable | Negative | |

 In August 2021 S&P Global Ratings lowered the rating of the Special Hotel Tax Bonds from A+ to A (Outlook: Negative) due to impact of COVID-19 on revenues



RESULTS OF FY 2021-22 BOND SALES



2021 Tax and Revenue Anticipation Note (2021 Note)

- Issued \$285,000,000 short-term note on July 1, 2021 to facilitate the prefunding of employer retirement contributions in FY 2022.
 - \$142,500,000 in principal bear interest at a fixed rate of 0.370% per annum
 - \$142,500,000 in principal bears interest at a variable rate of one-month LIBOR (0.095% as of 10/27/21) plus a credit spread of 0.185%.
- 2021 Note sold in a direct placement to Bank of America, N.A.
- Security for repayment of the 2021 Note is a pledge of the City's FY 2022 secured property tax plus all other legally available General Fund revenues available to the City, if required
- The 2021 Note matures and is payable in full on June 30, 2022.



CSJ General Obligation Bonds Series 2021A-C

- Issued \$200,530,000 on July 29, 2021, which constitute the second round of issuance under the Measure T authorization of \$650,000,000 for Disaster Preparedness, Public Safety, and Infrastructure, approved by the voters in November 2018.
- The 2021 GO Bonds are secured by a pledge of the City to levy ad valorem property taxes without limitation of rate or amount (except certain personal property which is taxable at limited rates).
- All-In True Interest Cost of 2.72%; weighted average maturity of 19.4 years.
- Bonds received ratings of:

| | Moody's | S&P | Fitch |
|---------|---------|--------|--------|
| Rating | Aa1 | AA+ | AAA |
| Outlook | Stable | Stable | Stable |



First Quarter Investment Management Report for Fiscal Year 2022



Investment Policy

(Council Policy 1-12)

- The investment portfolio meets the requirements of the City's Investment Policy and California Government Code section 53601.
- Authorized investments only include high grade fixed income securities. (Long-term rating A or higher; Shortterm rating A1/P1/F1*)
- Policy is reviewed annually and shall be adopted by resolution of the City Council
- Investment Program is audited semi-annually for compliance purposes

* A1, P1, F1 are high quality ratings for short-term securities issued by S&P, Moody's and Fitch respectively.



Investment Objectives & Reporting

- Manage investments to meet the City's objectives:
 - Safety
 - Liquidity
 - Yield
- Quarterly reports on-line, placed on PSFSS Committee agenda and separately agendized for City Council's acceptance



Socially Responsible Investment Goals

Section 22 of the Investment Policy articulates the Social Responsibility Investment Goals:

- Support safe and environmentally sound practices
- Support fair labor practices
- Support equality of rights
- Promote community economic development



