

San Jose Arena Authority

Regular Meeting of the Board of Directors

Zoom Virtual Meeting

Link: <https://zoom.us/j/94736385470>

February 24, 2021

4:00 pm

Meeting Agenda

Expected Board Attendees

Matthew Bright	Carl Honaker
Scott Bruner	John Kennett
David Buchholz	Steve O'Brien
Jonathan Clough	Colleen Reilly
Eileen Consiglio	Henry Smith
Dev Davis	Kathy Sutherland
Bill Ekern	Vinni Walia
Maya Esparza	Rusty Weekes
Leslee Hamilton	

Staff

Chris Morrissey (Executive Director)
Shelly Wang (Administrative Assistant)
Ed Moran (City Attorney's Office)

Guests

Jon Gustafson (Sharks Sports & Entertainment)
James Hamnett (Sharks Sports & Entertainment)
Richard Rocha (Solar4America Ice at San Jose)
Lori Severino (City Manager's Office)
Ben Taylor (San Jose Giants)

1. Call to Order/Roll Call/Introductions

2. General Business

- a. Presentation on the Annual Report for Solar4America Ice at San Jose
- b. Update on Activities at SAP Center at San Jose
- c. Update on Activities for the San Jose Diridon Station Area Plan
- d. Review and Approve December 2, 2020 Annual Board Meeting Minutes

3. Executive Director and Staff Reports

3.1. Executive Director (Morrissey)

- a. Accept Verbal Reports on Arena Authority Oversight
 - SAP Center at San Jose
 - Solar4America Ice at San Jose
 - Excite Ballpark Home of the San Jose Giants
- b. Accept Verbal Reports on Arena Authority Administrative Items
 - VTA/BART Downtown/Diridon Community Working Group
 - Emergency Resources Network
 - South Campus Operations Team
 - City of San Jose Emergency Resources Council

3.2. Administrative Assistant (Wang)

- a. Accept Verbal Report on Status of Activities at SAP Center at San Jose
- b. Accept Verbal Report on Status of Activities at Solar4America Ice at San Jose

4. Committee Reports

- 4.1. *Standing Executive Committee (Chair: Buchholz)*
a. Accept Verbal Report on Staff Salary Discussions for Fiscal Year 2020-21
- 4.2. *Standing Finance Committee (Chair: Bright)*
a. Review and Approve Arena Authority October, November and December 2020 Financial Reports
b. Review and Approve Interim Policy on Healthcare Benefits (verbal; see Item 4.2.c.)
c. Review and Approve Revised FY 2020-21 Arena Authority Operating Budget
- 4.3. *Standing San Jose Sports Hall of Fame Committee (Chair: Weekes)*
a. Accept Verbal Report on the 2021 San Jose Sports Hall of Fame Program Activity
- 4.4. *Standing Facilities Committee (Co-Chairs: Buchholz, Clough)*
a. Accept Verbal Reports on Facility Activities:
 - SAP Center at San Jose
 - Solar4America Ice at San Jose (Expansion Project)
- 4.5. *Standing Stadium Committee (Co-Chairs: Honaker, Kennett)*
a. Accept Capital Budget Recommendations for Excite Ballpark Home of the San Jose Giants
- 4.6. *Ad Hoc Board Recruitment Committee (Chair: Sutherland)*
a. Accept Verbal Report on Current Board Member Vacancies
- 4.7. *Standing Community Programs Committee (Chair: Bright)*
a. Accept Verbal Report on City and Community Events Program Applicant:
 - San Jose Sports Hall of Fame

5. Open Forum/Public Comments

You may speak to the Board about any discussion item that is on the agenda. You may also speak during Public Comments on items that are not on the agenda and are within the subject matter jurisdiction of the Board. Please be advised that, by law, the Board is unable to discuss or take action on issues presented during Public Comments.

6. Adjournment

All public records relating to an open session on this agenda, which are not exempt from disclosure pursuant to the California Public Records Act, that are distributed to a majority of the legislative body will be available for public inspection at the office of the San Jose Arena Authority, SAP Center at San Jose, 525 W. Santa Clara Street, San Jose CA 95113 at the same time that the public records are distributed or made available to the legislative body. To request an accommodation or alternative format for City-sponsored meetings, events or printed materials, please contact the San Jose Arena Authority at 408-977-4780 or 408-977-4779 (TTY) or contact wang@sjaa.com as soon as possible but least three business days before the meeting/event.

*** COVID-19 NOTICE ***

Consistent with the California Governor's Executive Order No. N-29-20 the San Jose Arena Authority Board of Directors meeting will not be physically open to the public and the Board members will be teleconferencing from remote locations.

