



Business
Development
& Investment



Clean, Safe and Housed



Public Realm & Activation



Arts & Entertainment Culture





23,000 residents



4,078 homes approved



336 homes being built



\$2,550 avg. 1-bedroom apartment





25,000 jobs in the Downtown core (BID)



TAT 31% office office vacancy



2M square feet recently built office



\$3.59 per square foot avg. office asking rent





265 OCApermitted event days



+22% City theater attendance vs. pre-pandemic



hotel occupancy (+27%)



OCA event attendance

Downtown By the Numbers: % of Mobile Device Pings as Compared to 2019

City (Downtown Core)	Weekend	Office Hours	Nights & Weekends	Overall Total
San José	103%	86%	116%	97%
San Diego	94%	69%	100%	80%
Oakland	100%	64%	100%	74%
San Francisco	99%	57%	95%	67%
Sacramento	87%	53%	93%	66%

Business Development and Investment: Office Leasing, Construction, Sales



Office Leasing







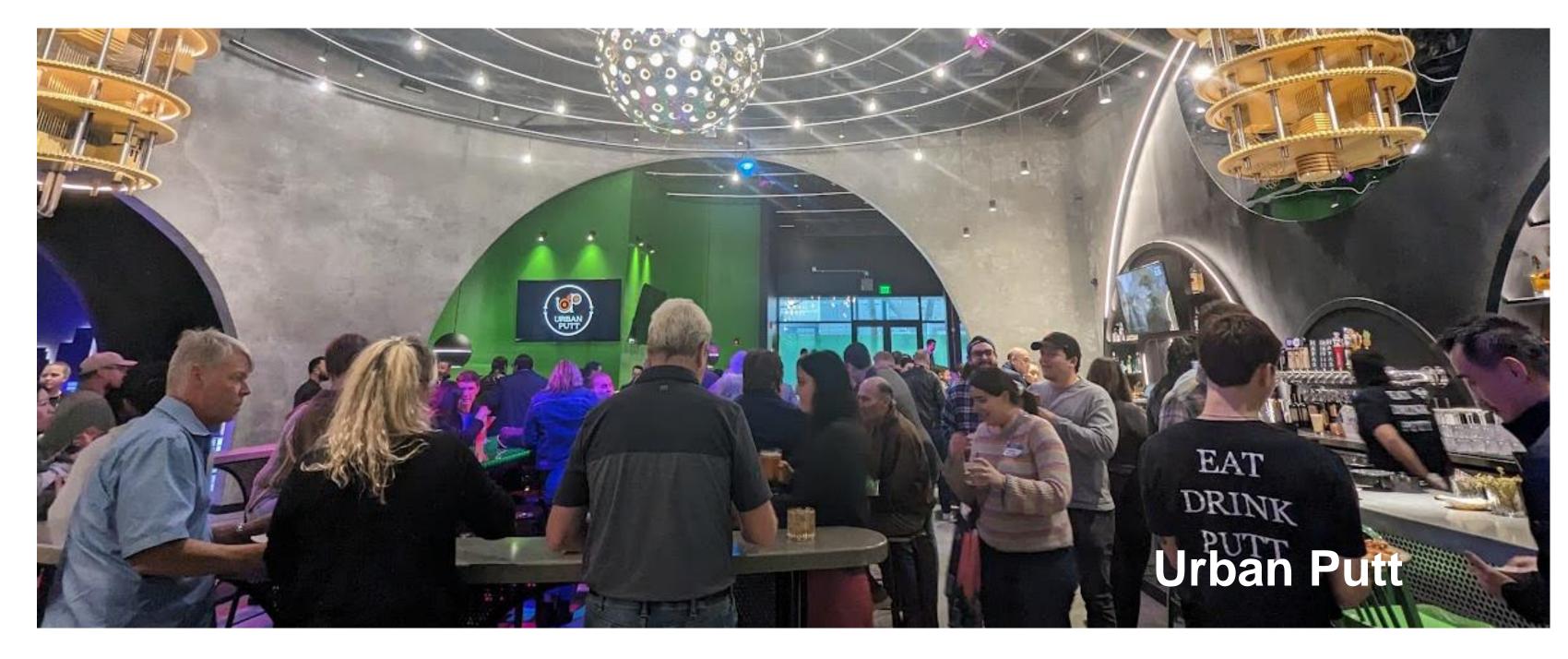




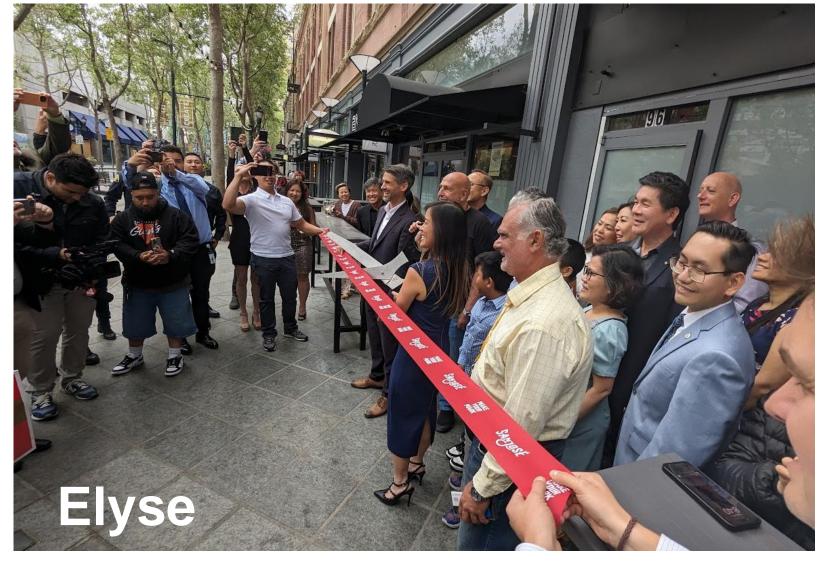




Business Development: Ground-Floor Commercial













Business Development: Downtown Pop-Up Program Plant Slut PASEO DE LA COMPANSION Suenos: Cositas Contreras, **Bad Witch Crystals** La Paloma Imports, MiGi Cera Candles

Business Development and Investment: Residential Activity

Vital Signs

\$2,730 average rent (all unit types)

2% rent growth YoY

4,078 high-rise units approved but not yet started.