Summary of Portfolio Performance

• Size of total portfolio: \$2,046,949,882

• Earned interest yield: 0.918%

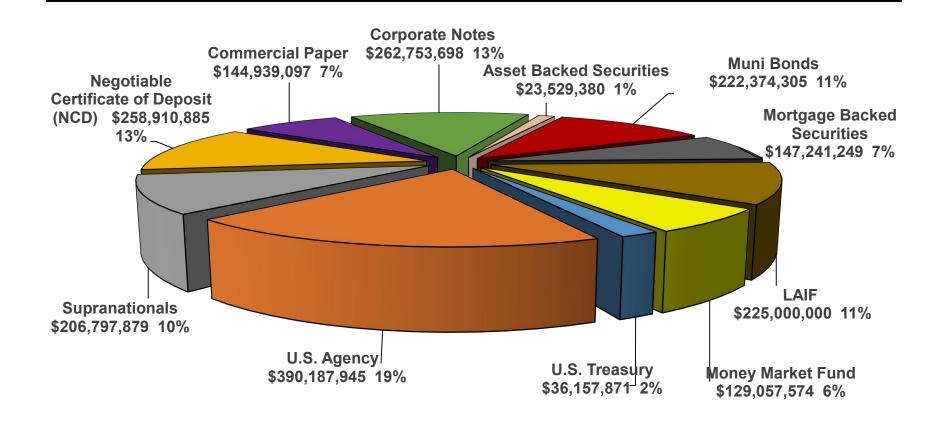
Weighted average maturity: 552 days

• Fiscal year-to-date net interest earnings: \$4,826,950

Exceptions to the City Investment
 Policy during this quarter: None



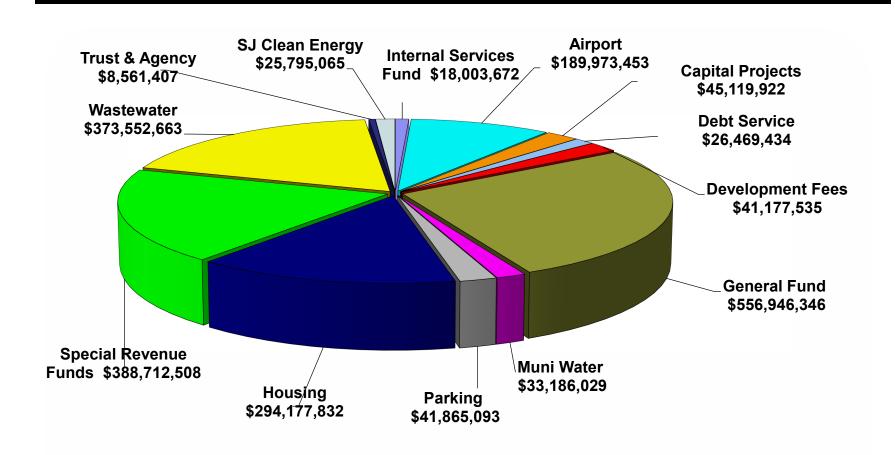
Portfolio Investments





Total Investment Portfolio = \$2,046,949,882

Investments by Fund



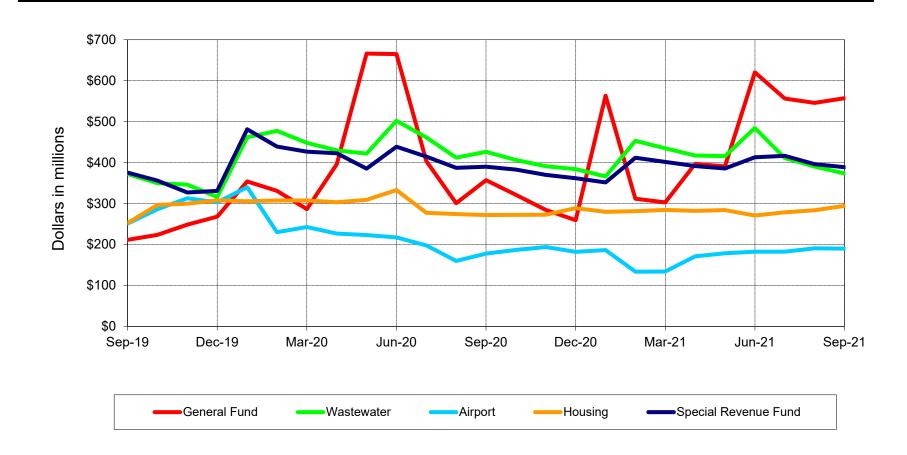


General Fund Balances

- The General Fund balances decreased by \$63.6 million during the quarter and ended with a balance of \$556.9 million as of September 30, 2021.
- General Fund cash balances usually peak during the months of January and June when the bulk of property taxes are received and decline in the summer months due to retirement prefunding, debt service payments and operational expenditures.
- Projected investment maturities and revenue are sufficient to cover anticipated expenditures for the next six months.

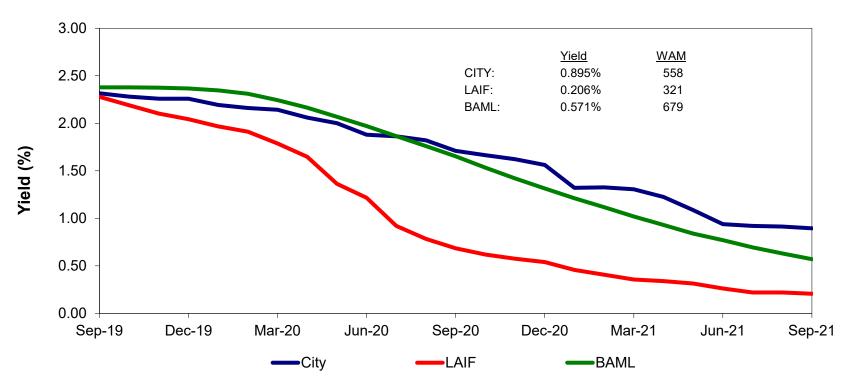


Comparison of Cash Balances by Select Funds





Benchmark Comparisons



Notes:

- 1. City refers to City's Fund 3 Portfolio, and the yield data are month-end weighted average yields.
- 2. LAIF refers to the State of California Local Agency Investment Fund and yield data are average monthly effective yields.
- 3. BAML refers to Bank of America Merrill Lynch 1-3 Year AAA-A US Corporate & Government Index and yield data are rolling 2-year effective yield.