Members of the public may view, participate, and listen to the meeting by following the instructions listed below.

How to attend the Arena Authority Board of Directors Meeting:

ELECTRONIC DEVICE INSTRUCTIONS:

For participants who would like to join electronically from a PC, Mac, ipad, iPhone or Android device, please click this URL: <https://zoom.us/j/94736385470>. Please ensure your device has audio input and output capabilities. During the session, if you would like to comment, please use the 'raise hand' feature in Zoom conference call. (1) Use a current, up-to-date browser: Chrome 30+, Firefox 27+, Microsoft Edge 12+, Safari 7+. Certain functionality may be disabled in older browsers including Internet Explorer. Mute all other audio before speaking. Using multiple devices can cause an audio feedback. (2) Enter an email address and name. The name will be visible online and will be used to notify you that it is your turn to speak. (3) When the Chair calls for the item on which you wish to speak, click on "raise hand." Speakers will be notified shortly before they are called to speak.

TELEPHONE DEVICE INSTRUCTIONS:

For participants who would like to join by phone, please dial +1-669-900 6833. When prompted, enter meeting ID: 947 3638 5470. Click *9 to raise a hand to speak.

All public records relating to an open session on this agenda, which are not exempt from disclosure pursuant to the California Public Records Act, that are distributed to a majority of the legislative body will be available for public inspection at the office of the San Jose Arena Authority, SAP Center at San Jose, 525 W. Santa Clara Street, San Jose CA 95113 at the same time that the public records are distributed or made available to the legislative body. To request an accommodation or alternative format for City-sponsored meetings, events or printed materials, please contact the San Jose Arena Authority at 408-977-4780 or 408-977-4779 (TTY) or contact wang@sjaa.com as soon as possible but least three business days before the meeting/event.

February 15, 2021



MEMORANDUM

TO: Chris Morrissey
San Jose Arena Authority

FROM: Richard Rocha

DATE: February 12, 2020

RE: 2019-2020 Sharks Ice at San Jose Annual Report

Chris,

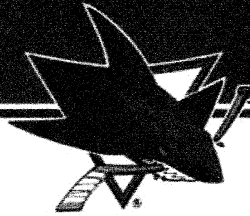
Construction on our facility expansion is well underway. At this point, the significant work of demolition, underground utilities, slab on grade and seismic fire walls have been constructed. In the coming months we look forward to our building taking shape with steel erection and interior spaces beginning to take form. This expansion has come with lots of hard work by our group and City staff to bring this project life. We are very excited for our community and thank you for your support!

Please find the annual report for fiscal year 2019-20 at Sharks Ice at San Jose. As we know the Covid-19 pandemic has turned our society upside down and our facility was no exception. Our doors were shuttered on March 27th per County directives and re-opened June 8th to kick off our annual Sharks Summer Hockey School after implementing comprehensive Covid-19 safety protocols to ensure our patrons could enjoy our ice facilities.

We continued to operate our facility at a level as low as 10% of capacity per County directives through the end of FY 20. Despite this challenging environment, our rink community showed their passion and loyalty to our ice sports programming with strong participation in cohort-based youth ice skating and hockey. Despite Covid-19 closures knocking out 4 months of our operation, this fiscal year we had 80,690 public skating customers.

Thanks to Chris for all his efforts. We continue to have strong relationships with all the "South Campus" stakeholders and kudos to him for continuing to bring the group together. With our





facility expansion underway and the construction of the SJSU parking garage, we are excited for the hustle and bustle to return in our neighborhood in the short term.

Hockey

Youth-in house hockey – Currently Sharks Ice offers two separate seasons (winter/summer). We changed our in-house model to comply with the new ADM directive from USA Hockey. In 2013, we were named a “Model Club” by USA Hockey for our successes. In-house hockey is designed for pure development and the fun of the game. Last season, we had 43 teams and **557 players** in our winter season. These programs offer participation twice weekly, one mid-week practice and one weekend game. Teams are picked by the hockey department to ensure parity. Ice times are based on age grouping. Traditionally, in-house hockey receives some of the most desirable ice time, due to the fact it is the feeder program for the Tier and Travel program. This program was halted at the completion of the Winter Season due to the Covid-19 closure.

Adult in-house hockey – Sharks Ice currently offers 11 different skill levels for our adult customers. We currently have the largest adult hockey program in the US and have been recognized by USA Hockey as being the largest for the past 10 years. In 2019-2020 we had **2,621** adult players in San Jose. Our season was cut short by a few games due to Covid-19 closures and did not host a Summer season. A major concern coming out of Covid-19 is that our adult players have been off the ice for a full year. While we have been in constant communication with this group, we are concerned with retention due to the time off.