One major apartment sale: The James: **\$74M**, \$391,000 per unit

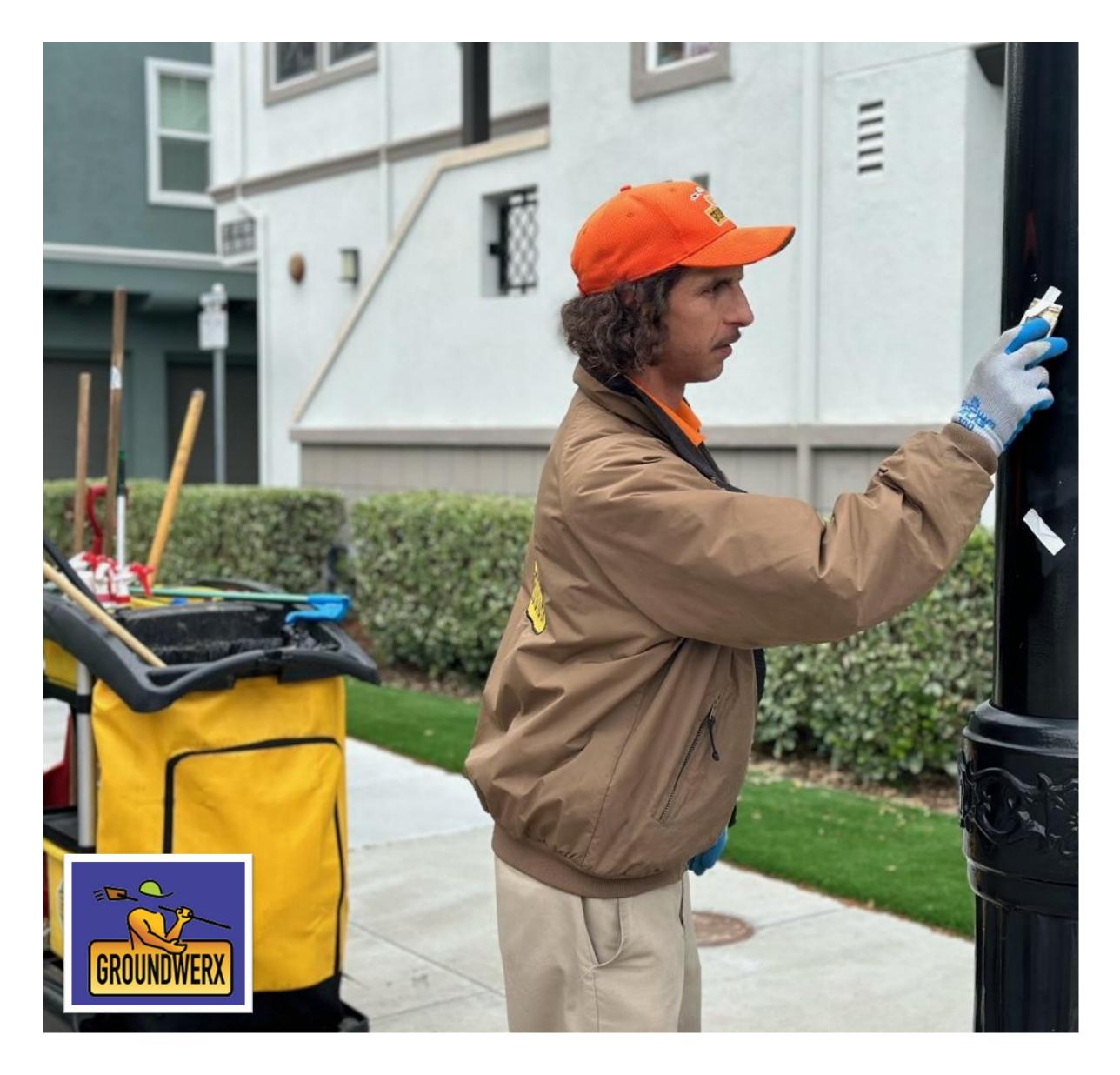
The Fay: **336** homes to be delivered late 2024.

Trends and Tidbits

- Interest rates stifling construction starts.
- New-unit deliveries fell over last year.
- Newer properties still in lease-up, leading to elevated overall vacancy.
- Growing student base, future job prospects key to momentum.



Clean, Safe and Housed: Cleanliness and Public Safety



FY 23-24 Highlights

- Expansion of Groundwerx service area following PBID renewal
- Gateways Program cleanups of key Downtown on/offramps
- Development of Downtown Resource
 Guide for clean-and-safe concerns
- Launch of Community Service Officer Downtown Detail
- Return of Field Training Officer Program to Downtown
- Continuation of Downtown Foot Patrol