Investment Strategy

- Continue matching known expenditures with suitable investments within the 24-month horizon
- Extend a portion of the portfolio beyond two-year term, when appropriate, to provide income and structure to the portfolio
- Maintain the diversification of the portfolio
- Focus on core mandate of safety, liquidity, and yield



First Quarter Revenue Management Report for Fiscal Year 2021-2022



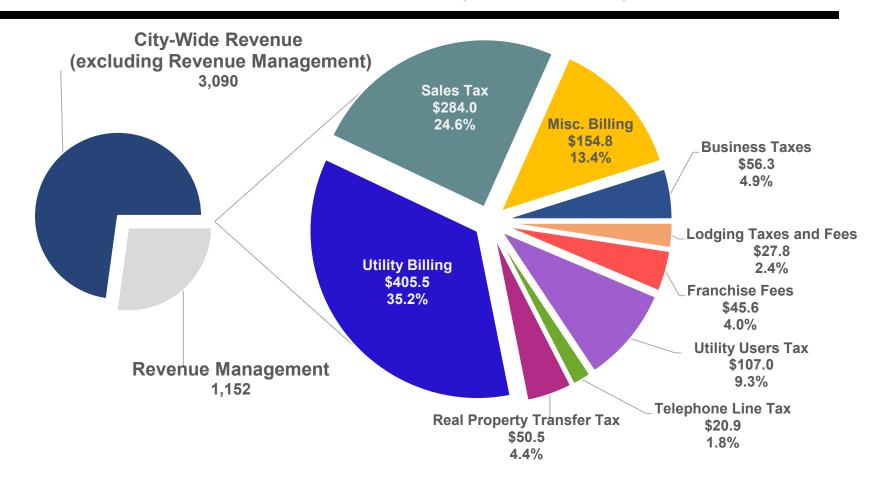
Revenue Management Programs

- Finance Department revenue collection efforts focus on reducing delinquent accounts receivable and enhancing revenue compliance in four primary collection programs:
 - Accounts Receivable
 - Business Tax
 - Compliance and Monitoring
 - Utility Billing
- Efforts may span several reporting periods and actual collections are reported when funds are received by the City.



Revenue Management Portfolio

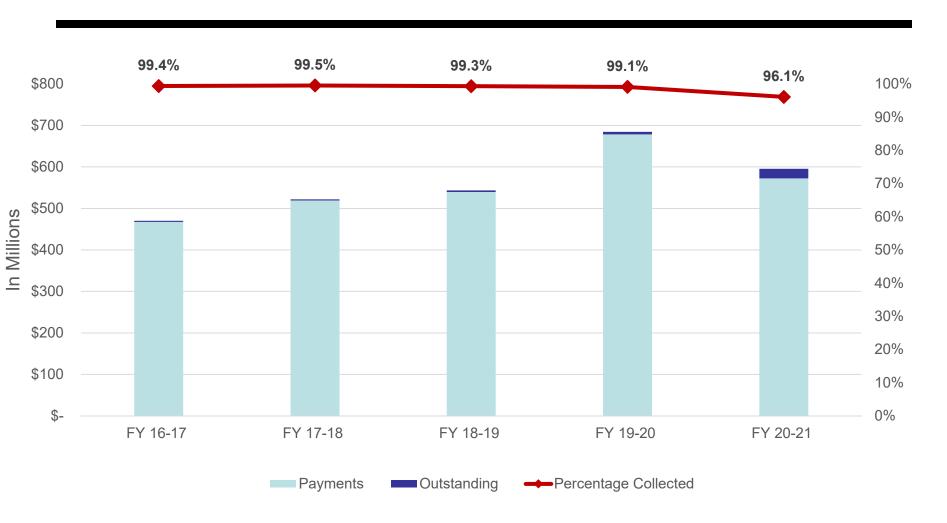
FY 2020-21 Revenue (\$ in millions)