Jr. Sharks Hockey Club –The Jr. Sharks Hockey Club is currently the 2nd largest amateur hockey club in California with **524 participants/families fielding 29 teams** (20 boy’s teams/ 9 girl’s teams). The program consists of three levels, Tier AA/AAA, Travel A/B, and Girls/Women’s. Our club participants were most impacted by the lack of Spring programming due to Covid-19 closures.

Girls/Women’s Hockey – Girls/women’s hockey has continued to grow here in the Bay Area and our Jr Sharks Girls/women’s program now has 170 participants. The number of participants has doubled in the past 5 years.

Sharks High School Hockey Program – Due to the popularity of our High School program, other venues in the area are now offering High School hockey. Furthermore, it has become so popular that USA Hockey now has a National Championship tournament dedicated to High School





hockey. This is very encouraging for the future of our sport! Due to the rapid rise and future importance of the High School Program, we have hired a full time High School Hockey Coordinator. In 2019-2020 we had a total number of 37 high school teams with 650 participants. We also receive an annual grant from the NHL to help grow our HS program. Our high school participants were most impacted by the lack of Spring programming due to Covid-19 closures.

Drop-in Hockey –Sharks Ice offers drop-in hockey every Monday – Friday from noon-1:30pm.

Figure Skating

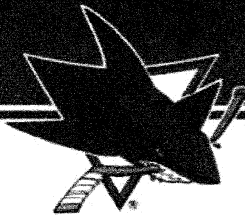
Lesson Programming –Sharks Ice has a thriving learn to skate program. Lesson series are offered quarterly and parents and participants have the choice to participate during the week or on weekends. We designate our best ice time to accommodate families and young children. Last season we had 4,072 children and adults go through our lesson programs. Growth in this program is a clear indicator for future success. Our learn to skate program did not host a Spring or Summer lesson series due Covid-19 closures.

Freestyle/Figure Skating –Sharks Ice offers a large quantity of private ice for aspiring figure skaters in California. This year we had 16,386 freestyle sessions. The ice time is usually Monday - Friday very early in the morning (before school). Peninsula Figure Skating Club buys ice weekly for their members. Solar4Amerca Ice is very fortunate to have nationally recognized coaches to attract and teach our figure skating patrons. During months we were allowed to operate due to Covid – 19 impacts, we offered youth cohort based skating camps which were at full capacity and enjoyed by many thankful customers.

Dance Programming –Sharks Ice is currently one of four sites in the United States that has a high-end Ice Dance Program. Headed up by Sergi and Marina Ponamaranko, couples from all over the world come to San Jose for instruction.

Public Skating - With the addition of the 4th rink, public session is offered daily. We had 80,690 customers skate this fiscal year in our public sessions. This number represents 8 months of public skate participation and looks to be one of the last components of our programming allowed to return due to Covid-19 re-opening directives.





Other Programming

Curling - We are one of five ice rinks in Northern California that offers the sport of curling. We have the largest arena curling club in the United States. We have a thriving curling program and three curling leagues, one in San Jose, Fremont and Oakland. With the popularity of curling during the Olympics in 2014 and 2018, interest in the sport has exploded. Most of our corporate events now involve curling opposed to broomball due to its low-impact nature. While Covid-19 negatively impacted this segment of our business, we do expect a resurgence of interest due to the upcoming Winter Olympics in 2022.

Speed Skater Session - Every Sunday morning Sharks Ice offers 1.5 hours of ice to local speed skaters.

Ice Dance Session - For Ice Dancers only (very recreational) is offered Sunday mornings.

Community Programs-

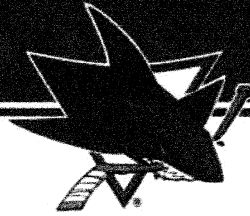
Sharks Ice Free Use Program - Sharks Ice offers to at risk school children from San Jose the ability to skate free during a school session. The children participate on public session ice. For 2019-2020, we had a total of 2,088 kids participated in this program, which translates to \$36,540 in donation. **Since the building has opened, we have provided \$1,786,460 to this program.** This program was greatly impacted as unfortunately we missed many of our annual end of school year and summer field trips due to Covid-19 closures. *See attached document for detail of community groups who attended this program.

Sharks Ice Special Needs Program - Every Friday, Sharks Ice makes 1.5 hrs. of ice for our special needs program. This program becomes more and popular from year to year. For the past two years we have had a waiting list for every session we have offered for special needs.

Sharks Ice Free Use Lessons- Every quarter, we give 12 scholarships for free lesson series to children within the community.

