



Memorandum

TO: HONORABLE MAYOR
AND CITY COUNCIL

FROM: Julia H. Cooper

SUBJECT: SEE BELOW

DATE: January 21, 2020

Approved

Date

1/24/2020

SUBJECT: ACTIONS RELATED TO THE PURCHASE ORDER WITH FOLSOM LAKE FORD FOR THE PURCHASE OF FORD POLICE INTERCEPTOR SPORT UTILITY VEHICLES (SUV'S)

RECOMMENDATION

Adopt a resolution authorizing the City Manager to:

- (a) Execute a purchase order with Folsom Lake Ford (Folsom, CA) for the purchase of Ford Police Interceptor sport utility vehicles (SUV's) under the pricing obtained through the cooperative agreement between the State of California and Folsom Lake Ford with the period starting on or about February 5, 2020 and ending on or about February 4, 2021, for an amount not to exceed \$2,000,000; and
- (b) Execute additional purchase orders for subsequent purchases of Ford Police Interceptor SUV's pursuant to the Agreement between the State of California and Folsom Lake Ford, subject to annual appropriations of funds.

OUTCOME

Ensure that the City of San José Police Department has newer and more reliable marked patrol replacement vehicles to mobilize and patrol more effectively.

BACKGROUND

The Police Department currently has 325 marked patrol vehicles in its fleet and plans to purchase additional marked patrol vehicles to add to its fleet this fiscal year to support new incoming staff for the Police Department's Guardian Rapid Response Program and to support ongoing vehicle replacement of aging vehicles as required by the Department of Public Work's Fleet Management Division vehicle replacement schedule. Currently, all the vehicles in the fleet are gas powered. In 2014, the City started transitioning from the Crown Victoria as the standard for

marked vehicles to the more efficient gas-powered Ford Interceptor model, thereby gaining fuel savings and reduced the fleets carbon footprint. If the recommendation in this memorandum is approved, the Department of Public Work's Fleet Management Division and the Police Department plan to purchase several hybrid Ford Interceptors for evaluation of their performance in the field. If the evaluation of the hybrid vehicle is successful, the hybrid will establish the new standard for marked patrol vehicles and will be incrementally added to the fleet over the next several years as vehicles are removed from service based on time and utilization.

The City leverages the State of California's cooperative agreement to purchase Ford Interceptors SUV's at a significant cost benefit. The City can take advantage of the State's purchasing power it secures by pooling the collective purchasing power of public agencies statewide. The State contract allows for the purchases of both gas-powered and hybrid Ford Interceptors. The State contract was competitively let, and the City's use of this cooperative is consistent with San José Municipal Code Section 4.12.225.B.3 titled Public Agencies Purchases, which allows City staff to leverage a procurement if the competitive process substantially complies with the City's procurement procedures and names the City of San José either specifically or categorically as a third party beneficiary of the competitive procurement process.

ANALYSIS

The City savings per vehicle is approximately 19% off retail pricing. Leveraging the State's cooperative shortens the procurement cycle and lead time, ensuring vehicles are efficiently delivered to the City.

EVALUATION AND FOLLOW-UP

The Department of Public Work's Fleet Management Division will follow up with the Police Department for any additional needs or replacement of the Ford Police Interceptors SUV's.

CLIMATE SMART SAN JOSE

The recommendation in this memo may negatively impact one or more Climate Smart San José energy, water, or mobility goals. Although this may impact one or more Climate Smart San José goals initially, the City should still move forward with the recommendation because additional vehicles are needed to support the new incoming staff for the Police Department and to replace aging vehicles. Additionally, approval of this recommendation would allow the Department of Public Work's Fleet Management Division and the Police Department to purchase and evaluate several hybrid Ford Interceptors. If the evaluation of the hybrid vehicle is successful, the hybrid will establish the new standard for marked patrol vehicles and the purchases will align with the Climate Smart José goal to reduce gas emissions.

PUBLIC OUTREACH

This memorandum will be posted on the City's Council Agenda website for the February 4, 2020 Council Meeting.

COORDINATION

This memo was coordinated with the City Attorney's Office, City Manager's Budget Office, and the Department of Public Work's Fleet Management Division.

COMMISSION RECOMMENDATION/INPUT

No commission recommendation or input is associated with this action.

FISCAL/POLICY ALIGNMENT

This Council item is consistent with the City's 2019-2020 Adopted Operating Budget City Areas Delivery Framework: "To provide prevention and emergency response services for crime, fire, medical, hazardous, and disaster related situations for the public to feel safe anywhere, anytime in San José."

BUDGET REFERENCE

Fund #	Appn #	Appn. Name	Total Appn.	Amt. for Contract	2019-2020 Adopted Capital Budget Page	Last Budget Action (Date, Ord. No.)
552	0084	Vehicle Replacement and Improvement	\$6,604,960	\$2,000,000	X-94	06/18/2019 Ord. No. 30286

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CEQA

Not a Project, File No. PP17-003, Agreements/Contracts (New or Amended) resulting in no physical changes to the environment.

/s/

JULIA H. COOPER

Director of Finance

For questions, please contact Jennifer Cheng, Deputy Director of Finance, at (408) 535-7059.