Source: Total Revenue (\$4.242B) figures from 2020-21 City Manager's Budget Office Annual Report (Graph will be updated on an annual basis)

Invoicing and Payments 5 Years History (FY 2016-17 to FY 2020-21)

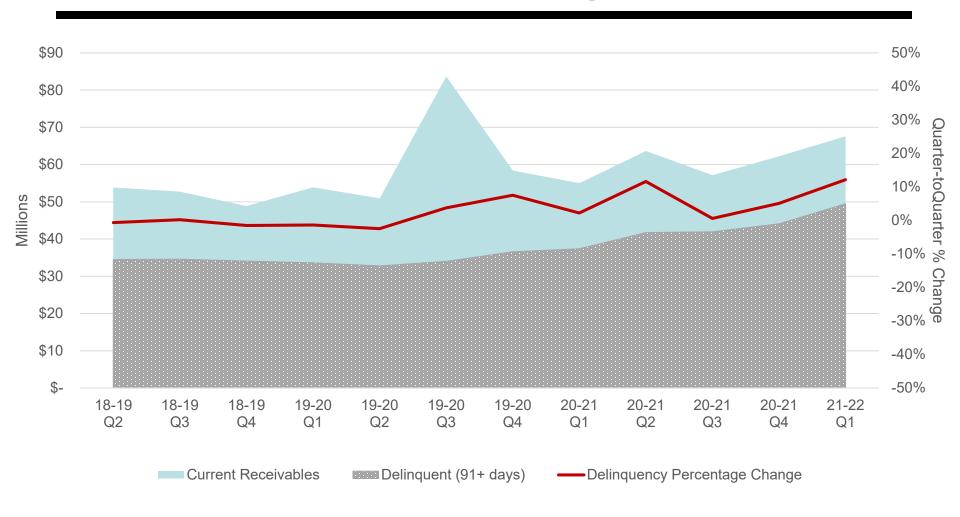




Invoices billed through Business Tax System, the centralized accounts receivable system (RevQ), and the Utility Billing System. (Graph will be updated on an annual basis)