Home school Fridays - For a nominal fee (\$11/person), home school children and families can participate in the sport of ice-skating. We also hold home school lessons.





Economic Impacts-

It is important to note the Sharks Ice continues to be a leader in the community regarding booking hotel rooms in San Jose. For the 2019-2020 fiscal year, we provided 3,692 (3,077 provided by Room Roster plus 20% factor) hotel rooms to the City of San Jose and surrounding area. We continue to see over 1 million visitors per year.

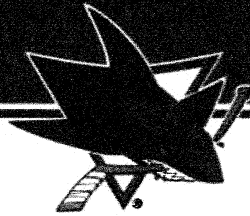
Sharks Ice at San Jose, the Facility-

We are very proud of all the recent upgrades made to the facility as this allows us to be regarded as one of the top ice recreational facilities in North America. It is important to note that during this expansion several critical infrastructure improvements are also being made to the existing building such as: rebuilding rink 3 refrigeration and HVAC components, site lighting, BMS, security and restroom modernization. The goal is to make sure the entire facility flows and that you cannot tell from a new building to a 28-year-old building.

Maintenance Expenditures – In 2019-2020, Sharks Ice LLC spent the following dollars on the facility:

a. Labor	\$ 1,295,652 (custodians, leads, ice techs, and cashiers)
Labor –Engineers	\$ 30,831
b. Build Ground/Maint.	\$ 92,221 (landscape, parking lot, trash, fire etc.)
c. Zamboni Operation	\$ 68,663 (propane, maintenance)
d. HVAC	\$ 27,558 (maintenance and repair)
e. Electrical	\$ 20,517 (maintenance and repair)
f. Water Treatment	\$ 37,140
g. Plumbing	\$ 27,450
h. Ice Plant	\$ 59,838 (material/labor, includes cooling towers)





Mechanical/Capital Improvements approved for 2019-20

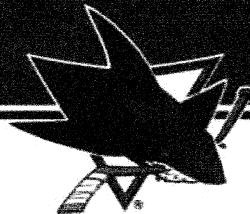
1.	Audio Visual	\$15,000	complete
2.	Doors and Frames	\$20,000	completed
3.	Roll up doors	\$5,000	completed
4.	Elevator	\$175,000	deferred
5.	Faucet/Toilet	\$15,000	completed
6.	Boiler	\$30,000	in progress
7.	Water treatment	\$35,000	completed
8.	Nets Graphics Edger	\$15,000	completed
9.	Building Automation	\$25,000	completed
10.	Lighting Systems	\$490,000	completed
11.	Painting	\$40,000	completed
12.	Roof	\$10,000	completed
13.	Scoreboard	\$10,000	completed
14.	Security	\$22,000	completed
15.	Skates	\$10,000	completed
16.	Zamboni	\$150,000	completed
17.	Unanticipated Repairs	\$75,000	completed

Sharks Ice at San Jose wish list

1. Resume 100% of programming...
2. Continued great weather to keep on schedule for our construction project...

In conclusion, we are very excited to extend our management contract with the City and continue our partnership with the Arena Authority for the next 30 years. We continue to make





tremendous strides by making Sharks Ice at San Jose the premier ice facility in North America. I want to thank the Arena Authority Board for its continued support.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "R Rocha".

