


CITY COUNCIL ACTION REQUEST

DEPARTMENT(S) Finance	CEQA Not a Project, File No. PP17-003, Agreements/Contracts (New or Amended) resulting in no physical changes to the environment.	COORDINATION City Attorney's Office; City Manager's Budget Office; Fire Department; Department of Public Works	Director Approval /s/ Maria Öberg
COUNCIL DISTRICT(S) Citywide			CMO Approval  6/4/25

SUBJECT: Actions Related to the Purchase Order with Kalmikov Enterprises, Inc. dba Fire Apparatus Solutions for a Tractor-Drawn Aerial Fire Apparatus

RECOMMENDATION

Adopt a resolution authorizing the City Manager or her designee to:

- a) Execute a purchase order with Kalmikov Enterprises, Inc. dba Fire Apparatus Solutions (Rialto, CA) for a tractor-drawn aerial fire apparatus for a three-year term beginning on or about June 18, 2025, and ending on or about June 17, 2028, for a not-to-exceed amount of \$2,905,848; and
- b) Approve a contingency of \$500,000 for unanticipated modifications to the fire apparatus order and specifications, subject to the appropriation of funds.

BASIS FOR RECOMMENDATION

The Public Works Department Fleet Management Division is responsible for overseeing the City's vehicle fleet, including various apparatuses used by the Fire Department to respond to fire emergencies and other public safety issues. The City requires new tractor-drawn aerial apparatuses to replace existing equipment due to age and utilization. New apparatuses will help minimize Fire Department operational impacts and are essential for the delivery of public safety related services. Authorizing the City Manager or her designee to take this action will allow the City to purchase an additional new fire apparatus to replace and modernize the Fire Department's existing fleet.

Due to multi-year build timelines, the City has explored various solutions for apparatus procurements to meet both immediate and long-term needs; this includes other public agency cooperative agreements. For this action, the City is leveraging pricing from a cooperative agreement between Sourcewell, a State of Minnesota local government unit and Rev Group, Inc. (contract number 113021-RVG-4) for firefighting apparatuses. Fire Apparatus Solutions is an authorized dealer under the cooperative agreement. The Sourcewell agreement was competitively solicited, and the City's use of this cooperative agreement is consistent with San José Municipal Code Section 4.12.225.B.3, Public Agencies Purchases. Approval of this recommendation will allow the City to purchase a new fire apparatus to replace and modernize the Fire Department's existing fleet.

COMMISSION RECOMMENDATION AND INPUT

No commission recommendation or input associated with this action.

COST AND FUNDING SOURCE

The recommended action relating to this purchase order of \$2,905,848 is funded by the Fire Apparatus Replacement appropriation in the General Fund. Funding is included in the 2025-2027 Proposed Biennial Capital Budget, which was released on April 26, 2025 and is scheduled to be reviewed on June 10, 2025, and adopted on June 17, 2025 by the City Council.

FOR QUESTIONS CONTACT: Albie Udom, Deputy Director of Finance – Purchasing and Risk Management, at Albie.Udom@sanjoseca.gov.