Outstanding Receivables

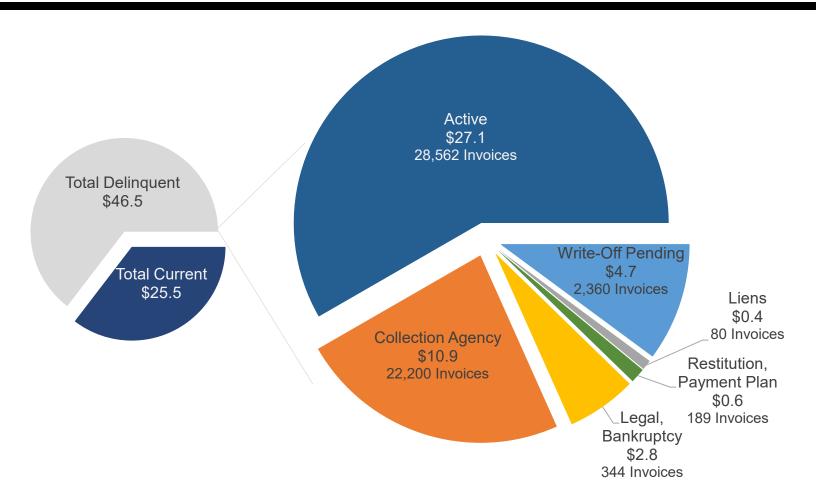
Three Year History





Delinquent Receivables

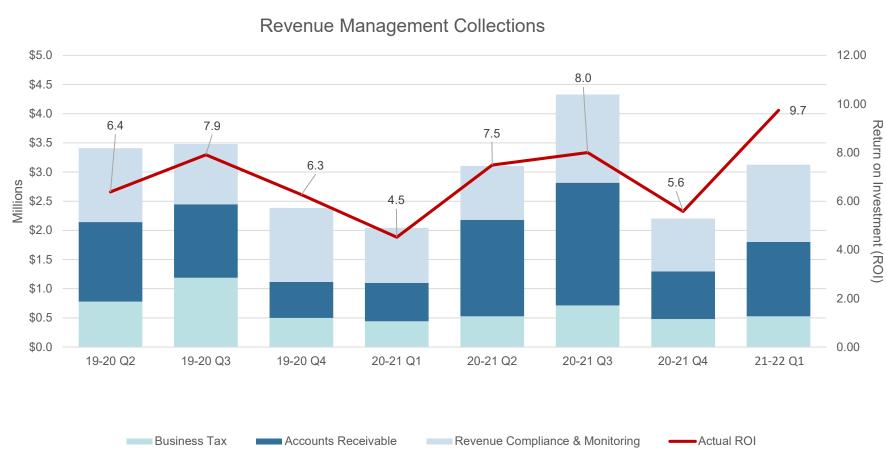
Collection Status Summary (\$ in millions)





As of September 30, 2021

Collections & Return on Investment





Target ROI: 5.5

Collection and Write-Off Process

Delinquency Notifications Sent to Debtor

> 30 Day Notice, 60 Day Notice, Final Notice

Collection Agency Referral Analysis

- Cost-benefit analysis of staff time vs. receivable amount
- City's ability to collect through alternative means
- > Type of service billed or receivable amount

Analysis for Write-Off

- Collection efforts exhausted
- ➤ Debtor has no assets, filed bankruptcy, expiration of statute, deceased, incarcerated, or "skipped"



Business Tax COVID-19 Assistance

- On September 28, 2021, City Council voted to extend the COVID-19 Business Tax Hardship Exemption Program and to expand its eligibility requirements.
 - Program will continue from October 1, 2021 June 30, 2022.
 - Eligibility now includes <u>all</u> businesses with gross receipts of \$25,760 OR adjusted gross income less than or equal to \$51,520.
 - Eligibility can be based upon anticipated 2021 income instead of actual 2020 tax returns.



First Quarter Purchasing and Risk Management Report for Fiscal Year 2021-2022



Purchasing Program

The Purchasing Division of the Finance Department is responsible for the centralized procurement of equipment, supplies, materials, Information Technology (IT), and non-consulting services, pursuant the City of San José Municipal Code Title 4, Chapter 4.12.









Purchasing Accomplishments First Quarter FY 2021-2022

Request for Quotes: 15 awarded

Request for Bids: 6 awarded

Request for Proposals: 1 completed
Request for Information: 1 completed



Purchase Orders and Purchase Orders Adjustments Issued: 756

New Agreements: 5 negotiated and executed

Amendments, Change Orders, Options: 26 executed

Council Memos: 7

Dollars Procured: \$121,776,162





Procurement Improvement Update

Procurement Improvement is Strategic Support initiative under the City Roadmap:

- ➤ Finance re-engagement discussions with Procurement Consultant (Guidehouse) in September 2021
- Finance and the City Manager's Office are collaborating to expand scope of work to include assessment of Finance/Purchasing-managed *and* department-led procurements.
- ➤ Guidehouse initiated comprehensive stakeholder interviews in October 2021. Expected completion by November 2021.



Risk Management Program

The Division is responsible for the procurement and oversight of the City's property and casualty insurance programs and providing contractual risk management services, property subrogation claims reporting and other key services to City Departments.





Risk Management Program

- ➤ Successfully completed the City's major annual insurance renewal process and brought forward recommendations to Council on September 21, 2021 to select and purchase 10 of the City's insurance policies for the October 1, 2021 to October 1, 2022 policy period.
- ✓ Request for Contract Insurance Specifications: 171
- ✓ Request for Insurance Contracts Compliance Review: 139
- ✓ Request for Letter of Self Insurance: 27
- ✓ Subrogation: Billed \$208,377 to responsible third parties







