




EXPEDITED CITY COUNCIL ACTION REQUEST

Department(s): Office of Economic Development	Date: 5/2/2018	Coordination: City Attorney City Manager	Dept. Approval: /s/ Kim Walesh
			CMO Approval: 

SUBJECT: AB 2463 (Quirk-Silva and Cervantes): Small Business Assistance Program

RECOMMENDED POSITION: Support

RECOMMENDED ACTION:

1. Pursuant to the City’s streamlined bill process for responding quickly to legislative proposals, re-affirm a position in support of AB 2463.
2. Recommend a one-week turnaround to the May 22, 2018 City Council so that the City’s legislative representative can continue to advocate the City’s position in support of AB 2463.

BILL SYNOPSIS:

AB 2463 establishes the Small Business Assistance Program, administered through the Governor’s Office of Business and Economic Development (GO-Biz), for the purpose of providing matching funds to federally-designated small business assistance centers, including the Small Business Development Centers, the Women’s Business Centers, the Manufacturing Extension Partnership Center, the Procurement Technical Assistance Centers, and the Veteran Business Outreach Centers. The funding for the Small Business Assistance program and matching grants is included in the Governor's budget at \$20 million annually for five years. The funding is coming from the California Competes Program set-aside for small businesses.

IMPACTS TO CITY OF SAN JOSE:

AB 2463 provides additional funding in support of Manufacturing Extension Partnership, which provides additional funding for two organizations that support local manufacturing in San Jose - Manufacture: San Jose, and Manufacturing Extension Partnership (MANEX). These organizations provide business support services to many of the City’s approximately 1,200 manufacturing businesses, most which are locally-owned small businesses.

POLICY ALIGNMENT:

A support position on AB 2463 aligns with the Legislative Guiding Principle to “Increase funding for manufacturing job creation and changes to the Cal Competes program (State GO Biz)”.

SUPPORTERS/OPPONENTS:**Support**

12 Small Things
Access Plus Capital
Accion
Airport Mobil Towing
American Grilled Cheese Kitchen
AnewAmerica Community Corporation
Aqua Skin and Nail Care
Bay Area Urban Manufacturing Initiative (BAUM)
Bitches Britches Records
Bonti
Bouquet Canyon Kennels
Brandt Ventures
Buddhi Boxx
California Asian Pacific Chamber of Commerce
California Association of Competitive
Telecommunications Companies (CALTEL)
California Association of Micro Enterprise
Opportunity (CAMEO)
California Black Chamber of Commerce
California Capital Financial Development
Corporation
California Hispanic Chambers of Commerce
California League of Food Producers
California Metals Coalition (CMC)
California Sunriders Inc.
CDC Small Business Finance
Children's Therapy Network Inc.
Chinatown Service Center
Christina's Angels
CIELO
City of Antioch
City of Berkeley
City of Brentwood
City of Concord
City of Fremont
City of Los Banos
City of Morgan Hill
City of Murrieta
City of Newark
City of Oakdale
City of Oakland
City of Oakley
City of Pleasanton
City of Rancho Cucamonga
City of Riverside
City of San Jose
City of San Leandro
City of San Rafael

City of Union City
City of Vallejo
Clientworks, Inc.
College of Marin
College of Siskiyou
College of the Canyons
College Web Media
CONNECT
Control Corrective Skincare Systems Inc.
Corte Madera Chamber of Commerce
CSU Bakersfield
David Mercer Consulting, Inc.
Delhi Center
Designs On A Vine Boutique
Dimic Steel Tech, Inc.
Dominican University of California
Economic Development Department of the City of
Menifee
Economic Vitality Corporation
Fine Lines Communications
Fire Starter Studios
Flasher Barricade Association
Fresno Business Council
Fresno Regional Workforce Development Board
Gary A. Foltz Professional Law Corporation
Golden Gate Restaurant Association
Greater Geary Boulevard Merchants & Property
Owners Association
Hispanic 100
Hispanic Business Consultants
HR Business Solutionz
Hub Cities
In Trust Legal
Inbound Design
InterACT Computing Enterprise, Inc.
Invest in Women Entrepreneurs Initiative
Isabella Gourmet Foods
Julie London
K&L Gates LLP
Kundalini Kitchen
LAEDC
Lancaster Alloys Company, Inc.
LaPenai Design
Latino Coalition
Lemmon Employment Law & Conflict Resolution
Lendistry
Lenson Consulting
Lenson Life Coaching

<p>Lifework Solutions, aka Monica Lenches Real Estate Little Tokyo Service Center Main Street Launch Mariposa County Mendocino County Board of Supervisors Microenterprise Collaborative of Inland Southern California Microsemi Corporation Mid-State Development Corporation Mike Dozier Consulting Mill Valley Chamber of Commerce Miramar Venture Partners Mission Community Services Moreno Valley Chamber of Commerce Mother Lode Job Training Motoroso Napa Valley College National Association of Women Business Owners (NAWBO) – Sacramento Valley National Federation of Independent Business (NFIB) Nevada County Economic Resource Council, Inc. North East Mission Business Association (NEMBA) Northern California Independent Booksellers Association (NCIBA) Nuhubit Software Studios OCS Construction Services, Inc. OCTANE Office of Economic Development for the City of Garden Grove One Source Insurance Opportunity Fund Opportunity Stanislaus Orange County Business Council Orange County Hispanic Chamber of Commerce Pacific Coast Regional Small Business Development Corporation Petite Sweets PhageTech, Inc. Plumbing Heating Cooling Contractors of California (PHCC) Promenade Temecula Public Law Center PureFit Premium Protein Bars Quality Behavior Solutions, Inc. Rancho Santiago Community College District Recros Medica Regional Chamber of Commerce - San Gabriel Valley</p>	<p>Renaissance Entrepreneurship Center Reves de Sabine Rosenstein & Associates RSM US LLP San Francisco Builders Exchange San Francisco Chamber of Commerce San Francisco Council of District Merchants Association (SFCDMA) San Francisco Locally Owned Merchants Alliance San Francisco Small Business Network Santa Barbara Matchmaking Search To Involve Pilipino Americans Sierra Business Council Siskiyou Economic Development Council Small Business California Small Business Majority Small Manufacturers Association of California Soft Health Technologies Sonoma County Economic Development Board Stanislaus County Board of Supervisors Stradling Yocca Carlson & Rauth Summit Technology Laboratory Temecula Valley Chamber of Commerce Thai Community Development Center Thomas Gallaway Corporation TP Food Processing Inc. Trace-Ability, Inc. Tuolumne Economic Development Authority Umpqua Bank Valley Economic Development Center Valley Vision Visual Terrain, Inc. Waff-N-Roll Werth-It Whalebird Kombucha Women's Business Center Women's Economic Ventures Working Solutions WSI Smart Marketing YWCA San Francisco & Marin and 122 individuals</p> <p>Opposition – None on File</p>
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STATUS OF BILL:

AB 2463 is in the Assembly Appropriations Committee. Through the expedited bill process, the City took a support position in mid-March in order to join a coalition and support the bill in time for its first hearing at the Jobs, Economic Development, and the Economy Committee.

FOR QUESTIONS CONTACT: Donovan Lazaro, Office of Economic Development; (408) 535-4835