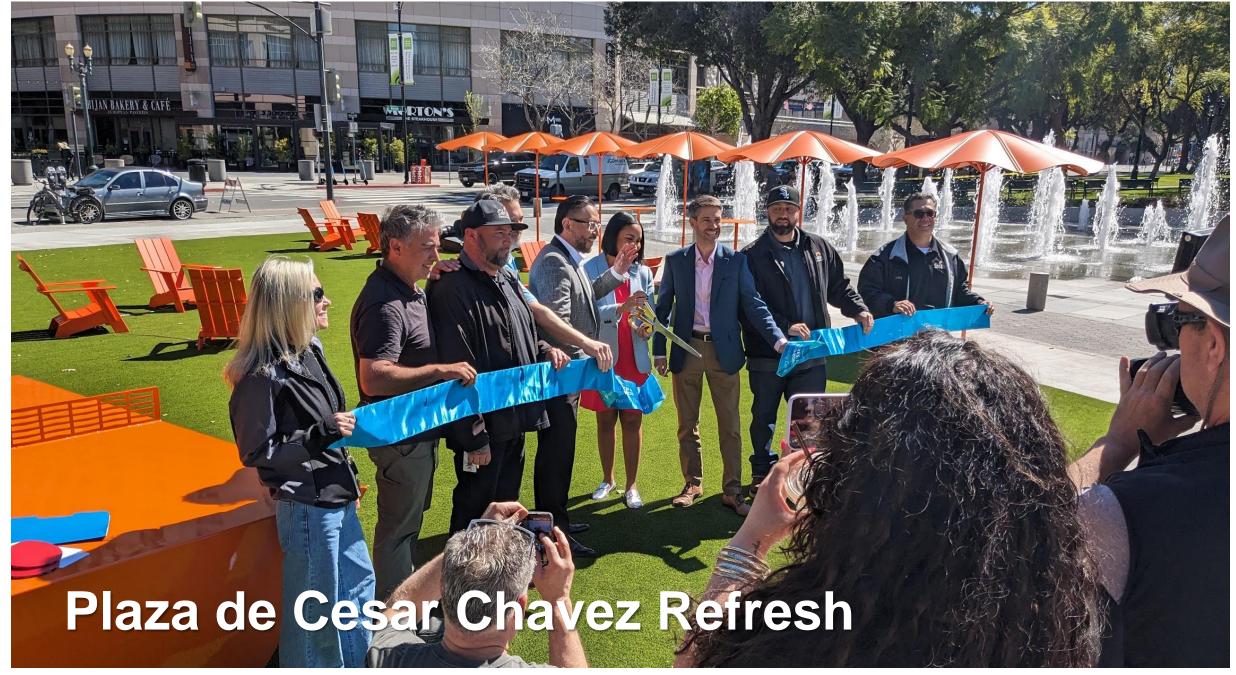
Clean, Safe and Housed: PATH and Social Impact Team

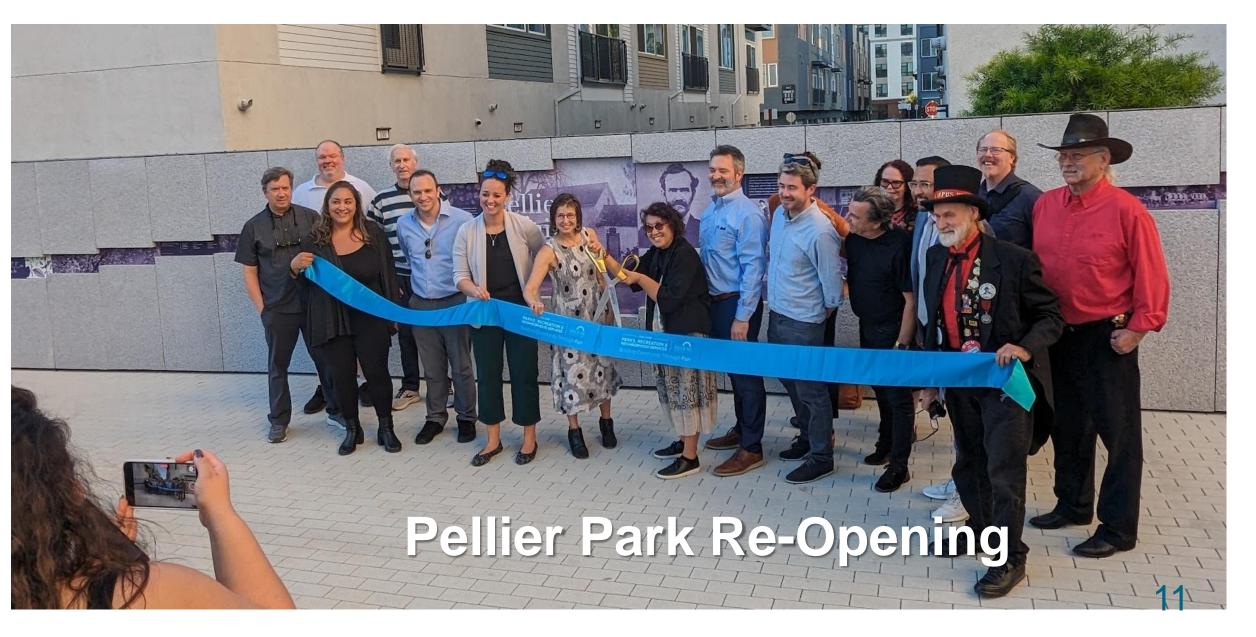




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