| Write-off list over \$5,000 October 6, 2021 | | | | | | | | |
|---|--------------------|---|--------------------------|--|------|--|--|--|
| Debtor | Invoice Number | Invoice Type | Entered Date | Invoice Balance (Write-off Balance) | Fund | Reason for Write-off | | |
| | | | | | | Out of Statute Collection Agency Assignment | | |
| SAN JOSE SOCCER LEAGUE | 1092117 | RETURNED CHECK | 11/17/2008 | \$5,037.08 | 001 | Initial collection attempts by Finance Staff then by collection agency staff. | | |
| SAN JOSE SOCCEN LEAGUE | 1092117 | RETORNED CHECK | 11/11/2000 | \$5,037.00 | 001 | Property sold 3/2018 | | |
| | | | | | | Collection Agency Assignment Initial collection attempts by Finance Staff then by | | |
| JESUS HERRERA | 1146451 | SIDEWALK REPAIRS | 03/21/2017 | \$5,192.40 | 001 | collection agency staff. Out of Statute | | |
| | | | | | | Collection Agency Assignment Initial collection attempts by Finance Staff then by | | |
| STORY ROAD TAMALE FESTIVAL INC | 1137384 | RETURNED CHECK | 09/21/2015 | \$5,265.36 | 001 | collection agency staff. | | |
| | | | | | | Collection Agency Assignment | | |
| MONTROSE MOVING SYSTEM | 1147492 | PROPERTY SUBROGATION | 06/12/2017 | \$5,366.33 | 001 | Initial collection attempts by Finance Staff then by collection agency staff. | | |
| CARLOS CAMPOS | 1049308 | ADMINISTRATIVE REMEDIES | 03/22/2013 | \$5,636.00 | 001 | Filied Chapter 13 2/21/17 Property was sold | | |
| CANLOS CAMPOS | 1049300 | | 03/22/2013 | \$3,030.00 | 001 | Out of Statute | | |
| | | | | | | Collection Agency Assignment Initial collection attempts by Finance Staff then by | | |
| GABRIELA PITA | 1078223 | PROPERTY SUBROGATION | 04/20/2016 | \$5,712.49 | 001 | collection agency staff. Out of Statute | | |
| | | | | | | Collection Agency Assignment Initial collection attempts by Finance Staff then by | | |
| ALVIN LAM CHUNG | 1143530 | PROPERTY SUBROGATION | 08/30/2016 | \$5,786.57 | 001 | collection agency staff. | | |
| | | | | | | Out of Statute Collection Agency Assignment | | |
| MIRION STRALEY | 1148833 | PROPERTY SUBROGATION | 09/14/2017 | \$5,880.99 | 001 | Initial collection attempts by Finance Staff then by collection agency staff. | | |
| CARLOS CAMPOS | | ADMINISTRATIVE REMEDIES | | | 001 | Filied Chapter 13 2/21/17 Property was sold | | |
| CARLOS CAMPOS | 1049317 | ADMINIOTIVE NEWEDIES | 09/17/2013 | \$5,973.50 | 001 | Out of Statute | | |
| | | | | | | Collection Agency Assignment Initial collection attempts by Finance Staff then by | | |
| ANNETTE ROSENOW | 1070746 | ANIMAL SERVICES | 04/19/2017 | \$6,055.39 | 001 | collection agency staff. Out of Statute | | |
| | | | | | | Collection Agency Assignment Initial collection attempts by Finance Staff then by | | |
| LINDA RAY | 1148177 | PROPERTY SUBROGATION | 08/02/2017 | \$6,098.20 | 001 | collection agency staff. | | |
| CARLOS CAMPOS | 1049310 | ADMINISTRATIVE REMEDIES | 06/27/2013 | \$6,162.50 | 001 | Filied Chapter 13 2/21/17 Property was sold | | |
| CARLOS CAMPOS | 1049305 | ADMINISTRATIVE REMEDIES | 08/07/2013 | \$6,242.00 | 001 | Filied Chapter 13 2/21/17 Property was sold | | |
| CANEOS CAMIFOS | 1049303 | ASMINOTO THE REDIES | 00/07/2013 | \$0,242.00 | 001 | Property sold 3/2016 | | |