Richard Rocha

General Manager

Solar4America Ice at San Jose

Sharks Ice LLC



2019-20 FREE USE PROGRAM						
SHARKS ICE AT SAN JOSE						
City #	Agency	Date	Group#	Total Discount		
95120	Camp San Jose @ Vista Park	7/2/2019	100	\$ 870.00		
95120	Camp San Jose @ Almaden	7/3/2019	125	\$ 1,812.50		
95124	Camp San Jose @ Camden	7/5/2019	100	\$ 870.00		
95123	Camp San Jose @ Southside Community Center	7/5/2019	100	\$ 870.00		
95128	City of San Jose - Bascom Community Center	7/11/2019	50	\$ 478.50		
95124	City of San Jose - Camden Teen Ctr	7/16/2019	16	\$ 232.00		
95135	City of San Jose Evergreen Community Center	7/17/2019	105	\$ 1,522.50		
95122	City of San Jose - Welch Park	7/18/2019	20	\$ 290.00		
95116	City of San Jose Camp Superstuff Asthma Camp	7/23/2019	48	\$ 792.00		
95128	City of San Jose - Bascom	7/24/2019	66	\$ 957.00		
95120	City of San Jose - Almaden Lake Park	7/31/2019	112	\$ 1,624.00		
95136	Emma Prusch Park	8/1/2019	112	\$ 1,624.00		
95116	City of San Jose	8/2/2019	90	\$ 1,305.00		
95125	City of San Jose - Willow Glen Community Center	8/7/2019	65	\$ 942.50		
95118	City of San Jose - Mayfair CC	8/8/2019	40	\$ 580.00		
95133	Family Supportive Housing	8/8/2019	17	\$ 245.50		
95118	City of San Jose - Mayfair CC	8/15/2019	60	\$ 870.00		
95136	Emma Prusch Park	8/22/2019	112	\$ 1,624.00		
95112	Uplift Services	12/2/2019	16	\$ 232.00		
95112	Uplift Services	12/27/2019	35	\$ 507.50		
95110	City of San Jose - Mayfair CC	1/10/2020	50	\$ 435.00		
95126	City Year, San Jose (Arbuckle Elementary School)	1/23/2020	55	\$ 797.50		
95128	City of San Jose - Bascom Teen Center	1/29/2020	50	\$ 217.50		
95125	Willow Glen Community Center	2/13/2020	60	\$ 870.00		
95128	San Jose - Bascom Community Center - Teen Program	2/14/2020	15	\$ 217.50		
95112	Uplift Family Services	2/18/2020	22	\$ 290.00		
95120	City of San Jose: Almaden Lake Park	2/19/2020	45	\$ 652.50		
95120	CSI - PRNS Department (Almaden Community Center)	2/20/2020	56	\$ 812.00		
95135	CSI (Afterschool)	2/20/2020	24	\$ 348.00		
95112	Uplift Family Services	2/21/2020	125	\$ 1,812.50		
95111	Lairon College Prep Academy CORAL Program	2/26/2020	110	\$ 1,595.00		
95122	Alpha Blanca Schools	2/27/2020	87	\$ 1,261.50		
	COVID - 19 Closures Impacted remainder of year					
			2088	\$ 27,558.00		

YEAR TO DATE:	General Admission	Free use
1994	4,025	\$ 27,330.00
1995	11,960	\$ 86,955.00
1996	12,870	\$ 95,208.00
1997	13,566	\$ 97,894.00
1998	9,985	\$ 82,649.00
1999	9,324	\$ 80,935.00
2000	7,920	\$ 87,999.00
2001	8,726	\$ 81,568.00
2002	8,548	\$ 85,513.00
2003	7,694	\$ 78,878.00
2004	6,769	\$ 87,762.00
2005	6,769	\$ 63,338.90
2005/2006	5,018	\$ 51,935.00
2006/2007	3,859	\$ 45,102.00
2007/2008	6,623	\$ 87,987.00
2008/2009	6,490	\$ 78,027.00
2009/2010	4,266	\$ 56,272.00
2010/2011	4,903	\$ 61,435.00
2011/2012	4,779	\$ 54,944.00
2012/2013	3,956	\$ 45,688.55
2013/2014	4,080	\$ 48,828.00
2014/2015	1,713	\$ 45,210.00
2015/2016	5,197	\$ 59,765.50
2016/2017	5,150	\$ 67,275.00
2017/2018	3,812	\$ 49,556.00
2018/2019	4,584	\$ 61,884.00
2019/2020	2088	\$ 36,540.00

174,652 \$ 1,786,459.95

San Jose Arena Authority

Annual Meeting of the Board of Directors Zoom Virtual Meeting

Link: <https://zoom.us/j/97120769768>

December 2, 2020

4:00 pm

Meeting Minutes

Board Members in Attendance

Matthew Bright	Leslee Hamilton
Scott Bruner	John Kennett
David Buchholz	Steve O'Brien
Jonathan Clough	Colleen Reilly
Eileen Consiglio	Kathy Sutherland
Dev Davis	Rusty Weekes
Bill Ekern	

Board Members not in Attendance

Maya Esparza	Henry Smith
Carl Honaker	Vinni Walia

Staff in Attendance

Chris Morrissey (Executive Director)
Shelly Wang (Administrative Assistant)
Ed Moran (City Attorney's Office)

Guests in Attendance

Ken Caveney (Sharks Sports & Entertainment)
Jon Gustafson (Sharks Sports & Entertainment)
James Hamnett (Sharks Sports & Entertainment)
Dan Orum (San Jose Giants)
Ben Taylor (San Jose Giants)
Louansee Moua (Council District 6)