| | | | | | | Collection Agency Assignment Initial collection attempts by Finance Staff then by | | |
| ANGELA I PADULA TRUSTEE ARC HEALING CENTER COOPERATIVE | 1139992 1057530 | SIDEWALK REPAIRS MARIJUANA BUSINESS TAX - LATE PAYMENT | 02/24/2016 11/14/2012 | \$6,510.51 \$6,734.27 | 001 | collection agency staff. Business closed early 2014 | | |
| ARC HEALING CENTER COOPERATIVE | 1057530 | MARIJUANA BUSINESS TAX - LATE PATIMENT | 11/14/2012 | \$0,734.27 | 001 | Out of Statute | | |
| | | | | | | Collection Agency Assignment Initial collection attempts by Finance Staff then by | | |
| ANNETTE ROSENOW | 1070744 | ANIMAL SERVICES | 02/20/2017 | \$7,009.29 | 001 | collection agency staff. Out of Statute | | |
| | | | | | | Collection Agency Assignment Initial collection attempts by Finance Staff then by | | |
| ROCHELLE WILSON | 1139483 | PROPERTY SUBROGATION | 01/21/2016 | \$7,071.48 | 001 | collection agency staff. | | |
| CARLOS CAMPOS | 1049311 | ADMINISTRATIVE REMEDIES | 05/14/2013 | \$7,187.00 | 001 | Filied Chapter 13 2/21/17 Property was sold | | |
| | | | | | | Out of Statute Collection Agency Assignment | | |
| MOHINI LALLA | 1144154 | PROPERTY SUBROGATION | 10/05/2016 | \$7,487.29 | 465 | Initial collection attempts by Finance Staff then by collection agency staff. | | |
| | | ADMINISTRATIVE REMEDIES | | | | Filled Chapter 13 2/21/17 | | |
| CARLOS CAMPOS | 1049313 | ADMINISTRATIVE REMEDIES | 02/06/2013 | \$7,652.00 | 001 | Property was sold Out of Statute | | |
| | | | | | | Collection Agency Assignment Initial collection attempts by Finance Staff then by | | |
| JESSE ROMERO | 1139412 | ANIMAL SERVICES | 01/15/2016 | \$7,652.25 | 001 | collection agency staff. | | |
| | | | | | | | | |
| | | | | | | This property is owned by the United States Postal | | |
| | | | | | | Service, an independent establishment of the Executive Branch of the Government of the | | |
| | | | | | | United States, created pursuant to the provisions of the Postal Reorganization Act, Public | | |
| | | | | | | Law 91-375, codified at 39 U.S.C. §§ 201 et sea. As such, its property is immune from state and | | |
| | | DOWNTOWN SAN JOSE PROPERTY-BASED BUSINESS IMPROVEMENT DISTRICT - SPECIAL | | | | local taxation under the Supremacy Clause of the United States Constitution (U.S. Const, Art. | | |
| UNITED STATES POSTAL SERVICES | 1016953 | ASSESSMENT ASSESSMENT | 09/14/2012 | \$7,810.06 | 001 | VI., Ci. 2). This property is owned by the United States Postal | | |
| | | | | | | Service, an independent establishment of | | |
| | | | | | | the Executive Branch of the Government of the United States, created pursuant to the | | |
| | | | | | | provisions of the Postal Reorganization Act, Public Law 91-375, codified at 39 U.S.C. §§ 201 et | | |
| | | DOWNTOWN SAN JOSE PROPERTY-BASED | | | | sea. As such, its property is immune from state and local taxation under the Supremacy Clause | | |
| | | BUSINESS IMPROVEMENT DISTRICT - SPECIAL | | | _ | of the United States Constitution (U.S. Const, Art. | | |
| UNITED STATES POSTAL SERVICES | 1017003 | ASSESSMENT | 03/06/2017 | \$8,143.49 | 001 | VI., Ci. 2). | | |



Attachment B Write-Off List Over \$5,000 October 6, 2021

| Write-off list over \$5,000 | | | | | | | | | |
|--------------------------------|----------------|---|--------------|--|------|--|--|--|--|
| October 6, 2021 | | | | | | | | | |
| Debtor | Invoice Number | Invoice Type | Entered Date | Invoice Balance (Write-off Balance) | Fund | Reason for Write-off | | | |
| Debitor | invoice Number | | Entered Date | (mile on Zalance) | runa | Reason for Write-on | | | |
| UNITED STATES POSTAL SERVICES | 1061407 | DOWNTOWN SAN JOSE PROPERTY-BASED BUSINESS IMPROVEMENT DISTRICT - SPECIAL ASSESSMENT | 11/18/2014 | \$10,580.26 | 001 | This property is owned by the United States Postal Service, an independent establishment of the Executive Branch of the Government of the United States, created pursuant to the provisions of the Postal Reorganization Act, Public Law 91-375, codified at 39 U.S.C. §§ 201 et sea. As such, its property is immune from state and local taxation under the Supremacy Clause of the United States Constitution (U.S. Const, Art. VI., Ci. 2). | | | |
| ARC HEALING CENTER COOPERATIVE | 1057531 | MARIJUANA BUSINESS TAX - LATE PAYMENT | 01/15/2013 | \$10,646.12 | 001 | Business closed in early 2014 | | | |
| SILICON VALLEY COLLECTIVE INC | 1062310 | MARIJUANA BUSINESS TAX - LATE PAYMENT | 03/20/2014 | \$11,301.23 | 001 | Business closed and unable to locate | | | |
| NICHOLAS LEROY | 1136271 | RETURNED CHECK | 07/09/2015 | \$11,369.42 | 001 | Out of Statute Collection Agency Assignment Initial collection attempts by Finance Staff then by collection agency staff. | | | |
| UNIVAR SOLUTIONS USA, INC | 2020008145 | FIRE PERMIT FEES | 06/19/2020 | \$11,909.00 | 001 | Out of business per fire inspector | | | |
| PARENTS OF IVAN FRANCISCO CRUZ | 1145100 | PROPERTY SUBROGATION | 12/13/2016 | \$11,909.00 | 001 | Out of Statute Collection Agency Assignment Initial collection attempts by Finance Staff then by collection agency staff. Filled Chapter 13 2/2/11/1 | | | |
| CARLOS CAMPOS | 1049316 | ADMINISTRATIVE REMEDIES | 01/27/2012 | \$12,016.35 | 001 | Property was sold | | | |
| UNITED STATES POSTAL SERVICES | 1061410 | DOWNTOWN SAN JOSE PROPERTY-BASED BUSINESS IMPROVEMENT DISTRICT - SPECIAL ASSESSMENT | 05/18/2015 | \$12,321.70 | 001 | Service, an independent establishment of the Executive Branch of the Government of the United States, created pursuant to the provisions of the Postal Reorganization Act, Public Law 91-375, codified at 39 U.S.C. §§ 201 et sea. As such, its property is immune from state and local taxation under the Supremacy Clause of the United States Constitution (U.S. Const, Art. VI., Ci. 2). Collection Agency Assignment Business based in Colorado Initial collection attempts by Finance Staff then by | | | |
| XRL EVENTS | 1147969 | SPECIAL EVENT | 07/12/2017 | \$14,998.08 | 001 | collection agency staff. | | | |
| TUCKER CONSTRUCTION | 27760/27760A | ACCOUNTS PAYABLE | 10/2/2019 | \$15,696.86 | 001 | Fraudulent ACH transaction in the amount of \$22,736.50, Partial recovery in the amount of \$7,039.64 received. Case closed by Wells Fargo and Cybersecurity Team as deemed uncollectable Out of Statute Collection Agency Assignment Initial collection attempts by Finance Staff then by | | | |
| SWIFT TRANSPORTATION CO OF AZ | 1139949 | PROPERTY SUBROGATION | 02/23/2016 | \$17,410.71 | 001 | collection agency staff. | | | |
| PHI NGUYEN | 1144566 | PROPERTY SUBROGATION | 11/09/2016 | \$20,034.87 | 001 | Out of Statute Collection Agency Assignment Initial collection attempts by Finance Staff then by collection agency staff. Out of Statute | | | |
| MESA ENERGY SYSTEMS | 1143510 | PROPERTY SUBROGATION | 08/29/2016 | \$27,609.84 | 001 | Collection Agency Assignment Initial collection attempts by Finance Staff then by collection agency staff. Out of Statute Collection Agency Assignment | | | |
| CHARLES SILVA | 1146932 | PROPERTY SUBROGATION | 04/18/2017 | \$43,102.82 | 001 | Initial collection attempts by Finance Staff then by collection agency staff. Out of Statute | | | |
| SPENCER3WAYS | 1145690 | TOW ASSESSMENT | 01/30/2017 | \$63,661.56 | 001 | Collection Agency Assignment Initial collection attempts by Finance Staff then by collection agency staff. Filled Chapter 13 1725/14 | | | |
| JERRY GURIERREZ | 1051389 | ADMINISTRATIVE REMEDIES | 01/27/2012 | \$76,413.17 | 001 | Property was sold Filed Chapter 13 bankruptcy | | | |
| PACIFIC GAS & ELECTRIC CO | 1082708 | EXCAVATION PERMIT FEES | 04/10/2000 | \$123,019.10 | 416 | Discharged by bankruptcy courts | | | |

40 invoices \$641,761.52