1. **Call to Order/Roll Call/Introductions.** The Arena Authority convened the Annual Meeting of the Board of Directors at 4:02 pm.
2. **General Business**
 - a. **Update on Activities at SAP Center at San Jose and Solar4America Ice at San Jose.** Jon Gustafson, Vice-President of Sharks Sports & Entertainment, updated the Board on the SAP Center at San Jose capital improvement projects (arena floor and south door escalators) and the progress of the Solar4America Ice at San Jose expansion project.
 - b. **Update on Activities for the San Jose Diridon Station Area Plan.** Bill Ekern, City of San Jose, provided an update on the Diridon Station Area Plan.
 - c. **Review and Approve October 28, 2020 Regular Board Meeting Minutes.** Approved with 8 approvals, 2 abstentions (Sutherland and Weekes), . 1st: Kennett, 2nd: Buchholz.
3. **Executive Director and Staff Reports**
 - 3.1. **Executive Director (Morrissey)**
 - a. **Accept Reports on Arena Authority Oversight**
 - **SAP Center at San Jose.** Letters were sent to the City's Department of Planning, Building and Code Enforcement for the Diridon Station Arena Plan and the Downtown West Mixed-Use Plan (Google project). The issue of maintaining parking levels as called out in the Arena Management Agreement continues to be a top priority. See agenda item 3.1.a. in board packet materials.

- Solar4America Ice at San Jose (Verbal). Due to the coronavirus pandemic, ice programs have been suspended.
- Excite Ballpark Home of the San Jose Giants (Verbal). See agenda item 4.5.a.

b. Accept Verbal Reports on Arena Authority Administrative Items

- VTa/BART Downtown/Diridon Community Working Group. A Framework for Completions was shared with the Board. Executive Director Morrissey advised VTA staff to engage Google in future CWG meetings.
- Emergency Resources Network. Team San Jose has been very active during the pandemic, including housing and feeding 250 people on-site and providing meals for 15,000 people per week. With virus cases surging, the ERN's leadership team discussed measures to take in the event hospitals run out of on-site space.
- South Campus Operations Team. Construction in the south campus area includes the expansion of Solar4America Ice at San Jose, building a number of new sports facilities and a 1,500 space parking garage at San Jose State University and the construction of a new San Jose Fire Training Center just south of Excite Ballpark Home of the San Jose Giants.
- City of San Jose Emergency Resources Council. No report.

3.2. Administrative Assistant (Wang)

- a. Accept Verbal Report on Status of Activities at SAP Center at San Jose. The NHL is targeting January 2021 for the start of the upcoming hockey season.
- b. Accept Verbal Report on Status of Activities at Solar4America Ice at San Jose. Due to the recent Santa Clara County COVID mandates, all hockey programming at Solar4America Ice at San Jose has been suspended.

4. Committee Reports

4.1. Standing Executive Committee (Chair: Buchholz)

- a. Accept Report on Board Committee Assignments. See agenda item 4.1.a.
- b. Update on Staff Salary Discussions. The Executive Committee is planning to take action on this item in January 2021.

4.2. Standing Finance Committee (Chair: Bright)

- a. Review and Approve Arena Authority Fiscal Year 2019-20 Financial Report. Approved with 10 approvals. 1st: Bright, 2nd: Hamilton.

4.3. Standing San Jose Sports Hall of Fame Committee (Chair: Weekes)

- a. Accept Verbal Report on the 2020 San Jose Sports Hall of Fame Program Activity. The San Jose Sports Hall of Fame premiered "The Valley of Champions" on NBC Sports Bay Area.

4.4. Standing Facilities Committee (Co-Chairs: Buchholz, Clough)

- a. Accept Verbal Reports on Facility Activities:
 - SAP Center at San Jose. See agenda item 2.a.
 - Solar4America Ice at San Jose (Expansion Project). See agenda item 2.a.

4.5. Standing Stadium Committee (Co-Chairs: Honaker, Kennett)

- a. Review and Approve Capital Budget for Excite Ballpark Home of the San Jose Giants. Approved with 10 approvals. 1st: Buchholz, 2nd: O'Brien.

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- 4.6. Ad Hoc Board Recruitment Committee (Chair: Sutherland)
- a. Accept Report on Board Member Reappointments:
Scott Bruner, John Kennett and Vinni Walia. See agenda item 4.6.a.
 - b. Accept Memorandum on Current Board Member Vacancies. The Arena Authority continues to seek three new Board members and has extended the submittal deadline to the end of January.
- 4.7. Standing Community Programs Committee (Chair: Bright)
- a. Accept Verbal Report on City and Community Events Program Applicant:
 - San Jose Sports Hall of Fame. The San Jose Sports Hall of Fame has announced their 2021 inductees and hopes to host their annual induction and dinner in Spring 2021.
5. Open Forum/Public Comments. None.
6. Adjournment. The meeting adjourned at 5:02 pm.

Submitted by:



Shelly Wang

San Jose Arena Authority

Budget vs. Actuals: FY 2020-2021 Operating Budget - FY21 P&L

October - December, 2020

SJAA Board Meeting

February 24, 2021

Agenda Item 4.2.a.

	OCT 2020		NOV 2020		DEC 2020		TOTAL	
	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET
Revenue								
Additional Rent for Solar4America Ice at San Jose		4,288		4,288		4,288	\$0	\$12,864
City Funding		19,538	23,546	19,538		19,538	\$23,546	\$58,615
Interest Earned	2	4	2	4	2	4	\$6	\$13
Total Revenue	\$2	\$23,830	\$23,548	\$23,830	\$2	\$23,830	\$23,552	\$71,491
GROSS PROFIT	\$2	\$23,830	\$23,548	\$23,830	\$2	\$23,830	\$23,552	\$71,491
Expenditures								
General Operations/Administrative							\$0	\$0
Bank Charges & Fees	10	21	10	21	10	21	\$30	\$62
Board Expense		208		208		208	\$0	\$625
Bookkeeping Services	90	125	106	125	90	125	\$286	\$375
CPA/Annual Audit Services		167		167		167	\$0	\$500
Delivery and Postage		21		21		21	\$0	\$62
Equipment Lease/ Maintenance/PO Box	117	125	117	125	117	125	\$351	\$375
Insurance		667		667		667	\$0	\$2,000
Miscellaneous Operating Reserve		250		250		250	\$0	\$750
Office Expense	-77	167	45	167	45	167	\$13	\$500
Office Supplies		42		42		42	\$0	\$125
Subscriptions/Dues	215	133	114	133	104	133	\$433	\$400
Telephone/FAX	88	125	89	125	89	125	\$266	\$375
Total General Operations/Administrative	443	2,050	481	2,050	455	2,050	\$1,379	\$6,150
Personnel and related expenses							\$0	\$0
Employee Benefits	1,033	1,283	998	1,283	1,488	1,283	\$3,518	\$3,850
Payroll Expense							\$0	\$0
Payroll Fees	36	83	36	83	36	83	\$108	\$250
Payroll Taxes	520	1,333	460	1,333	460	1,333	\$1,441	\$4,000
Salaries	18,786	18,377	17,071	18,377	22,708	18,377	\$58,565	\$55,131
Total Payroll Expense	19,343	19,794	17,567	19,794	23,204	19,794	\$60,114	\$59,381
Total Personnel and related expenses	20,375	21,077	18,566	21,077	24,691	21,077	\$63,632	\$63,231
Professional Services					1,500		\$1,500	\$0
Program Expenses							\$0	\$0
Business Meetings.Meals		83		83		83	\$0	\$250
Collateral Materials		42		42		42	\$0	\$125
SHOF		333		333		333	\$0	\$1,000
Total Program Expenses		458		458		458	\$0	\$1,375
Total Expenditures	\$20,819	\$23,585	\$19,047	\$23,585	\$26,646	\$23,585	\$66,512	\$70,756
NET OPERATING REVENUE	\$ -20,816	\$245	\$4,501	\$245	\$ -26,644	\$245	\$ -42,960	\$735
NET REVENUE	\$ -20,816	\$245	\$4,501	\$245	\$ -26,644	\$245	\$ -42,960	\$735

SAN JOSE ARENA AUTHORITY
FY 2020-21 REVISED OPERATING BUDGET

Operating Expenses	FY 2020-21	FY 2020-21	Budget
Account Names	Approved	Revised	Variance
<u>Personnel and Related Expenses</u>			
Employee Salaries	220,525	220,525	0
Employee Benefits	7,300	7,300	0
Health-In-Lieu (July to Feb) & Health Insurance (Mar to June)	5,700	12,925	7,225
Payroll Taxes / Payroll Fees	17,000	17,000	0
Retirement (Simple IRA)	4,500	4,500	0
Vehicle Operation	<u>2,400</u>	<u>2,400</u>	<u>0</u>
Subtotal	257,425	264,650	7,225
<u>Professional Services</u>			
CPA / Annual Financial Services	2,000	2,000	0
Contractual Services / Collateral Materials	500	500	0
Monthly Bookkeeping Services	<u>1,500</u>	<u>1,500</u>	<u>0</u>
Subtotal	4,000	4,000	0
<u>Program Expenses</u>			
Board Expenses	2,500	2,500	0
Business Meetings / Meals / SJ Sports Hall of Fame	<u>5,000</u>	<u>5,000</u>	<u>0</u>
Subtotal	7,500	7,500	0

SAN JOSE ARENA AUTHORITY
FY 2020-21 REVISED OPERATING BUDGET

Operating Expenses	FY 2020-21	FY 2020-21	Budget
Account Names	Approved	Revised	Variance
<u>General Operations</u>			
Bank Charges / Delivery / Postage	500	500	0
Equipment Lease and Maintenance	1,500	1,500	0
Insurance	8,000	8,000	0
Telephone	1,500	1,500	0
Office Expenses / Supplies	2,500	2,500	0
Subscription Dues / Memberships	1,600	1,600	0
Miscellaneous Operating Reserves	3,000	3,000	0
Subtotal	<u>18,600</u>	<u>18,600</u>	<u>0</u>
TOTAL	<u>287,525</u>	<u>294,750</u>	<u>7,225</u>

Operating Revenues	FY 2020-21	FY 2020-21	Budget
Account Name	Approved	Revised	Variance
City Funding	234,460	234,460	0
Additional Rent for Solar4America Ice at San Jose	51,455	75,000	23,545
Interest Earned	50	50	0
TOTAL	<u>285,965</u>	<u>309,510</u>	<u>23,545</u>
Operating Income / Loss	<u>-1,560</u>	<u>14,760</u>	<u>16,320</u>

Revised: 01.26.21

San Jose Arena Authority

Memorandum

To: Nanci Klein, Economic Development/Real Estate
Walter Lin and Ryan Rucker, Department of Public Works
Claudia Chang, City Manager's Budget Office

From: Chris Morrissey, Executive Director

Subject: Recommendations for Capital Projects at Excite Ballpark Home of the San Jose Giants

Date: December 8, 2020

Since 2008, the San Jose Arena Authority has served as custodian to the management agreement between the City of San Jose and the Baseball Acquisition Company (BAC/San Jose Giants) for Excite Ballpark Home of the San Jose Giants. One of the oldest professional baseball stadiums in the United States, the 78-year old ballpark is the home of the San Jose Giants.

On December 2, the San Jose Arena Authority Board of Directors approved a stadium capital budget plan for Fiscal Year 2020-21. Below is a list of recommended stadium capital improvements approved by the Board:

<u>Item</u>	<u>Cost</u>
• Replace Right Field Bleachers With Safe Outdoor Space for Patrons	\$95,000
• Build Player Training Space Along the Right Field Area	\$25,000
• New Patron Safety Netting From the Grand Stands to Each Foul Pole	\$20,000
• Grand Total	*\$140,000

**Any proposed costs that exceed the San Jose Giants total payment to the City will be absorbed by the Giants. Please see the stadium funding details below.)*

Beginning in 2019, the San Jose Giants signed a three-year stadium naming-rights agreement with Excite Credit Union. The original annual naming-rights payments are listed below:

Term Year I (2019): \$65,000
Term Year II (2020): \$105,000
Term Year III (2021): \$105,000

With the cancellation of the 2020 California League baseball season due to the Coronavirus pandemic, the adjusted Excite Credit Union payment for 2020 is listed below. Also listed is the Giants' minimum annual payment made to the City (as determined in the management agreement with no games played) and will be directed to stadium capital improvements:

<u>Item</u>	<u>Payment</u>
• 2019 Excite Credit Union Naming Rights Payment	\$65,000
• 2020 Excite Credit Naming Rights Payment (50% of annual payment)	\$52,500
• 2020 Anticipated San Jose Giants Payment to the City of San Jose	\$12,000
• Grand Total	\$129,500

**Recommendations for Capital Projects at Excite Ballpark
Home of the San Jose Giants
December 8, 2020
Page 2**

As you recall during the stadium tour, we inspected and discussed the rapid deterioration of the stadium on-site parking lot. Besides the poor surface conditions of the parking lot, which in areas are public hazards, there was also the issue of removing a chain-linked fence behind the stadium. Removing the fence and clearing out and paving the area would add 35-40 new, on-site parking spaces. With construction moving forward at Solar4America Ice at San Jose, this would be an appropriate time to continue discussions to replace the on-site Excite Ballpark parking lot. Under normal circumstances, the stadium and ice center have year-round access to the lot. In recognizing this, we should take the opportunity to find funding to ensure the safety, function and longevity of the aging, crumbling stadium parking lot.

If you have any comments or questions about the stadium, the capital program or the on-site parking lot, please feel free to contact me.

- c. Members of the Arena Authority Board of Directors
Jon Gustafson, Sharks Sports & Entertainment
Daniel Orum, San Jose Giants
Richard Rocha, Solar4America Ice at San Jose
Ben Taylor, San Jose Giants